



## OutPut:-

```
PS D:\python demo> & "C:/Users/Big Data/AppData/Local/Programs/Python/Python311/python.exe" "d:/
Student_ID  Name  Age  Gender  High_School_GPA  Test_Score  Admission_Status
0           1    Alice  18  Female          3.8         1200          Admitted
1           2     Bob   19  Male            3.5         1100          Not Admitted
2           3  Charlie  18  Male            3.9         1250          Admitted
3           4    David  20  Male            3.7         1150          Not Admitted
4           5     Eve   17  Female          3.6         1300          Admitted

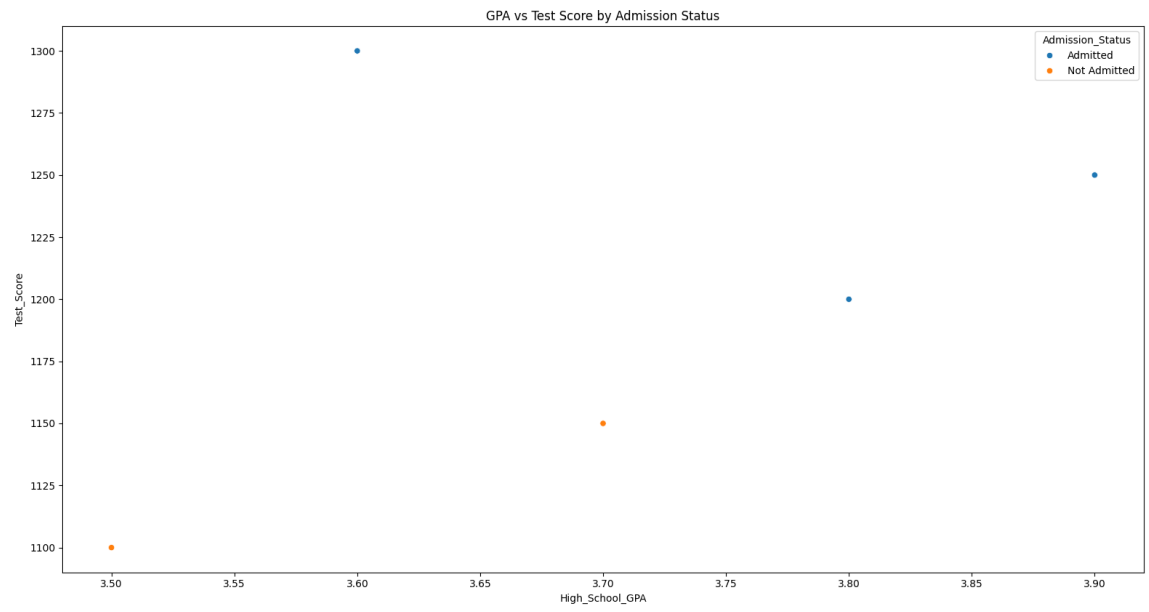
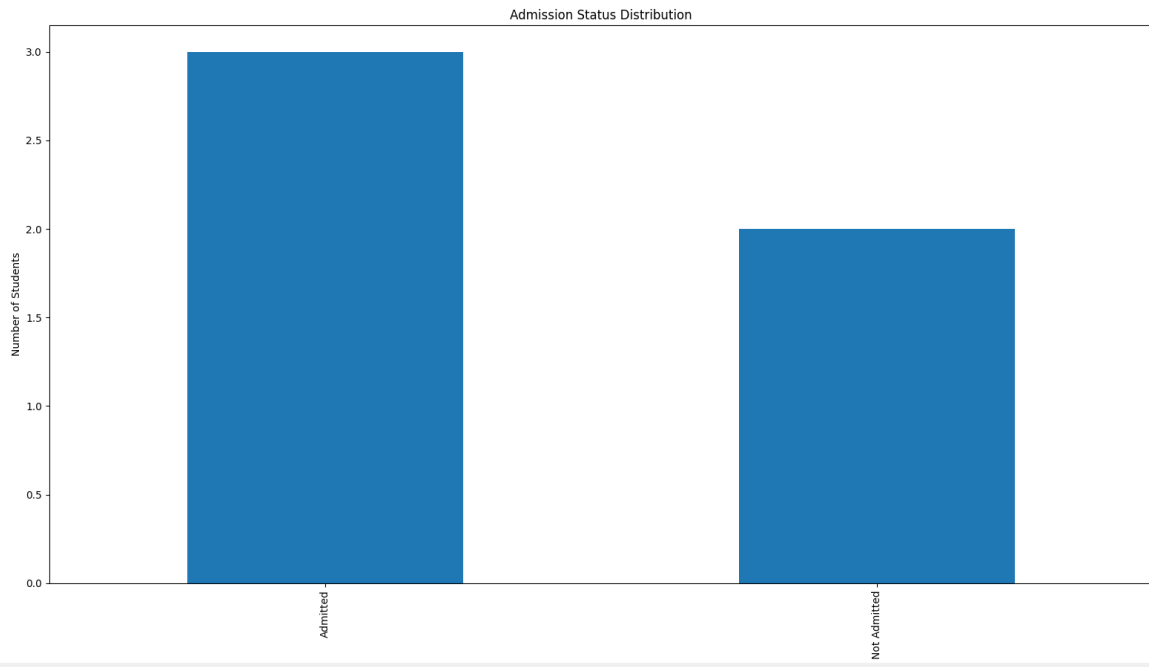
Student_ID  Age  High_School_GPA  Test_Score
count      5.000000  5.000000          5.000000      5.000000
mean       3.000000  18.400000         3.700000     1200.000000
std        1.581139  1.140175          0.158114      79.056942
min        1.000000  17.000000         3.500000     1100.000000
25%        2.000000  18.000000         3.600000     1150.000000
50%        3.000000  18.000000         3.700000     1200.000000
75%        4.000000  19.000000         3.800000     1250.000000
max        5.000000  20.000000         3.900000     1300.000000

Admission_Status
Admitted      3
Not Admitted  2
Name: count, dtype: int64
0      Alice
1       Bob
2  Charlie
3     David
4       Eve
```

