

María-Gabriela SARMIENTO

Sarmiento Núñez Consulting

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Born in Caracas on Sept. 14th, 1971

Single

OBJECTIVE

To work as International Commercial Law, Project Manager and/or New Technologies Specialist.

WORK EXPERIENCE AS INTERNATIONAL COMMERCIAL LAW AND NEW TECH. FREELANCE CONSULTANT

- March - present** **Jefferson Consulting Group, LCC. Washinton D.C., USA.**
- Provident consulting services in the area of public procurement systems under a Millenium Channge Corporation project in order to review Cape Verde´s procurement legal framework for works, goods and services. Work mainly performed in Cape Verde.
- Jan. 2005 - present** **Sarmiento Nunez. Former Law firm restructured as consulting firm. Caracas, Venezuela.**
- Currently working as the liaison between the firm and foreign consulting firms to become potential partners of the firm for competing in international public bids.
 - Seeking for new partners and members of the consulting firm and new development opportunities.
 - Collecting local market, foreign market promotion and investment information from different countries and their import-export relation with Venezuela and Venezuelan products in order to start exporting national products towards this countries.
- July - present** **Medidelta Inc. New Brunswick, Canada.**
- Currently providing legal advice in the domains of intellectual and industrial property (e.g. copyright, trademarks and patents) and negotiation / draft of a Distribution Agreement. (Work performed through Internet).
- June -July 2004** **Agmin Italy S.r.l., consulting company specialised in Technical assistance, Procurement, and Trading. Verone, Italy.**
- Contributed to the completion of a Technical Assistance (TA) offer for an educational project in Honduras tendered by the European Commission.
 - Provided assistance in the legal and administrative aspects of a TA offer for a Regional Planning project in Ethiopia tendered by the Italian Ministry of Foreign Affairs.
 - Contributed to the proof reading and review of legal documents (e.g. By-Laws) for a health project in Argentina tendered by the Argentinean Ministry of Health and the Italian Ministry of Foreign Affairs.
- Jan.- April 2004** **Asociación de Empresas de Telecomunicaciones de la Comunidad Andina (ASETA). Quito, Ecuador.**
- Distance learning: Preparing a Module and presentation (with audio) on the legal aspects of electronic contracting as part of ASETA's *Derecho y Gestión de las Telecomunicaciones* Master's degree. The course and conference are provided online. (Work performed through Internet).

WORK EXPERIENCE IN INTERNATIONAL / INTERGOVERNMENTAL ORGANISATIONS

- July - Nov. 2003** **United Nations Commission for International Trade Law (UNCITRAL). Volunteer. Vienna, Austria.**
- Selected and summarised: world-wide cases-law on e-commerce; the doctrinal interpretation of provisions of the Convention on International Sales of Goods; and the liability of Internet Service Providers' EU rules.
 - Undertook search on the EU implementation of the Convention on the Recognition an Enforcement of Foreign Arbitral Awards and the Convention on Independent Guarantees.
 - Updated the Draft Convention on the use of data messages in [international contracts].
 - Worked on the compilation of legal texts related to e-commerce adopted (or drafted) the world-over. Reviewed which of these laws enacted the UNCITRAL Model Laws. Attended the 42nd Session of the WG IV on e-Commerce held in Vienna. (17-21 Nov. 2003)
 - Liased with the ITU. Followed-up the results of UNCITRAL's proposal to the texts adopted by the PrepCom3 meeting, held in Geneva, to discuss on the WSIS.
 - Explained international trade topics to legal experts and Law students.

June 00 - Jan 2003 International Telecommunication Union (ITU). E-Commerce Project Administrator. Geneva, Switzerland.

