

Truth in Effective Leadership

Management guru Peter Drucker, who worked with hundreds of leaders in organizations of all sizes around the world, observed that **all effective leaders knew 4 simple things:**

1. The only definition of a leader is someone who has **followers**.
2. An effective leader is not someone who is loved or admired, but is someone whose followers do the right things. Popularity is not leadership. **Results** are.
3. Leaders are highly visible and set **examples**.
4. Leadership is not rank, privileges, titles, or money. It is **responsibility**.

Drucker identified **7 behaviors of effective leaders:**

1. They start by asking, **“What needs to be done?”**
2. Then they ask, **“What can and should I do to make a difference?”**
3. They constantly ask, “What are the organization’s **mission** and **goals**? What constitutes **performance** and **results**?”
4. They are tolerant of diversity in people. They do not ask, “Do I like or dislike this person?” But, they are intolerant when it comes to a person’s **performance, standards, and values**.
5. They are not afraid of **strength in their associates**. They want to attract into their service better people than themselves.
6. They submit themselves to the **“mirror test,”** making sure that the person they see in the mirror is the kind of person they want to be, respect, and believe in.
7. They are **doers**, not preachers. They delegate many things so they do not drown in trivia, but they do not delegate the one thing that only they can do with excellence, the one thing that will make a difference, the one thing they want to be remembered for.