

ARBONNE®



Arbonne Opportunity

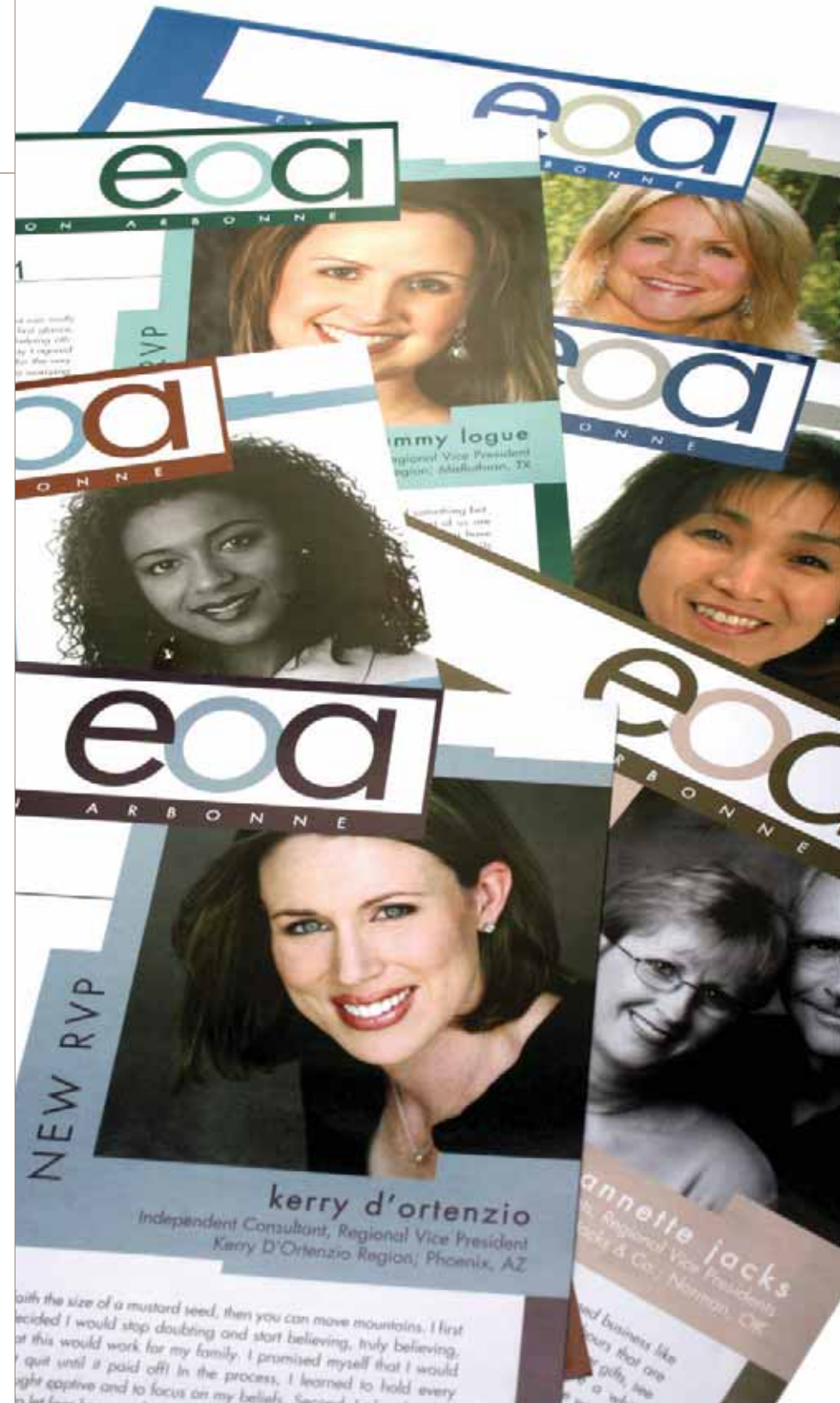
UNITED STATES

 **PURE SWISS SKIN CARE**
FORMULATED IN SWITZERLAND | MADE IN THE USA
COLOR | NUTRITION | WEIGHT LOSS | AROMATHERAPY

Discover the Gift of Arbonne

- Our Industry — opportunity for financial freedom
- Our Company — established in 1980
- Our Products — pure, safe, beneficial

Discover the dream





What is Important to You ...

