

## **RYAN GROSZ**

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### **CAREER GOAL**

To obtain a position in the investment or banking industry assisting with analysis in investments or credit, to facilitate investment decisions.

### **PROFILE**

- Demonstrated skills in statistical analysis, process analysis, and benefit-cost analysis
- Strong understanding of Microsoft PowerPoint, E-Views, and SPSS
- Advanced knowledge of Microsoft Excel, Access, Word, and ACT
- Experience with Simply Accounting and AS/400 System
- Excellent understanding of quantitative analysis and financial management
- Demonstrated ability to conduct in-depth qualitative and quantitative research to produce constructive recommendations

### **ACADEMICS**

**Honours Bachelor of Arts, Economics and Financial Management**, *Wilfrid Laurier University*, Waterloo  
Expected Graduation August 2005

*Program highlights:*

- Co-op option
- Finance, banking, statistics, and forecasting

*Awards:*

- Ernst and Young Scholarship(2003)
- In-Course Scholarship (2004)
- Stewart Scholar's Bursary(2005)
- Honour Roll (2002,2004)

**Canadian Securities Course**, *Canadian Securities Institute*, January 2005

- Completed with honours

**General Business Diploma**, *Conestoga College*, Kitchener, Ontario, April 2001

- Graduated with honours

### **PROFESSIONAL EXPERIENCE**

**Allocation Analyst**, *Winners Merchants Incorporated*, Mississauga, Ontario, Fall 2004

- Analyzed current sale trends to forecast future merchandise needs
- Developed efficient shipping strategies of specified products to maximize sales
- Researched, analyzed, and made recommendations to improve sales in specific products
- Produced reports analyzing the successes and challenges with specific promotions

**Marketing Analyst**, *Wilfrid Laurier University, School of Business and Economics*, Waterloo, Ontario, Winter 2004

- Performed market research and created a Microsoft Access database to compile results
- Database management
- Potential applicant tracking, record keeping, and contact initiatives
- Built beneficial relationships with potential applicants
- Completed survey analysis which identified target markets and insight into applicant decision making

(professional work experience continued)

**Work Flow Analyst/Budget Analyst, *Waterloo North Hydro*, Waterloo, Ontario, Summer 2003**

- Built informational databases that improved productivity for customer service representatives
- Completed a comprehensive statistical analysis with recommendations for resource scheduling
- Assisted in redevelopment of the budget process and developed budgeting databases in Microsoft Access
- Completed a complex benefit-cost analysis for a corporate investment initiative

**Regional Sales Representative, *Hostess Frito-Lay Canada*, Cambridge, Ontario, Summer 2002**

- Merchandised and promoted products to stores in the southwestern region
- Solved customer concerns in a tactful, professional manner
- Managed inventory
- Personally responsible for assigned route of 15 customers

### **WORK EXPERIENCE**

**Service Clerk, *Dave's Food Basics*, Kitchener, Ontario, 1999 - 2002**

- Addressed customer concerns in a tactful and efficient manner

**Orientation Assistant, *Conestoga College*, Kitchener, Ontario, 2000 - 2001**

- Answered general inquiries and offered information on academic and student life

**Tutor, *Conestoga College*, Kitchener, Ontario, 2000 - 2001**

- Tutored individual students in business math, economics, and financial accounting

### **VOLUNTEER ACTIVITIES/ORGANIZATIONS**

**Treasurer, *Sigma Chi Fraternity*, Waterloo, Ontario, 2002 - 2003**

- Managed chapter finances and provided assistance with general management of chapter
- Assisted with charity events, education of members, and maintained operations

**Director, *Wilfrid Laurier University Student Union*, Waterloo, Ontario, 2002**

- Represented students opinions by voting on decisions on their behalf
- Ensured that student fees were spent efficiently

### **REFERENCES**

Professional experiences available upon request