

Clarke's Auto Repair facility
CASH FLOW PROJECTIONS

Cash	2002						2003						TOTAL	
	1ST	2ND	3RD	4TH	5TH	6TH	7TH	8TH	9TH	10TH	11TH	12TH		
	September	October	November	December	January	February	March	April	May	June	July	August		
Start-up	0	40,151	42,564	44,527	47,989	50,952	49,415	52,878	63,121	74,863	86,606	98,349	110,092	0
CASH ON HAND														
Tow Truck Service		5,200	5,200	5,200					0	7,800	7,800	7,800	7,800	78,000
Tune Up Service		4,000	4,000	4,000					0	6,000	6,000	6,000	6,000	60,000
Engine Repair Service		3,360	3,360	3,360					0	5,040	5,040	5,040	5,040	50,400
Oil/Filter Change Service		4,000	4,000	4,000					0	6,000	6,000	6,000	6,000	60,000
Coll. from credit accounts		0	0	0					0	0	0	0	0	0
Loan or other cash	200,000	0	0	0					0	0	0	0	0	200,000
TOTAL CASH RECEIPTS		16,560	16,560	16,560	16,560	16,560	16,560	24,840	24,840	24,840	24,840	24,840	24,840	248,400
TOTAL CASH AVAILABLE	200,000	56,711	59,124	61,087	64,549	67,512	65,975	77,718	87,961	99,703	111,446	123,189	134,932	448,400
CASH PAID OUT														
No.1 Inventory (Purchases)	10,000	0	0	0	0	5,000	0	0	0	0	0	0	0	15,000
No.2 Gross wages	0	8,320	8,320	8,320	8,320	8,320	8,320	8,320	8,320	8,320	8,320	8,320	8,320	99,840
No.3 Payroll expenses	0	707	707	707	707	707	707	707	707	707	707	707	707	8,486
No.4 Facility Hardware	80,000	0	0	0	0	0	0	0	0	0	0	0	0	80,000
No.5 Renovations	40,000	0	0	0	0	0	0	0	0	0	0	0	0	40,000
No.6 Office supplies	2,000	0	0	0	0	0	0	0	0	0	0	0	0	2,000
No.7 Supplies	1,500	0	1,500	0	0	0	0	1,500	0	0	0	0	0	4,500
No.8 Advertising	20,000	0	0	0	0	0	0	0	0	0	0	0	0	20,000
No.9 Car, delivery & travel	500	300	0	0	0	0	0	0	0	0	0	0	0	800
No.10 Accounting & legal	750	750	0	0	500	0	0	0	0	0	0	0	0	2,000
No.11 Professional fees	4,000	0	0	0	0	0	0	0	0	0	0	0	0	4,000
No.12 Lease	0	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
No.13 Telephone/DSL	99	300	300	300	300	300	300	300	300	300	300	300	300	3,699
No.14 Insurance	0	600	600	600	600	600	600	600	600	600	600	600	600	7,200
No.15 Utilities	0	0	0	0	0	0	0	0	0	0	0	0	0	0
No.16 License & fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0
No.17 Show viewings	0	0	0	0	0	0	0	0	0	0	0	0	0	0
No.18 Interest expense	0	0	0	0	0	0	0	0	0	0	0	0	0	0
No.19 Security	0	150	150	150	150	150	150	150	150	150	150	150	150	1,800
No.20 Web Hosting Fees	0	20	20	20	20	20	20	20	20	20	20	20	20	240
Subtotal	158,849	13,147	13,597	12,097				17	12,097	12,097	12,097	12,097	12,097	313,565
Capital purchases	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Leased equipment	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Loan principal payment	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	13,000
Owner's withdrawal	0	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL CASH PAID OUT	159,849	14,147	14,597	13,097	13,597	18,097	13,097	14,597	13,097	13,097	13,097	13,097	13,097	326,565
ENDING CASH POSITION	40,151	42,564	44,527	47,989	50,952	49,415	52,878	63,121	74,863	86,606	98,349	110,092	121,835	121,835