- Drafted and negotiated Agreements, Memoranda of Understanding, and other legal documents, including partners' agreements, Letters of Intent, Non-Disclosure Agreements, and White Papers.
- Prepared summary and guidelines to assist developing countries in the adoption of appropriate policies, strategies and decisions for enabling e-business. Drafted projects of Law on e-commerce and on cyber-crime for developing countries. Provided legal advice on e-commerce, e-government, digital certificates & signatures, e-contracting, ISPs' liability, copyright, applicable law, and consumer & data protection.
- Analysed reports and legal texts on e-commerce business processes, legal, policies and regulatory issues that included IP policies. Drafted and published e-news and press releases.
- Organised and chaired multiple events (e.g. seminars, training workshop, and conferences). Provided lectures on the legal and technical aspects of e-Business in Asia, Africa, and The Americas.
- Administered a secure e-transactions project aimed at transferring encryption technology to 100+ countries and dealt with encryption export restrictions and export requirements. Liaised with high government officials and entities, private sector companies, NGOs, and international organisations from 100+ participant countries to the project.
- Promoted our partners' solutions/products among ITU's Member States and dealt with new potential partners and participants to the project found through Internet searches and contacts.
- Performed feasibility studies to establish the business, legal requirements, and specifications for project activities. Monitored the administrative aspects of the implementation of projects: analysed progress reports and undertook missions.
- Coordinated the acquisition of equipment, training and support assistance: negotiated prices with suppliers and after-sale assistance.
- Identified the Unit's annual objectives, projects/activities and budget required for its implementation. Represented the Unit at the meetings where the budget was assigned.

March - June 2000 SG, Relations with the Parliament. European Commission. Trainee. Brussels, Belgium.

- Attended Parliamentary Committee meetings on the areas of Culture, Agriculture, External Affairs, Education and drafted reports for Commissioners.

Aug. 98 - Aug. 1999 International Trade Centre. Consultant. Geneva. Switzerland.

- Developed a Training Module on "Preparing International Contracts".
- Improved and completed a database of Public Procurement Systems. Compared national legal texts with UNCITRAL, WTO, and EU instruments. Cooperated organising the "Conference on the Public Procurement Reform in Africa". Côte d'Ivoire.
- Summarised contents on e-commerce, international trade, contracts of sale, etc in order to build a data base.

WORK EXPERIENCE IN LAW FIRMS AND COURTS

June - July 1998 JC Goldsmith & Associés International Law firm. Trainee. Paris, France.

- Worked on timesharing; contracts (assignment of shares); international finance operation (turnkey project); and international arbitration (Limitation of liability, Civil & Common laws).

May 95 - Sept. 1996 Escritorio Jurídico Sarmiento Nuñez & Asociados (Law firm). Legal Assistant, then

& Feb. - Sept. 1997 Attorney at Law (since July 96 when I completed my studies in Law). Caracas, Venezuela.

- Worked as attorney in civil and criminal trials; completed legal researches and drafted consultations on Criminal, Succession, Civil, and Commercial Law cases; attended daily different courts and completed project reports.

Feb. 94 - May 1995 Baker & McKenzie International Law firm. Legal Assistant. Caracas, Venezuela.

- Completed researches on the local/international doctrine and precedents in different areas of Law; undertook legal researches and analysed case-law on maritime Law and international arbitration; drafted consultations on Administrative, Criminal, Labour, and Succession case-law; and reported daily on cases pending in different courts. Worked in the following units: Administrative Law, Labour Law, International Law and Criminal Law, for periods of four to six months.

March 91- Feb.1994 Juzgado Superior Vigésimo Segundo en lo Penal (Criminal Court). As from April 1993: Juzgado Sexto de Primera Instancia de Familia y Menores (Civil Court). Judicial Clerk. Venezuela.

- Assisted the Judge on Criminal law cases. As from April 1993, I moved to a Civil Court where I assisted the Judge on Family law cases. Drafted judgements, acts, and notifications in both Courts.

