# **New President's Team Members**

Singapore – MAY 2006

# **Congratulations!** Francis & Marisa Taye





## From struggling to financial stability!

For the past 2 decades, Marisa and I were involved in the business of retailing, wholesale and exporting golf equipment in Thailand. All these activities came to an end when the economic crisis hit us in 1997. That year Herbalife opened its office in Thailand and we got to know this opportunity through an advertisement on the newspaper. But time wasn't in our favour. We had to quit the business and move back to Singapore. Marisa stayed home to look after the kids while I drove a taxi to bring income for the family.

Then came our 2<sup>nd</sup> chance of our lifetime! Herbalife Singapore opened in 2003. Nobody has to convince us about the products or the opportunity because we have tried it and done it before. We knew deep in our hearts that this is our ticket to financial freedom and we are not going to let this opportunity slipped away. Singapore being our home based, we told ourselves that we are going to do all it takes to make it happen and we did it!

### Working on our circle of influence

We worked hard to qualify for Millionaire Team within 5 months in the business together with my schoolmate. How we were able to achieve it in such a short period of time was working together on our circle of influence. This is the key that brought us here so quickly. But that's just the beginning. We continue to work even harder by recruiting more front lines in order to find the right people. As a result, we found our 2<sup>nd</sup> serious guy who is our church pastor. And again, because he also works with his centre of influence, he qualified as a Millionaire Team member within 6 months doing the business.

#### Anything is possible

Take this business seriously without having any doubt on the company or the products. It took us exactly 36 months to achieve the President's Team. With Herbalife's commitment to support Distributors, together with the right attitude, anything is possible!

#### How we did it?

Attempt to qualify for every promotion incentives and attend all trainings so as to lead by example. As the saying goes, *"your people will do what you do and not what you say"*. Keep everything as simple as possible so as to make it duplicable. If what you are doing is not duplicable, your business will just stop there and not grow.

Continue sponsoring first line and teach them to do the basic: "Use, Wear, Talk."

Congratulations Francis & Marisa Taye! We are proud to welcome you to the President's Team!



Making the world healthier.