Living a healthy lifestyle



What is Important to You ...

Having the freedom to
choose how to spend
your time



What is Important to You ...

Helping other people



What is Important to You ...

Being debt-free



What is Important to You ...

Owning your dream home



What is Important to You ...

Traveling



What is Important to You ...

- Freedom and flexibility?
- Spending time with family?
- Helping other people?
- Being debt-free?
- Retirement savings?
- Owning your dream home?
- Vacation and travel?

Everyone wants more time
and more money

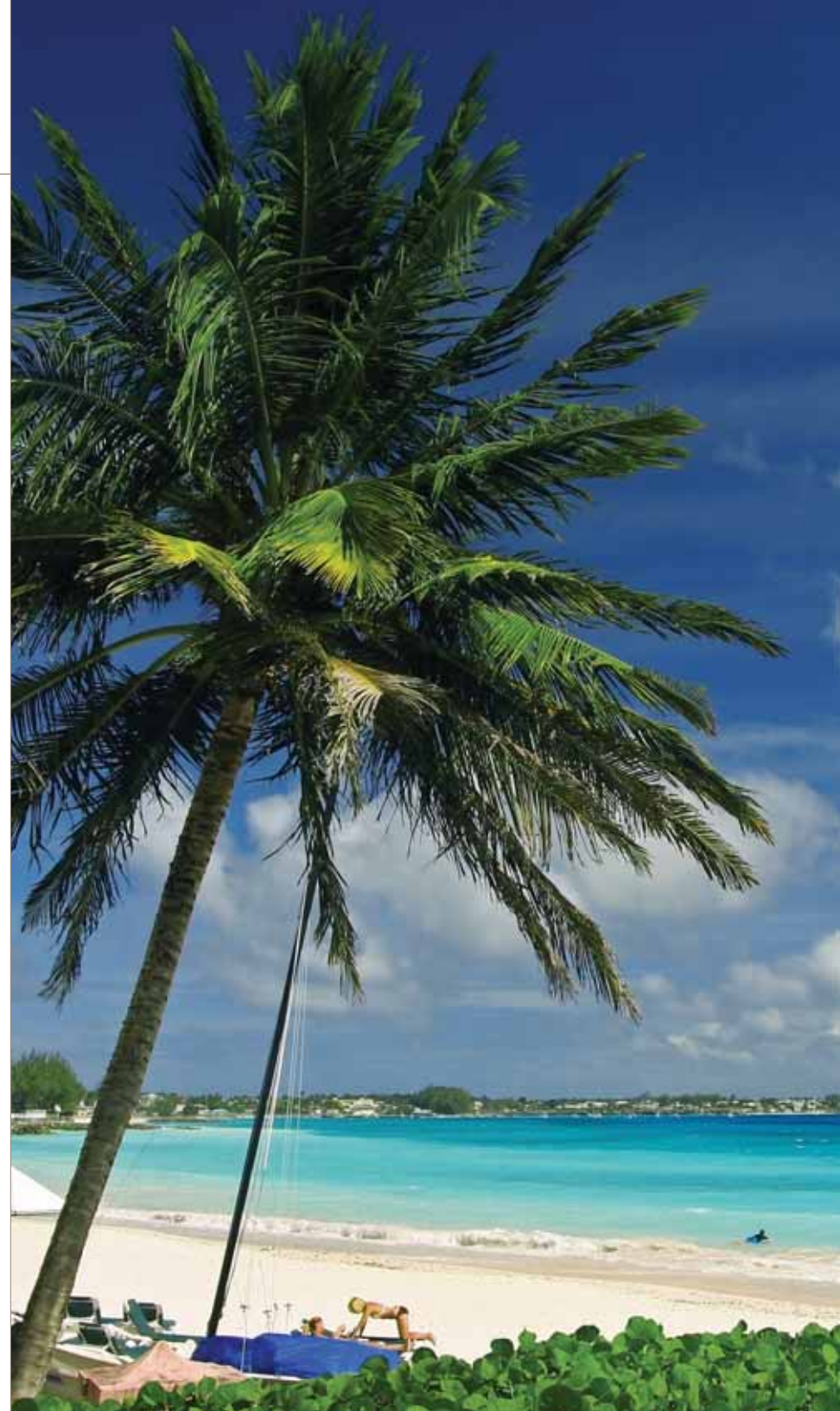
Creating Wealth is the Solution

For those who want more
time and money ...