Clarke's Auto Repair facility
CASH FLOW PROJECTIONS

	2003				2004								TOTAL
	1ST	2ND	3RD	4TH	5TH	6TH	7TH	8TH	9TH	10TH	11TH	12TH	
	September	October	November	December	January	February	March	April	May	June	July	August	
CASH ON HAND	121,835	121,606	132,677	143,449	153,720	164,792	178,303	196,014	214,526	232,737	250,449	268,960	121,835
Tow Truck Service	7,800	7,800	7,800					00	10,400	10,400	10,400	10,400	111,800
Tune Up Service	6,000	6,000	6,000					00	8,000	8,000	8,000	8,000	86,000
Engine Repair Service	5,880	5,880	5,880					20	6,720	6,720	6,720	6,720	76,440
Oil/Filter Change Service	6,000	6,000	6,000					00	8,000	8,000	8,000	8,000	86,000
Coll. from credit accounts	0	0	0					0	0	0	0	0	0
Loan or other cash	0	0	0					0	0	0	0	0	0
TOTAL CASH RECEIPTS	25,680	25,680	25,680	25,680	25,680	33,120	33,120	33,120	33,120	33,120	33,120	33,120	360,240
TOTAL CASH AVAILABLE	147,515	147,286	158,357	169,129	179,400	197,912	211,423	229,134	247,646	265,857	283,569	302,080	482,075
CASH PAID OUT													
No.1 Inventory (Purchases)	10,000	0	0	0	0	5,000	0	0	0	0	0	0	15,000
No.2 Gross wages	8,960	8,960	8,960	8,960	8,960	8,960	8,960	8,960	8,960	8,960	8,960	8,960	107,520
No.3 Payroll expenses	762	762	762	762	762	762	762	762	762	762	762	762	9,139
No.4 Facility Hardware	0	0	0	0	0	0	0	0	0	0	0	0	0
No.5 Renovations	0	0	0	0	0	0	0	0	0	0	0	0	0
No.6 Office supplies	500	0	0	500	0	0	500	0	0	500	0	0	2,000
No.7 Supplies	300	0	0	300	0	0	300	0	0	300	0	0	1,200
No.8 Advertising	750	750	750	750	750	750	750	750	750	750	750	750	9,000
No.9 Car, delivery & travel	0	0	0	0	0	0	0	0	0	0	0	0	0
No.10 Accounting & legal	500	0	300	0	0	0	0	0	300	0	0	0	1,100
No.11 Professional fees	0	0	0	0	0	0	0	0	0	0	0	0	0
No.12 Lease	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
No.13 Telephone/DSL	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	\$ 300	3,600
No.14 Insurance	\$667	\$667	\$667	\$667	\$667	\$667	\$667	\$667	\$667	\$667	\$667	\$667	8,004
No.15 Utilities	0	0	0	0	0	0	0	0	0	0	0	0	0
No.16 License & fees	0	0	0	0	0	0	0	0	0	0	0	0	0
No.17 Show viewings	0	0	0	0	0	0	0	0	0	0	0	0	0
No.18 Interest expense	0	0	0	0	0	0	0	0	0	0	0	0	0
No.19 Security	150	150	150	150	150	150	150	150	150	150	150	150	1,800
No.20 Web Hosting Fees	20	20	20	20	20	20	20	20	20	20	20	20	240
Subtotal	24,909	13,609	13,909					109	13,909	14,409	13,609	13,609	182,603
Capital purchases	0	0	0	0	0	0	0	0	0	0	0	0	0
Leased equipment	0	0	0	0	0	0	0	0	0	0	0	0	0
Loan principal payment	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Owner's withdrawal	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL CASH PAID OUT	25,909	14,609	14,909	15,409	14,609	19,609	15,409	14,609	14,909	15,409	14,609	14,609	194,603
ENDING CASH POSITION	121,606	132,677	143,449	153,720	164,792	178,303	196,014	214,526	232,737	250,449	268,960	287,471	287,471

Clarke's Auto Repair facility
BALANCE SHEET (P & L)