ACADEMIC HISTORY AND QUALIFICATIONS

- 2003** **Istituto Universitario di Studi Europei & International Labour Organisation. Turin, Italy.**
- Certificate, Post-Graduate International Trade Law Course. Grade: A (Excellent).
 - Paper: “[The settlement of Trade Disputes in WTO](#)” (Co-author)
- 2001** **UNESCO. Geneva, Switzerland.**
- Certificate, French Language Proficiency Examination.
- 1997 - 1998** **Université de Bourgogne. Dijon, France.**
- *Diplôme d'études supérieures spécialisées en Droit des affaires internationales.* (LL.M).
 - *Mémoire: “La force majeure dans les contrats internationaux”*
- 1997** **Wall Street Institute. Caracas, Venezuela.**
- Advanced English Diploma.
- 1996 - 1997** **Université Stendhal Grenoble III. France.**
- *Diplômes d'études de langue française I/II degrés (D.E.L.F. I and II) and Certificat pratique de langue française. Cour de langue, littérature et civilisation française.*
- 1991 - 1996** **Universidad Central de Venezuela. Caracas.**
- *Título de Abogado.* (Law Degree). Grade: 17.06/20 (1%). 6th position/357 students (Top ten student).
- 1988 - 1989** **Wall Street Institute. Genoa, Italy.**
- Italian Diploma.

INTERESTS AND SKILLS

- Languages** Mother tongue: Spanish.
Fluent French, English, Italian. Basic understanding of written German and Portuguese.
- Computing** Windows XP, 2000 and NT; Office 2000 Pro (Outlook, Word, PPT, Front Page, Excel and Access), and CorelDraw. Internet (as a research tool), HTML and DreamWaver. Basic Flash. Legal databases (e.g. Lexis).
- Civil Societies** Active member of *Iniciativa Por Venezuela and Resistencia Civil de Venezolanos en el Exterior (Recivex). Collaborate with Súmate, Veedores, etc.*
- Membership** *Associations de jurists affaires internationales, Colegio de Abogados de Caracas, Instituto de Previsión Social del Abogado, Association d'anciens stagiaires de la Commission européenne* and of the XIII edition of the international trade law alumni post-graduate course
- Hobbies** Sports: biking, badminton, trekking, and aerobics. Movies, books, opera, concerts, [photography](#)...
- Travelling** Visited numerous European countries including East European countries, few African and Asian nations, Caribbean islands, North and South America.

PUBLICATIONS

- “[Anteproyecto de Convención sobre la Contratación internacional por vías electrónicas](#)”. (pdf). April 04
- “[Reporte sobre la violación de los derechos humanos en Venezuela](#)”. March 2004,
- “[Legislación sobre comercio electrónico en los países miembros de la Comunidad Andina. Recomendaciones para su armonización](#)” (.pdf) and “[Cuadro comparativo de los textos legales sobre comercio electrónico de los países miembros de la Comunidad Andina](#)”. (.word file). June 2002,
- Handouts and draft [Projects of Law on e-commerce and on cyber crime](#) for Cape Verde and Handouts and draft [Project of Law on e-commerce](#) for Burkina Faso. May and Sept. 02,
- “[E-Services](#)” (needs registration to access the document). February 2002,
- “[Building an Environment for E-Business: Legislative Requirements](#)” ([Caribbean region](#) and [Pakistan](#)). (.pdf). March and October 2001,
- “[Developing and least developed countries legal framework on e-commerce, digital signatures, e-certification, e-transactions, CAs and Ras](#)”. (.pdf). February 2001.

BROCHURES & E-NEWS

- “[Entrevista de CORPECE a María G. Sarmiento, Administrador de Proyectos, UIT](#)”. June 2002,
- “[Con gran éxito terminó visita de Funcionarios Internacionales de la ITU y ASETA](#)”. April 02,
- “[E-Strategy, An Entry Ramp to the E-Society](#)”. (.pdf). January 2002.

REFERENCES

- Mr. Wayne Wittig** Former Senior Adviser on Public Procurement. International Trade Centre.
1619 So. Quincy Street, Arlington, Virginia 22204, USA. Tel. +1 703 521 81 84. E-mail: wawit@aol.com
- Mr. Renaud Sorieul** Senior Legal Officer, United Nations Commission for International Trade Law/OLA, Vienna International Centre, PO Box 500, A-1400 Vienna, Austria. Tel. +431260604060 Email: renaud.sorieul@uncitral.org
- Mr. Jairo Gómez** Director, Studies and Projects. *Asociación de Empresas de Telecomunicaciones de la Comunidad Andina*. La Pradera 510 y San Salvador, Quito, Ecuador. Tel. +593 2 256 38 12. E-mail: jgomez@aseta.org