Ownership is a key to
creating wealth

- Start your own company
- Purchase a franchise

Both of these require financial
and time risks that most people
cannot afford



Network Marketing is a Viable Alternative

Now anyone can afford to start a network marketing business

- Minimal start-up costs
- Can be built alongside your current profession
- Great income potential



What is Network Marketing?

Network marketing is simply a distribution system, or form of marketing, which channels goods or services from the manufacturer to the consumer through a “network” of Independent Consultants. It’s an extremely effective system that cuts out the “middleman” found in most industries.

Traditional Retail



Network Marketing



Sales over \$102 billion as of November 2006 with 58 million salespeople worldwide in direct sales

Source: Direct Selling Association, World Federation of Direct Selling Associations

Deciding on a Company



When choosing a network marketing company there are four key factors to look for:*

- Marketplace demand
- Consumable products
- Timing and trends
- Ability to leverage your time

Arbonne meets all
four key factors

*Source: Dr. Charles King, renowned professor of business practices



1. Marketplace Demand

EVERYONE is our consumer ...

- Baby boomers and older (born in 1964 and earlier)
- Generation X (1965-1981)
- Generation Y (1982-2005)
- Children and infants

Arbonne is a product-driven company in the growing industries of health, personal care and weight management.

2. Consumable Products

What is the benefit of offering consumable products?

- Everyday use equals repeat sales and profits
- Established customers continue to purchase

All Arbonne products are consumable – most are used every day!



3. Timing and Trends

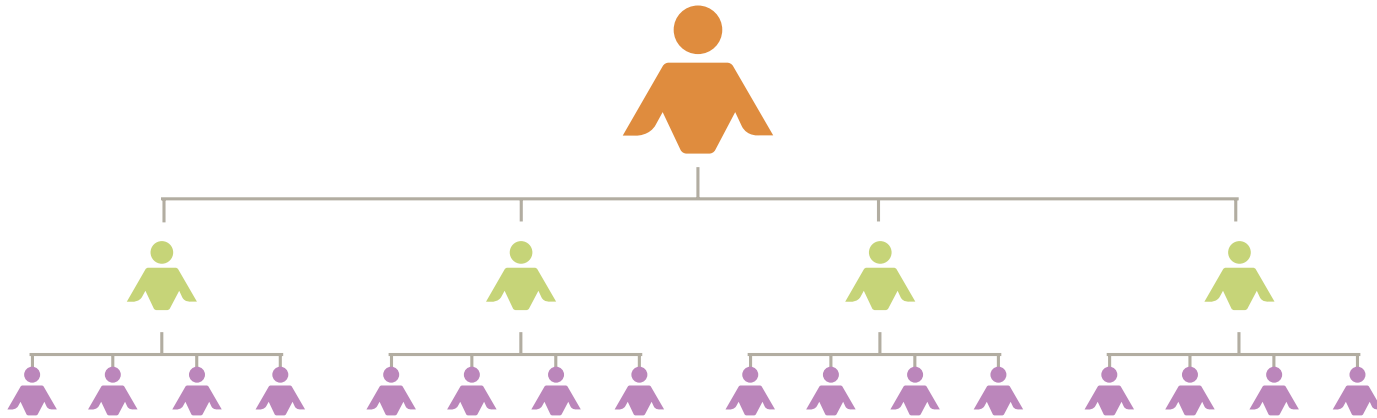
Can you relate to one or more of the following?