	2003						2004						TOTAL
	1ST	2ND	3RD	4TH	5TH	6TH	7TH	8TH	9TH	10TH	11TH	12TH	
	September	October	November	December	January	February	March	April	May	June	July	August	
Total Onsite Sales	7,800	7,800	7,800	7,800	7,800	10,400	10,400	10,400	10,400	10,400	10,400	10,400	111,800
Total Offsite sales	6,000	6,000	6,000	6,000	6,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	86,000
Total Retail Sales	5,880	5,880	5,880	5,880	5,880	6,720	6,720	6,720	6,720	6,720	6,720	6,720	76,440
Oil/Filter Change Service	6,000	6,000	6,000	6,000	6,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	86,000
No.2 Gross wages	8,960	8,960	8,960					160	8,960	8,960	8,960	8,960	107,520
No.3 Payroll expenses	762	762	762					62	762	762	762	762	9,139
No.4 Facility Hardware	0	0	0					0	0	0	0	0	0
No.5 Renovations	0	0	0					0	0	0	0	0	0
No.6 Office supplies	500	0	500					0	500	0	0	0	2,000
No.7 Supplies	300	0	0					0	0	300	0	0	1,200
No.8 Advertising	750	750	750	750	750	750	750	750	750	750	750	750	9,000
No.9 Car, delivery & travel	0	0	0	0	0	0	0	0	0	0	0	0	0
No.10 Accounting & legal	500	300	0	0	0	0	0	300	0	0	0	0	1,100
No.11 Professional fees	0	0	0	0	0	0	0	0	0	0	0	0	0
No.12 Lease	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
No.13 Telephone/DSL	300	300	300	300	300	300	300	300	300	300	300	300	3,600
No.14 Insurance	667	667	667	667	667	667	667	667	667	667	667	667	8,004
No.15 Utilities	0	0	0					0	0	0	0	0	0
No.16 License & fees	0	0	0					0	0	0	0	0	0
No.17 Show viewings	0	0	0					0	0	0	0	0	0
No.18 Interest expense	0	0	0					0	0	0	0	0	0
No.19 Security	150	150	150					50	150	150	150	150	1,800
No.20 Web Hosting Fees	20	20	20					20	20	20	20	20	240
No.21 Cost of goods sold	10,000	0	0	0	0	5,000	0	0	0	0	0	0	15,000
Subtotal	24,909	13,909	14,109	13,909	13,609	19,109	13,909	13,909	14,109	13,909	13,609	13,609	182,603
NET PROFIT OR (LOSS)	771	11,771	11,571	11,771	12,071	14,011	19,211	19,211	19,011	19,211	19,511	19,511	177,637

Clarke's Auto Repair facility
CASH FLOW PROJECTIONS

	2004				2005								TOTAL
	1ST	2ND	3RD	4TH	5TH	6TH	7TH	8TH	9TH	10TH	11TH	12TH	
	September	October	November	December	January	February	March	April	May	June	July	August	
CASH ON HAND	287,471	294,938	313,505	330,772	348,539	367,106	379,373	397,140	415,707	429,974	374,741	393,308	287,471
Tow Truck Service	10,400	10,400	10,400					0	10,400	10,400	10,400	10,400	124,800
Tune Up Service	8,000	8,000	8,000					0	8,000	8,000	8,000	8,000	96,000
Engine Repair Service	6,720	6,720	6,720					0	6,720	6,720	6,720	6,720	80,640
Oil/Filter Change Service	8,000	8,000	8,000					0	8,000	8,000	8,000	8,000	96,000
Coll. from credit accounts	0	0	0					0	0	0	0	0	0
Loan or other cash	0	0	0					0	0	0	0	0	0
TOTAL CASH RECEIPTS	33,120	33,120	33,120	33,120	33,120	33,120	33,120	33,120	33,120	33,120	33,120	33,120	397,440
TOTAL CASH AVAILABLE	320,591	328,058	346,625	363,892	381,659	400,226	412,493	430,260	448,827	463,094	407,861	426,428	684,911
CASH PAID OUT													
No.1 Inventory (Purchases)	10,000	0	0	0	0	5,000	0	0	0	0	0	0	15,000
No.2 Gross wages	9,600	9,600	9,600	9,600	9,600	9,600	9,600	9,600	9,600	9,600	9,600	9,600	115,200
No.3 Payroll expenses	816	816	816	816	816	816	816	816	816	816	816	816	9,792
No.4 Facility Hardware	0	0	0	0	0	0	0	0	0	0	0	0	0
No.5 Renovations	0	0	0	0	0	0	0	0	0	70,000	0	0	70,000
No.6 Office supplies	500	0	0	500	0	0	500	0	0	500	0	0	2,000
No.7 Supplies	300	0	0	300	0	0	300	0	0	300	0	0	1,200
No.8 Advertising	0	0	1,000	0	0	1,000	0	0	1,000	0	0	1,000	4,000
No.9 Car, delivery & travel	0	0	0	0	0	0	0	0	0	0	0	0	0
No.10 Accounting & legal	300	0	300	0	0	300	0	0	300	0	0	300	1,500
No.11 Professional fees	0	0	0	0	0	0	0	0	3,000	3,000	0	0	6,000
No.12 Lease	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
No.13 Telephone/DSL	300	300	300	300	300	300	300	300	300	300	300	300	3,600
No.14 Insurance	667	667	667	667	667	667	667	667	667	667	667	667	8,004
No.15 Utilities	0	0	0	0	0	0	0	0	0	0	0	0	0
No.16 License & fees	0	0	0	0	0	0	0	0	0	0	0	0	0
No.17 Show viewings	0	0	0	0	0	0	0	0	0	0	0	0	0
No.18 Interest expense	0	0	0	0	0	0	0	0	0	0	0	0	0
No.19 Security	150	150	150	150	150	150	150	150	150	150	150	150	1,800
No.20 Web Hosting Fees	20	20	20	20	20	20	20	20	20	20	20	20	240
Subtotal	24,653	13,553	14,853					3	17,853	87,353	13,553	14,853	262,336
Capital purchases	0	0	0	0	0	0	0	0	0	0	0	0	0
Leased equipment	0	0	0	0	0	0	0	0	0	0	0	0	0
Loan principal payment	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Owner's withdrawal	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL CASH PAID OUT	25,653	14,553	15,853	15,353	14,553	20,853	15,353	14,553	18,853	88,353	14,553	15,853	274,336
ENDING CASH POSITION	294,938	313,505	330,772	348,539	367,106	379,373	397,140	415,707	429,974	374,741	393,308	410,575	410,575

