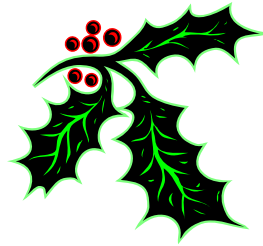




The Maple Leaf Maple Chapter IAAP Goshen, Indiana



President's Message



Holiday Greetings Maple Chapter Members.

I hope by the time you read this you will have your shopping well underway and be in the midst of the "Christmas Spirit".

Remember to take time to shop for our adopted Christmas family or make a donation at our Christmas party on December 14. This family can really use our help during this difficult time. Thanks to Miriam Kauffman for spearheading

this important project.

If you have some down time during the Holidays—put on your thinking caps. As we look ahead, our Chapter has great opportunities to reach members of our community with information about IAAP and Maple Chapter. Planning will begin in earnest in January for our Open House scheduled for March 15 and our annual APD breakfast April 25. Be thinking of ideas that will increase participation at both events and become an active member of the committee on which you serve. If you are not on either of these committees, don't be shy—share your ideas with the respective committees.

Thanks to Doris Schwartz for opening her home again this year for our annual Christmas get-together and thanks to Doris, Evelyn and Janet for planning the event. I look forward to seeing everyone and celebrating the season with fellowship and Maple Chapter laughter!

In the busy weeks ahead, I hope you take time to remember "the reason for the season" by enjoying quality time with family and friends.

Until 2007...

"Embrace the Vision"

Beth



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2006-2007 Maple Chapter Theme

EMBRACE THE VISION



We're on the Web!
maplechapter.org

Did you know...

In an effort to solicit cash to pay for a charity Christmas dinner in 1891, a large crab pot was set down on a San Francisco street, becoming the first Salvation Army collection kettle.

A Christmas club, a savings account in which a person deposits a fixed amount of money regularly to be used at Christmas for shopping, came about around 1905.

Candy canes began as straight white sticks of sugar candy used to decorate the Christmas trees. A choirmaster at Cologne Cathedral decided have the ends bent to depict a shepherd's crook and he would pass them out to the children to keep them quiet during the services. It wasn't until about the 20th century that candy canes acquired their red stripes.

Right behind Christmas and Thanksgiving, Super Bowl Sunday ranks as the third-largest occasion for Americans to consume food, according to the National Football League.

Source: www.corsinet.com



Remember to bring "unwrapped" gifts for the Brown family to the Christmas Party.

We will wrap them at the party. Either bring wrapping paper or it will be provided for you.

Contact Denise Goveia to order a 2007 APW Pin. Cost is \$5.50.

The updated Terri Lynn inventory can now be found on the Maple Chapter web site!

Thanks to all for your continued selling to deplete this inventory. Remember, it's all profit now!

"Don't be afraid to give your best to what seemingly are small jobs. If you do the little jobs well, the big ones will tend to take care of themselves."

- Dale Carnegie



EDUCATION SPOT — provided by Beth Cripe (*from emilypost.com/etiquette*)

Corporate Gift Giving

'Tis the time of year to show your appreciation to clients, vendors and employees. Here are a few things to consider.

From the company:

- Tokens of appreciation: Make sure that gifts sporting your company's logo meet a certain standard: well made, in tasteful colors and with the logo understated enough not to look like an advertisement.
- Charitable gifts: Many companies show their appreciation by giving a donation in the recipient's name. This is a win-win solution: the recipient is glad to be recognized; the company making the donation makes its appreciation known; and both companies contribute to the greater good of society.

From individuals to customers and clients:

- Individuals in the company who give gifts to outsiders are usually at the executive to mid-manager level.
- Many companies forbid ANY corporate gift giving, or only allow employees to accept gifts valued less than \$25.
- Be sure to follow your own company rules AND check with the HR department at the intended recipient's company first. Sending a gift to a client who's unable to keep it is awkward for both parties.
- Never give a gift to an outside business associate who is either currently involved in a bidding process with your firm or receiving a bid from you or your company.

Gifts from outside your company:

- Some companies have a ceiling for the cost of a gift received; others require that any gifts valued at more than \$25 must be disclosed to management. This is a good way to keep tabs on what's coming in from outside and seeing to it that everything stays aboveboard.
- Most companies allow employees to receive token gifts from customers and clients because sending them back could insult the giver, especially during the holidays.
- Some businesses require that any foodstuffs received from outside be divided up and shared; this is because the usual recipients of such gifts tend to be those employees who have the advantage of dealing face-to-face with customers - whereas the people who work behind the scenes often go unrewarded.

Gifts for Bosses: Yes or No?

- Don't give a gift to your supervisor that's just from you. Other employees may resent what they see as an effort to curry favor with the boss.
- Get together with the others in your department and give a gift from the group.

Gifts for Assistants: Yes or No?

- Managers may want to reward their secretary or assistant personally. The gift choice depends on length of service: If it is less than five years, a gift valued at \$25 is sufficient; with longer-term assistants, a more generous gift is appropriate.
- Make sure the gift is not too personal: Lingerie, perfume, and jewelry are out of the question.
- Books, CD's, personal organizers, fruit baskets, theater tickets and gift certificates are good possibilities.





TWIS THE NIGHT BEFORE CHRISTMAS

Well, maybe a few nights before.

The time is coming for the Maple Chapter IAAP Christmas Party

PLACE: Home of Doris Schwartz

DATE: December 14, 2006

TIME: 6:30 P.M.

DINNER: \$9.00

GIFT EXCHANGE: \$10.00 (max)

Bring the (unwrapped) gifts you purchased for the Brown family. Cash donations will also be accepted.

COME EAT CONVERSE LAUGH
ENJOY HAVE FUN SPEND TIME WITH FRIENDS

RSVP to Evelyn at 848-9983 or evelynjw42@msn.com by December 8th.

Hosted by: *Doris Schwartz, Janet Fink and Evelyn Wagner*

"...We know how dearly God loves us,
and we feel this warm love everywhere...."

ROMANS 5:5 TLB