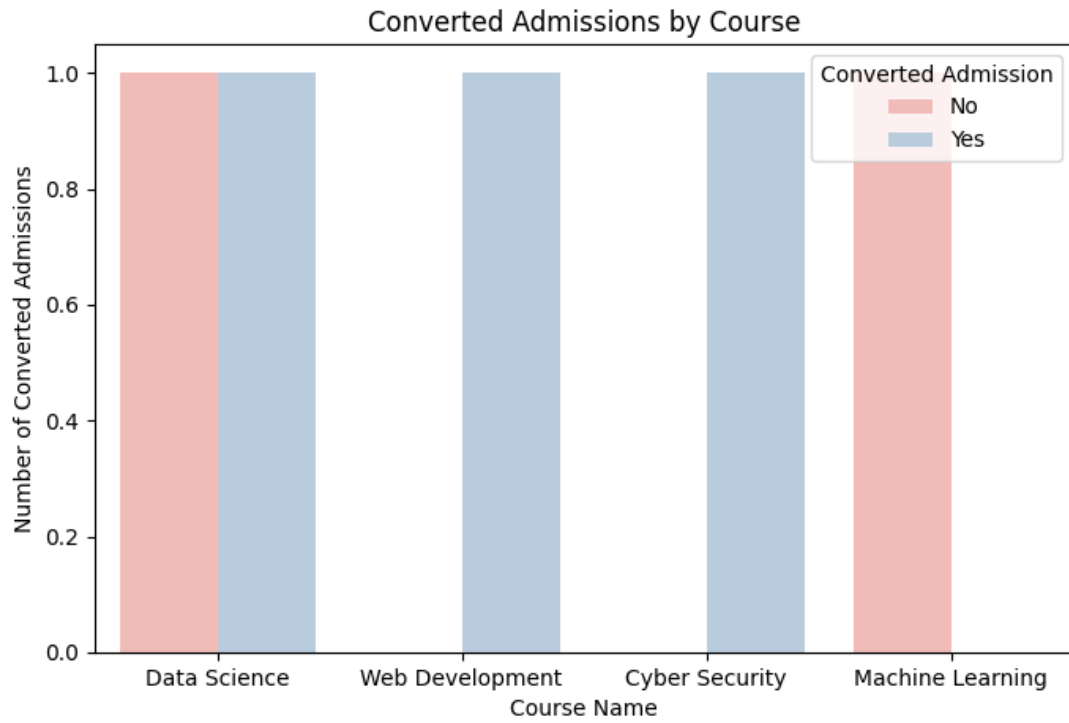
```
Name: Name, dtype: object
```

```
filter data are:
```

```
Student_ID  Name  Age  Gender  High_School_GPA  Test_Score  Admission_Status
0           1    Alice  18  Female          3.8         1200          Admitted
1           2     Bob   19  Male            3.5         1100          Not Admitted
2           3  Charlie  18  Male            3.9         1250          Admitted
3           4    David  20  Male            3.7         1150          Not Admitted
```