- Health, wellness, and the way we look and feel has never been more important
- People are looking for alternative ways to achieve financial security
- People want to choose how to spend their time

Arbonne meets the timing and trends with our pure, safe, beneficial products and the opportunity to take charge of your life



4. Ability to Leverage Your Time



When you work just 10 hours a week and find 4 people to do the same, you can potentially benefit from 50 hours of earning power

Building a team helps you to create the security and flexibility people are looking for today

Arbonne Offers

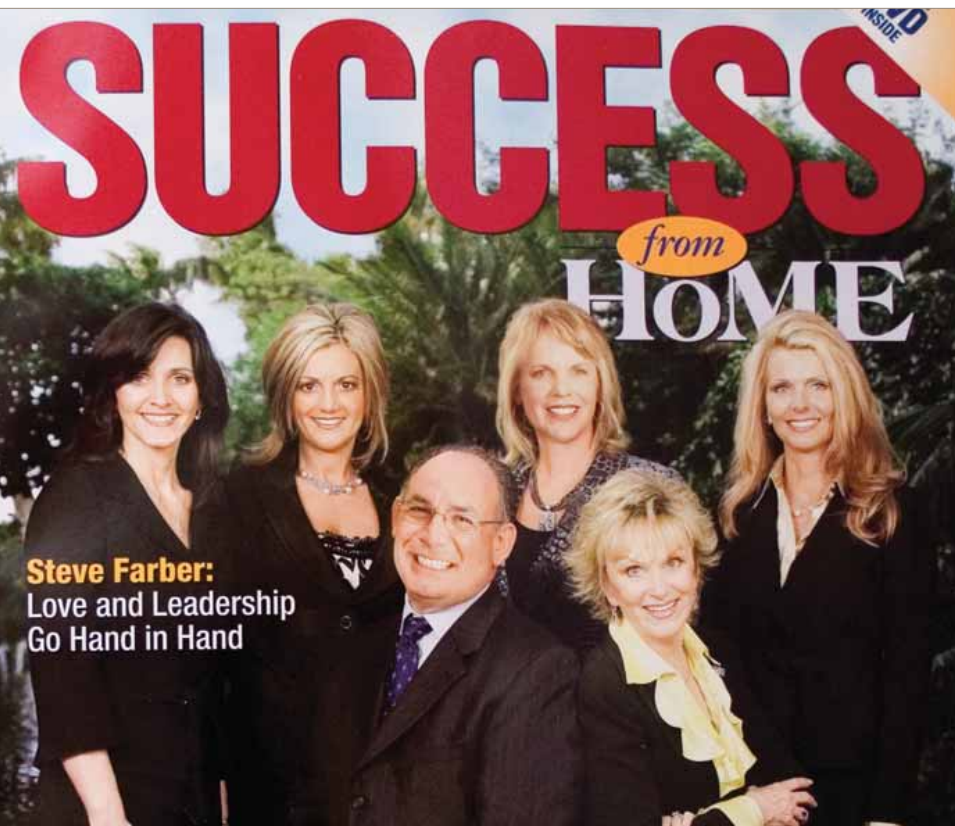
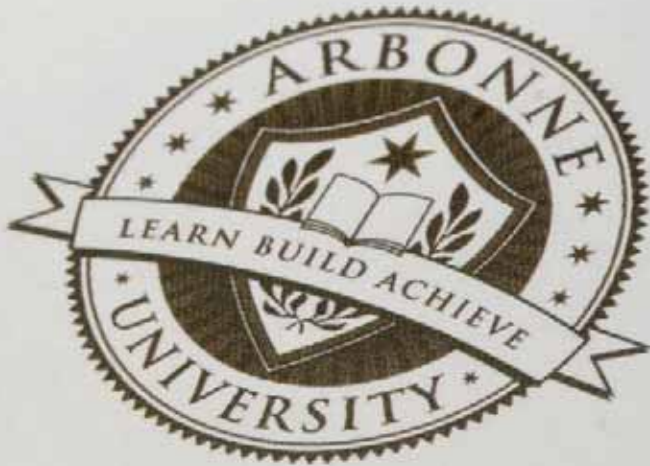