Clarke's Auto Repair facility
CASH FLOW PROJECTIONS

	2005				2006								TOTAL
	1ST	2ND	3RD	4TH	5TH	6TH	7TH	8TH	9TH	10TH	11TH	12TH	
	September	October	November	December	January	February	March	April	May	June	July	August	
CASH ON HAND	410,575	401,410	413,594	471,319	529,293	588,317	636,092	663,786	692,531	720,025	747,719	776,464	410,575
Tow Truck Service	10,400	10,400	10,400					,600	15,600	15,600	15,600	15,600	156,000
Tune Up Service	8,000	8,000	8,000					,000	12,000	12,000	12,000	12,000	120,000
Engine Repair Service	6,720	6,720	6,720					,080	10,080	10,080	10,080	10,080	100,800
Oil/Filter Change Service	8,000	8,000	54,840					,000	12,000	12,000	12,000	12,000	307,360
Coll. from credit accounts	0	0	0					0	0	0	0	0	0
Loan or other cash	0	0	0					0	0	0	0	0	0
TOTAL CASH RECEIPTS	33,120	33,120	79,960	79,960	79,960	79,960	49,680	49,680	49,680	49,680	49,680	49,680	684,160
TOTAL CASH AVAILABLE	443,695	434,530	493,554	551,279	609,253	668,277	685,772	713,466	742,211	769,705	797,399	826,144	1,094,735
CASH PAID OUT													
No.1 Inventory (Purchases)	20,000	0	0	0	0	10,000	0	0	0	0	0	0	30,000
No.2 Gross wages	15,360	15,360	15,360	15,360	15,360	15,360	15,360	15,360	15,360	15,360	15,360	15,360	184,320
No.3 Payroll expenses	1,306	1,306	1,306	1,306	1,306	1,306	1,306	1,306	1,306	1,306	1,306	1,306	15,667
No.4 Facility Hardware	0	0	0	0	0	0	0	0	0	0	0	0	0
No.5 Renovations	0	0	0	0	0	0	0	0	0	0	0	0	0
No.6 Office supplies	650	0	0	650	0	0	650	0	0	650	0	0	2,600
No.7 Supplies	400	0	0	400	0	0	400	0	0	400	0	0	1,600
No.8 Advertising	0	0	1,000	0	0	1,000	0	0	1,000	0	0	1,000	4,000
No.9 Car, delivery & travel	0	0	0	0	0	0	0	0	0	0	0	0	0
No.10 Accounting & legal	300	0	300	0	0	250	0	0	250	0	0	0	1,100
No.11 Professional fees	0	0	0	0	0	0	0	0	0	0	0	0	0
No.12 Lease	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
No.13 Telephone/DSL	350	350	350	350	350	350	350	350	350	350	350	350	4,200
No.14 Insurance	750	750	750	750	750	750	750	750	750	750	750	750	9,000
No.15 Utilities	0	0	0	0	0	0	0	0	0	0	0	0	0
No.16 License & fees	0	0	0	0	0	0	0	0	0	0	0	0	0
No.17 Show viewings	0	0	0	0	0	0	0	0	0	0	0	0	0
No.18 Interest expense	0	0	0	0	0	0	0	0	0	0	0	0	0
No.19 Security	150	150	150	150	150	150	150	150	150	150	150	150	1,800
No.20 Web Hosting Fees	20	20	20	20	20	20	20	20	20	20	20	20	240
Subtotal	41,286	19,936	21,236				,936		21,186	20,986	19,936	20,936	278,527
Capital purchases	0	0	0	0	0	0	0	0	0	0	0	0	0
Leased equipment	0	0	0	0	0	0	0	0	0	0	0	0	0
Loan principal payment	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Owner's withdrawal	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL CASH PAID OUT	42,286	20,936	22,236	21,986	20,936	32,186	21,986	20,936	22,186	21,986	20,936	21,936	290,527
ENDING CASH POSITION	401,410	413,594	471,319	529,293	588,317	636,092	663,786	692,531	720,025	747,719	776,464	804,208	804,208

