

AARON DEOLIVEIRA  
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**I have loved every minute of working in a small tight-knit office. Now I want to tackle bigger projects in business development and marketing.**

**Robert Kwok & Associates Law Firm**

**Jun. 2006 to Present**

*Legal & Marketing Services*

I really hit my stride here. I managed cases from the first client phone call through handing the client the settlement check. I made the firm money and I made my clients happy. I know how to add value to cases.

- ◆ My personal marketing efforts brought in 10+ cases.
- ◆ Opened business relationships with 2 new doctors. One doctor does about \$100,000/yr with the firm.
- ◆ I estimate that I had a \$250,000+ financial impact on the firm above and beyond my duties.

**Halliburton (and other temp locations)**

**Mar. 2003 to Mar. 2006**

*Data Management*

After serving as a missionary and a soldier, I spent 2 years doing temp work sorting out where I was going to live and what I was going to do. I lived in Taiwan for a time. After a romantic relationship ended, I returned to the US and worked for clients such as Halliburton.

- ◆ 70 wpm & 10 key.
- ◆ International business
- ◆ Numerous professional environments. You can send me anywhere.

**U.S. Army Chemical Corps**

**Mar. 2003 to Mar. 2005**

*Chemical Operations Specialist*

After the discipline of being a missionary, serving as a soldier only seemed natural. I continued to demonstrate my ability to make an impact on an organization.

- ◆ scored 134/140 at Defense Language Aptitude Battery
- ◆ maintained 100% average at U.S. Army Chemical School
- ◆ led groups of ten soldiers as squad leader.

**Church of Jesus Christ of Latter-day Saints**

**Feb. 2001 to Feb. 2003**

*District Leader (missionary)*

I spent the best 2 years of my life living with and serving the people of Taiwan. I learned far more than I taught. I was able to reach people of every socio-economic status. The rich and the poor. In business terms, I had clients everywhere.

- ◆ managed 5 city area
- ◆ increased church membership by 5%
- ◆ developed multi-cultural management skills with western missionaries and Asian membership

**Deve Incorporated**

**Feb. 1997 to Feb. 2001**

*Owner*

I came out of high school attempting to make my own way. I ran a business that tried to improve the lives of immigrants by offering various low cost telecom solutions so that they could speak with their families more frequently.

- ◆ 4 years of positive cash flow
- ◆ grew business from 1 employee to 3 employees
- ◆ experience in all facets of business management

**Languages**

- ◆ Chinese – I have native fluency in Mandarin. I can read, write & speak the language.
- ◆ Spanish – Before I lived in Taiwan as I missionary, I had near native fluency in Spanish. I need some “language immersion” to repair my ability to speak Spanish fluently.

**Education**

Ashworth College

Wharton County Junior College

U.S. Army Chemical School, 9/03