- Superior, botanically-based, consumable products
- Generous compensation plan



Arbonne Offers

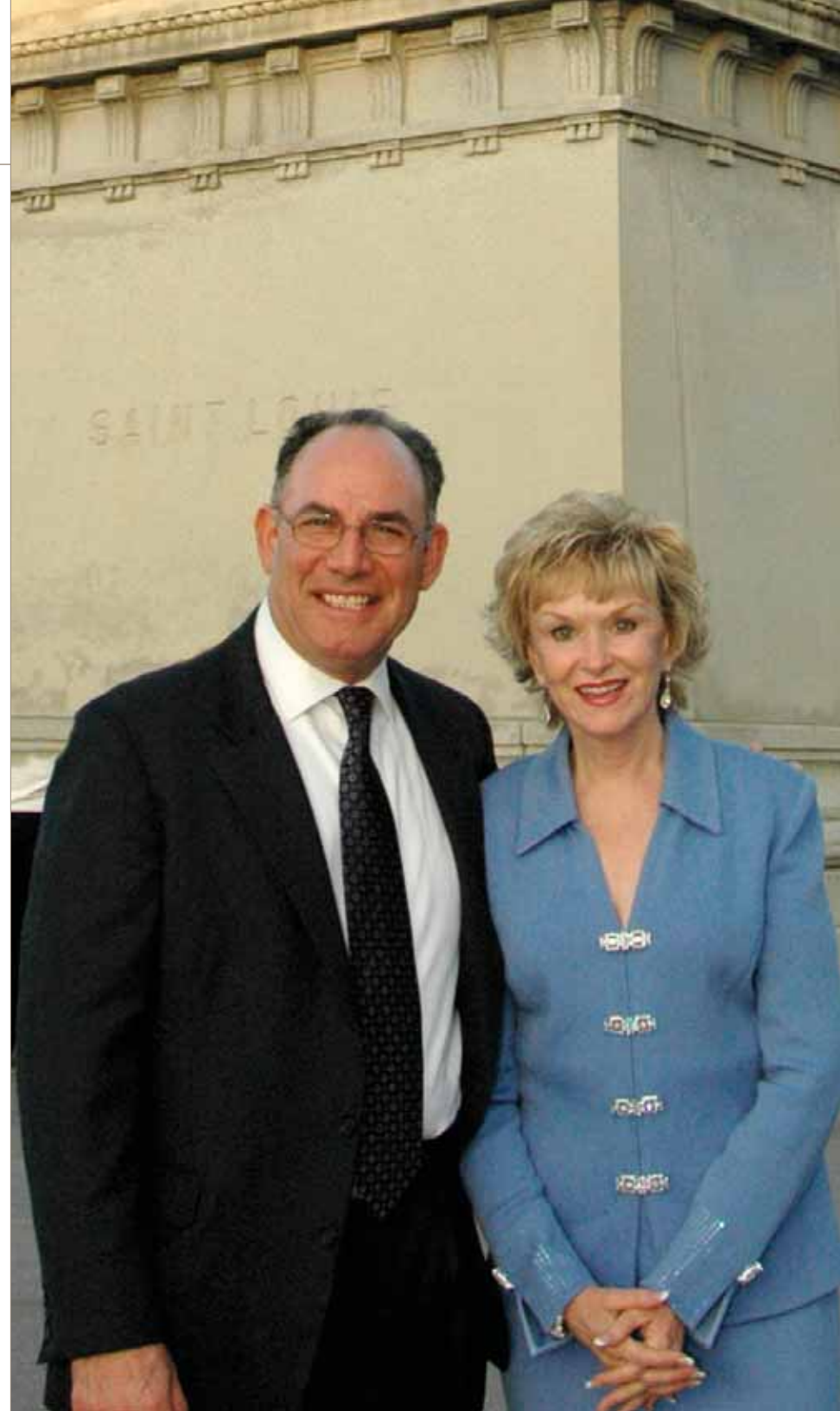
- Exceptional support and online training
- Committed leadership
(Chairman & CEO Bob Henry, President Rita Davenport)



Discover Arbonne

- Over 27 years of success built on a tradition of pure, safe, beneficial products
- Spirited legacy of excellent people
- Blend of innovative, effective products and enthusiastic, dedicated people