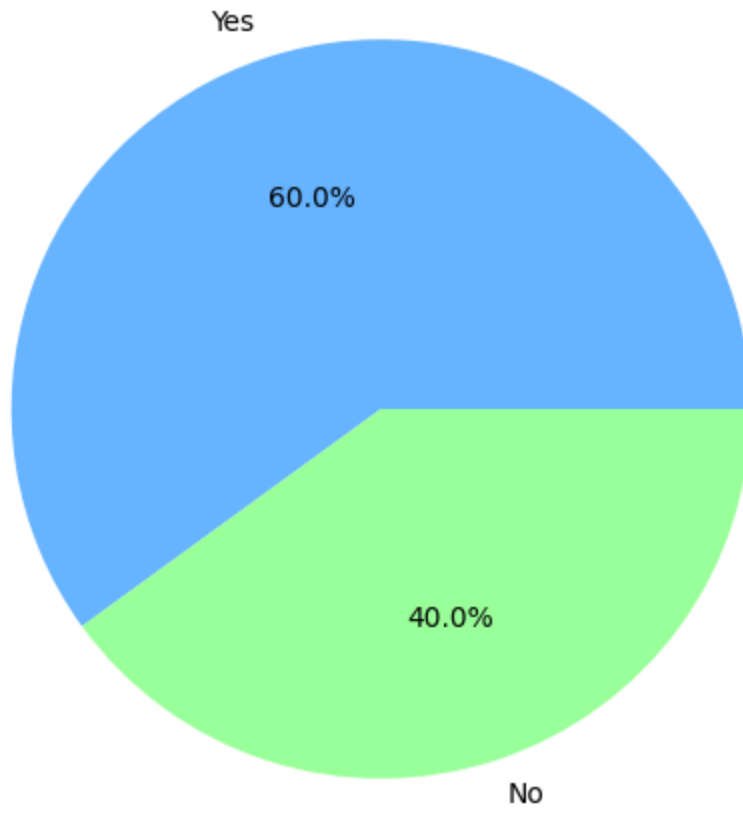






(x, y) = (Data Science, 0.695)

### Distribution of Follow-up Status



```

import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns

# Sample data similar to the CSV file format
data = pd.read_csv('lead.csv')

# Create a DataFrame from the data
df = pd.DataFrame(data)

# Display the full DataFrame
print("Full DataFrame:")
print(df)

# Example 1: Filter leads that are 'Under Follow-up' and show their 'Course Name'
and 'Traffic Source'
under_follow_up = df[df['Under Follow-up'] == 'Yes'][['Name', 'Course Name',
'Traffic Source']]
print("\nLeads Under Follow-up (with Course and Traffic Source):")
print(under_follow_up)

# Example 2: Filter leads that have been 'Converted Admission' and show their
'Course Name' and 'Traffic Source'
converted_admission = df[df['Converted Admission'] == 'Yes'][['Name', 'Course
Name', 'Traffic Source']]
print("\nConverted Admissions (with Course and Traffic Source):")
print(converted_admission)

# Example 3: Filter leads that came from 'Social Media' and show their 'Name' and
'Course Name'
social_media_leads = df[df['Traffic Source'] == 'Social Media'][['Name', 'Course
Name']]
print("\nLeads from Social Media (with Course Name):")
print(social_media_leads)

# Example 4: Filter leads who are under follow-up and have an interest in 'Data
Science'
data_science_follow_up = df[(df['Under Follow-up'] == 'Yes') & (df['Course Name']
== 'Data Science')]
print("\nData Science Leads Under Follow-up:")
print(data_science_follow_up)

# Plotting the distribution of traffic sources
plt.figure(figsize=(8, 5))
sns.countplot(data=df, x='Traffic Source', palette='Set1')
plt.title('Distribution of Traffic Sources')
plt.xlabel('Traffic Source')

```

```

plt.ylabel('Number of Leads')
plt.show()

# Plotting the number of converted admissions by course
plt.figure(figsize=(8, 5))
sns.countplot(data=df, x='Course Name', hue='Converted Admission',
palette='Pastell1')
plt.title('Converted Admissions by Course')
plt.xlabel('Course Name')
plt.ylabel('Number of Converted Admissions')
plt.show()

# Pie chart showing the distribution of follow-up status
follow_up_status = df['Under Follow-up'].value_counts()
plt.figure(figsize=(6, 6))
plt.pie(follow_up_status, labels=follow_up_status.index, autopct='%1.1f%%',
colors=['#66b3ff', '#99ff99'])
plt.title('Distribution of Follow-up Status')
plt.show()

# Pie chart showing the distribution of converted admissions
conversion_status = df['Converted Admission'].value_counts()
plt.figure(figsize=(6, 6))
plt.pie(conversion_status, labels=conversion_status.index, autopct='%1.1f%%',
colors=['#ff9999', '#66ff66'])
plt.title('Distribution of Converted Admissions')
plt.show()

```

output:-

```

PS D:\python demo> & "C:/Users/Big Data/AppData/Local/Programs/Python/Python311/python.exe" "d:/python de
Full DataFrame:
   Lead_ID  Name Lead Enquiry Under Follow-up Converted Admission Course Name Traffic Source
0         1  Alice         Yes         Yes             No      Data Science      Website
1         2   Bob         Yes         No             Yes  Web Development  Social Media
2         3 Charlie         Yes         Yes             Yes  Cyber Security   Referral
3         4  David         Yes         No             No  Machine Learning   Website
4         5   Eve         Yes         Yes             Yes      Data Science  Social Media

Leads Under Follow-up (with Course and Traffic Source):
   Name Course Name Traffic Source
0  Alice  Data Science      Website
2  Charlie Cyber Security   Referral
4    Eve  Data Science  Social Media

Converted Admissions (with Course and Traffic Source):
   Name Course Name Traffic Source
1    Bob  Web Development  Social Media
2  Charlie  Cyber Security   Referral
4    Eve  Data Science  Social Media

```