Clarke's Auto Repair facility
CASH FLOW PROJECTIONS

	2006				2007								TOTAL
	1ST	2ND	3RD	4TH	5TH	6TH	7TH	8TH	9TH	10TH	11TH	12TH	
	September	October	November	December	January	February	March	April	May	June	July	August	
CASH ON HAND	804,208	810,561	838,214	865,617	892,219	919,872	937,275	976,678	1,017,131	1,057,333	1,096,736	1,137,189	804,208
Tow Truck Service	15,600	15,600	15,600					)	20,400	20,400	20,400	20,400	216,000
Tune Up Service	12,000	12,000	12,000					)	16,000	16,000	16,000	16,000	168,000
Engine Repair Service	10,080	10,080	10,080					)	10,080	10,080	10,080	10,080	120,960
Oil/Filter Change Service	12,000	12,000	12,000					)	16,000	16,000	16,000	16,000	168,000
Coll. from credit accounts	0	0	0					)	0	0	0	0	0
Loan or other cash	0	0	0					)	0	0	0	0	0
TOTAL CASH RECEIPTS	49,680	49,680	49,680	49,680	49,680	49,680	62,480	62,480	62,480	62,480	62,480	62,480	672,960
TOTAL CASH AVAILABLE	853,888	860,241	887,894	915,297	941,899	969,552	999,755	1,039,158	1,079,611	1,119,813	1,159,216	1,199,669	1,477,168
CASH PAID OUT													
No.1 Inventory (Purchases)	20,000	0	0	0	0	10,000	0	0	0	0	0	0	30,000
No.2 Gross wages	16,320	16,320	16,320	16,320	16,320	16,320	16,320	16,320	16,320	16,320	16,320	16,320	195,840
No.3 Payroll expenses	1,387	1,387	1,387	1,387	1,387	1,387	1,387	1,387	1,387	1,387	1,387	1,387	16,646
No.4 Facility Hardware	0	0	0	0	0	0	0	0	0	0	0	0	0
No.5 Renovations	0	0	0	0	0	0	0	0	0	0	0	0	0
No.6 Office supplies	650	0	0	650	0	0	650	0	0	650	0	0	2,600
No.7 Supplies	400	0	0	400	0	0	400	0	0	400	0	0	1,600
No.8 Advertising	0	0	0	0	0	0	0	0	0	0	0	0	0
No.9 Car, delivery & travel	0	0	0	0	0	0	0	0	0	0	0	0	0
No.10 Accounting & legal	250	0	250	0	0	250	0	0	250	0	0	250	1,250
No.11 Professional fees	0	0	0	0	0	0	0	0	0	0	0	0	0
No.12 Lease	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000
No.13 Telephone/DSL	400	400	400	400	400	400	400	400	400	400	400	400	4,800
No.14 Insurance	750	750	750	750	750	750	750	750	750	750	750	750	9,000
No.15 Utilities	0	0	0	0	0	0	0	0	0	0	0	0	0
No.16 License & fees	0	0	0	0	0	0	0	0	0	0	0	0	0
No.17 Show viewings	0	0	0	0	0	0	0	0	0	0	0	0	0
No.18 Interest expense	0	0	0	0	0	0	0	0	0	0	0	0	0
No.19 Security	150	150	150	150	150	150	150	150	150	150	150	150	1,800
No.20 Web Hosting Fees	20	20	20	20	20	20	20	20	20	20	20	20	240
Subtotal	42,327	21,027	21,277				7		21,277	22,077	21,027	21,277	287,776
Capital purchases	0	0	0	0	0	0	0	0	0	0	0	0	0
Leased equipment	0	0	0	0	0	0	0	0	0	0	0	0	0
Loan principal payment	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
Owner's withdrawal	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL CASH PAID OUT	43,327	22,027	22,277	23,077	22,027	32,277	23,077	22,027	22,277	23,077	22,027	22,277	299,776
ENDING CASH POSITION	810,561	838,214	865,617	892,219	919,872	937,275	976,678	1,017,131	1,057,333	1,096,736	1,137,189	1,177,392	1,177,392