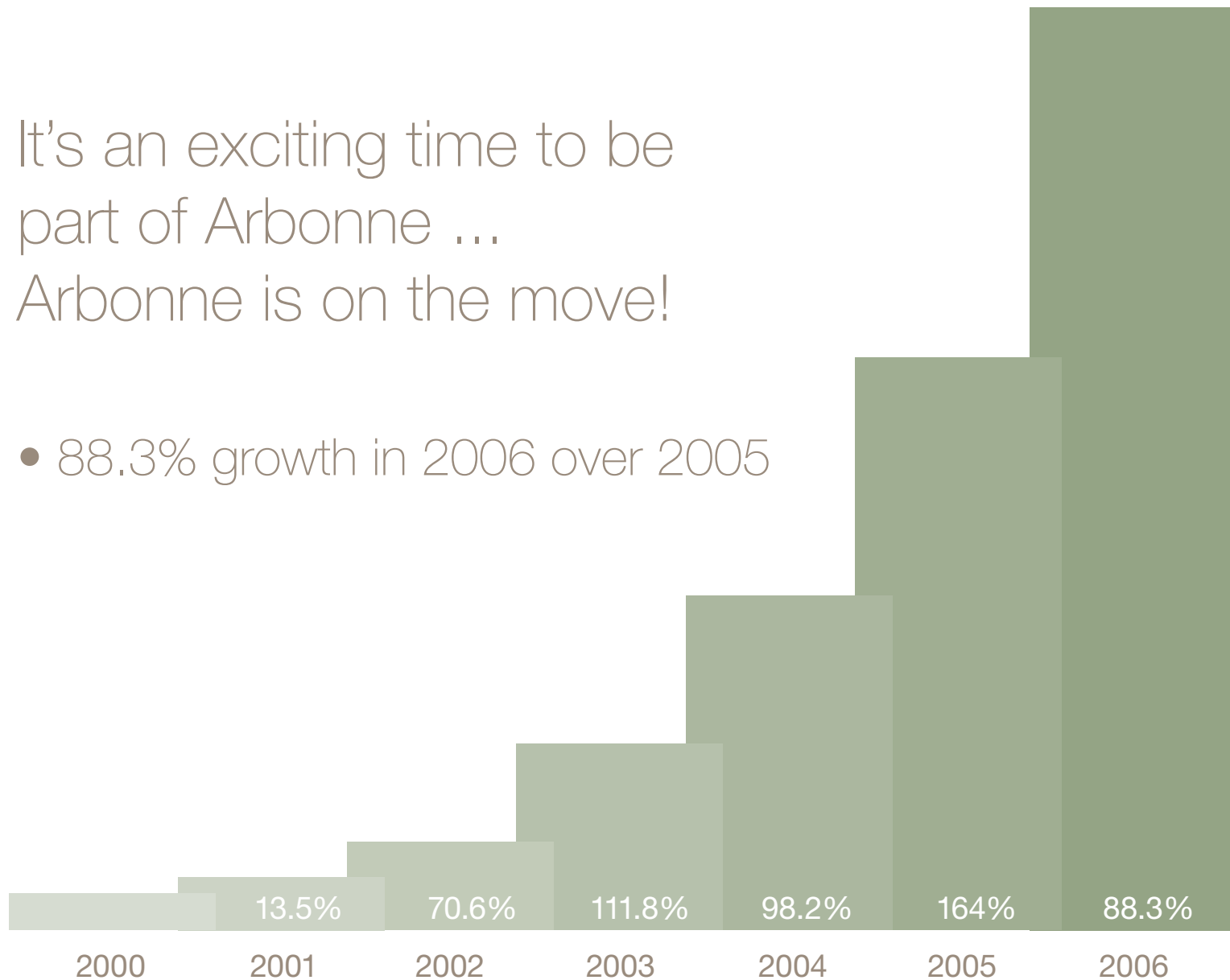
At Arbonne we lead with integrity, strength and vision – we hope you will join us on this journey and discover Arbonne for yourself!



Arbonne Record-Breaking Sales Growth

It's an exciting time to be part of Arbonne ...
Arbonne is on the move!

- 88.3% growth in 2006 over 2005





What is Fueling This REvolutionary Growth?

- REsult-oriented product lines
- REsult-oriented system for success





The Arbonne Difference

Our proprietary formulas are:

- Pure, Safe, Beneficial
- Botanically-based
- pH-correct
- Hypoallergenic
- Dermatologist-tested
- Never tested on animals
- Formulated without animal products or by-products
- Formulated without mineral oil
- Formulated without dyes or chemical fragrances*

* From time to time, however, Arbonne will incorporate fragrances in specialty bath and body skin care products. But, this inclusion will be clearly marked as fragrance on the ingredient list.

