

JJW Discount Warehouse

Quarterly Sales Analysis

Prepared by KF

6-Jun-08

Second Quarter Sales

Projected Third Quarter Sales

	APR	MAY	JUN	JUL	AUG	SEP
Cash	11,985.00	10,697.00	11,357.00	\$ 11,527.36	\$ 11,873.18	\$ 12,532.14
BC	9,951.19	10,624.16	9,852.19	\$ 9,999.97	\$ 10,299.97	\$ 10,871.62
FE Accts	7,384.36	8,212.04	7,613.36	\$ 7,727.56	\$ 7,959.39	\$ 8,401.13
Finance Co.	4,582.57	4,127.48	4,546.57	\$ 4,614.77	\$ 4,753.21	\$ 5,017.01
Layaway	609.74	681.36	673.74	\$ 683.85	\$ 704.36	\$ 743.45
Total Sales	\$ 34,512.86	\$ 34,342.04	\$ 34,042.86	\$ 34,553.50	\$ 35,590.11	\$ 37,565.36

Analysis

Cash	35%	31%	33%
BC	29%	31%	29%
FE Accts	21%	24%	22%
Finance Co.	13%	12%	13%
Layaway	2%	2%	2%

Katie Fitton
Office Applications
6-Jun-08
Horner Per. 4