

# SAMPLE

## Clarke's Auto Repair Facility, Inc.

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### Itemized Income Calculations

**Tow Truck Service** – Based on the standard hook up fee of \$50.00 plus the per mile towing fee of \$2.50, Mr. Clarke assumes the average towing mileage of seven miles based on the predictable five to ten mile radius automobiles break down from the nearest mechanic or the owners residence.

**Tune Up Service** – Tune ups are based on the engine size: V8 = \$80.00, V6 = \$60.00, I4 = \$40.00. Mr. Clarke assumes, based on the prevalence of V6 and I4 engines on the road that the majority of his customers will have either of these engines. With tune ups averaging one hour in service time, the per hour average for a tune up will be \$50.00 per hour.

Tow Truck Service		Tune Up Service	
Average cost per ½ hour	\$65.00	Average cost per 1 hour	\$50.00
Average Service Per Week	40 (20 hours Total)	Average Service Per Week	40
Average Weekly Income (Gross)	\$2600.00	Average Weekly Income (Gross)	\$2000.00
<b>Average Monthly Income (Gross) (4 weeks)</b>	<b>\$10,400.00</b>	<b>Average Monthly Income (Gross) (4 weeks)</b>	<b>\$8,000.00</b>

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### Itemized Income Calculations

**Engine Repair** – Mr. Clarke will repair engines at the rate of \$70.00 per hour. The calculated standard time frame for completing the removal and installation of an engine is five days; the customer is billed for two of those three days. Within one five-day week, 1 engine job can be completed.

**Oil/Filter Change** – Mr. Clarke will provide the service of oil and oil filter replacement. Due to the simplicity of this operation, the estimated time to complete this task is ¼ of an hour. The fee for service is \$15.00.

Engine Repair Service		Oil/Filter Change	
Cost per 1 hour	\$70.00	Cost per ¼ hour	\$15.00
Average Billing Invoice Per hour	24.00 per 36.00	Average Number of Oil/Filter Changes per Hour.	4
Total Invoice Per Engine Repair	\$1680.00	Total Fees collected per hour	\$60.00
Average Service Repairs per Week	1	Average Service Hours Per Week	40
Average Weekly Income (Gross)	1680.00	Average Weekly Income (Gross)	\$2400.00
<b>Average Monthly Income (Gross) (4 weeks)</b>	<b>\$6720.00</b>	<b>Average Monthly Income (Gross) (4 weeks)</b>	<b>\$8,000.00</b>