A Comprehensive Product Line ... Something for Everyone

- RE⁹® Anti-Aging Skin Care
- Intelligence: Face, Specialty, Body Care
- Figure 8[®] Weight Loss
- Smart Nutritional Hybrids™ for men, women, teens, and children
- Aromassentials Aromatherapy™
- About Face Color
- f.y.i Arbonne™
- Arbonne Baby Care (ABC)



We Have a Business-Building System

We teach and train people

- The benefits of using pure, safe, beneficial products
- How they can purchase products at a discount
- How to earn additional income

With Arbonne, you are in business for yourself, but not by yourself



Teamwork = REsults*

**Consultant	Average Commission \$74.09/month
District Manager	Average Commission \$236.43/month
Area Manager	Average Commission \$1,173.13/month
Regional Vice President	Average Commission \$4,779.78/month
National Vice President	Average Commission \$22,549.68/month

The average income figures stated in the above chart are not a representation of the income you will, or can expect, to earn as an Independent Arbonne Consultant. Some Consultants will earn more, while others will earn less. In 2006 only 3.4% of Consultants were eligible for commissions. Your success will depend on your own effort and skill. Further details of Consultants' average bonuses and overrides at the Consultant, District Manager, Area Manager, Regional Vice President, and National Vice President ranks are contained in Arbonne's 2006 Independent Consultant Compensation Summary on page 20 and available at [http://www.arbonne.com/company/corporate information/independent consultant compensation summary](http://www.arbonne.com/company/corporate%20information/independent%20consultant%20compensation%20summary)

*All currency is represented in U.S. dollars.

**These are the individuals who are at the Consultant rank and received an override or bonus check.

2006 Independent Consultant Compensation Summary

COMPANY OVERVIEW

Arbonne (the “Company”) is a direct selling company that operates in the United States, its territories and in Canada. Arbonne markets an exclusive line of high-quality skin care, color cosmetics, nutrition, weight loss and aromatherapy products based on natural and botanical principles.

Our Independent Consultants Arbonne markets its products exclusively through a network of Independent Consultants. The Company had an average of 906, 263 Active Independent Consultants during the four quarters in 2006. An “Active Consultant” is: (a) one whose Arbonne Consultant Application, or Renewal, has been accepted by Arbonne within the preceding 12 calendar months; or (b) one who has a Consultant application on file and has placed an order for products, or promotional materials, with Arbonne within the preceding 12 calendar months.

Arbonne’s Compensation Plan There are two basic ways in which an Arbonne Independent Consultant can earn compensation:

1. Through retail profit on sales of products purchased at discounted prices from the Company.
2. Through overrides and bonuses paid on a Consultant’s product sales volume and the sales volume of other Consultants on their team ... also known as their downline.

As with any other sales opportunity, the compensation earned by Arbonne Independent Consultants varies significantly. The cost to become a Consultant is very low and people become Consultants for various reasons. Most notably, people become Consultants because it allows them to purchase our products at the lowest possible price. Others join to earn extra part-time income, while others join on a full-time, professional basis.

Generating meaningful compensation as an Arbonne Independent Consultant requires considerable time, effort and commitment. This is not a get-rich-quick program and there are no guarantees of financial success. It is an opportunity that is shared by thousands who have chosen to embrace the Arbonne products and/or business. The success or failure of each Arbonne Independent Consultant, like any other independent business, depends on each Independent Consultant’s own skills and personal effort. Arbonne is a product-driven company that strongly encourages people to try our products as customers before building a business.

Consultant 35% Discount Independent Consultants can buy Arbonne products from the Company at discounted prices for resale to Clients or for personal use. The Company’s Suggested Retail Price for items reflects a 53.8% retail profit potential for Consultants (because they purchase at a 35% discount). However, Consultants are free to set their own selling price as they see fit. Most Consultants personally use the products in addition to retailing them. As a result of these different scenarios, Arbonne does not provide an estimate of average or actual Consultant income from retail sales in this compensation summary.

Earning Overrides and Bonuses Consultants can also earn commissions, referred to as overrides and bonuses, based on their own sales of products and the sales of their downline of sponsored Consultants in the United States, its territories, Canada and the International Markets in which Arbonne does business. Arbonne also sells promotional materials — known as Business Aids — that do not generate overrides and bonuses to Consultants because these are sales support tools, not products.

During 2006, the Company paid in excess of \$290 million* in overrides and bonuses to Independent Consultants in the United States and its territories. These payments are reflected in the table below:

Title	Total Average Quarterly Overrides & Bonus	Average Quarterly Overrides & Bonus ¹	Average % of Total Registered Consultants ² Receiving an Override / Bonus	Average number of months to promote to designated rank ³
Consultants ⁴	\$1,642,527	\$222.26	0.82%	NA
District Managers	\$12,000,397	\$709.29	1.87%	3.4
Area Managers	\$17,058,503	\$3,519.39	0.53%	8.0
Regional Vice Presidents	\$18,698,516	\$14,339.35	0.14%	16.9
National Vice Presidents	\$23,203,621	\$67,649.04	0.04%	25.6

The average override and bonus paid to all Active Consultants in the United States was \$80.11 per quarter and \$320.45 on an annualized basis⁵. During the four quarters in 2006, an average of 30,803 Active Consultants (3.40% of all Active Consultants) received an override or bonus check from Arbonne. The average quarterly override and bonus paid to Active Consultants, in the United States and its territories, that qualified for an override and bonus check was \$2,357.03 or \$9,428.12 on an annualized basis. *All amounts are represented in U.S. dollars.

Note: These figures do not represent Consultants’ profits, as they do not consider expenses incurred by Consultants in the promotion of their business and do not include retail profit.

THERE ARE NO GUARANTEES REGARDING INCOME, AND THE SUCCESS OR FAILURE OF EACH INDEPENDENT CONSULTANT, LIKE ANY OTHER BUSINESS, DEPENDS ON EACH INDEPENDENT CONSULTANT’S OWN SKILLS AND PERSONAL EFFORT. YOU SHOULD NOT RELY ON THE RESULTS OF OTHER CONSULTANTS AS AN INDICATION OF WHAT YOU SHOULD EXPECT TO EARN. ARBONNE IS A PRODUCT-DRIVEN COMPANY THAT STRONGLY ENCOURAGES CONSUMERS TO USE ITS PRODUCTS BEFORE ATTEMPTING TO BUILD A BUSINESS.

¹ Since not all Active Consultants earn overrides and bonuses, these numbers represent the average quarterly override and bonuses paid to the individuals who did.

² These percentages are calculated by taking the average number of people qualified for each level during an entire quarter, adding all four quarters up and dividing by four.

³ Average number of months to promote to designated ranks is based on all promotion results for 2006.

⁴ These are the individuals who are at the Consultant rank and received an override or bonus check.

⁵ These numbers were attained by dividing the Total Average Quarterly Overrides and Bonus paid by the quarterly number of average Active Consultants



Additional Consultant Benefits

- Mercedes-Benz Cash Bonus Program
- Travel opportunities
- Incentives and recognition
- Training and support
- World-class leadership

Top achievers may have the opportunity to:

- Will their business
- Qualify for life insurance premium payments



Something for Everyone to Experience REsults

Client

- Superior products
- Excellent customer service and convenient ordering
- Product gifts for referrals and hosting a Presentation





Something for Everyone to Experience REsults

Consultant

- \$29 Registration sign-up fee
- 35% product discount
- Earn extra money sharing with family and friends

Something for Everyone to Experience REsults

Business Builder

- Be your own boss; create the income you deserve
- Find a few people who are looking for financial freedom
- Teach them to do the same





Picture Yourself ...

- Living a healthy lifestyle
- Being debt-free
- Having freedom to choose how to spend your time
- Traveling
- Providing education opportunities

Arbonne can show you how!



Where Do You See Yourself?

Save

Become an Arbonne consumer

Share

Tell others about Arbonne

Earn

Ask me how!

“You can have anything you want in life when you help others get what they want.” — Rita Davenport

Arbonne

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ARBONNE PUBLISHES A SUMMARY OF AVERAGE QUARTERLY COMMISSIONS THAT ARE PAID TO ARBONNE INDEPENDENT CONSULTANTS. THIS INFORMATION IS UPDATED ANNUALLY AND CAN BE VIEWED ONLINE AT WWW.ARBONNE.COM/COMPANY/ICCS.ASP. YOU CAN ALSO OBTAIN A COPY OF ARBONNE'S MOST RECENT INDEPENDENT CONSULTANT COMPENSATION SUMMARY BY CALLING ARBONNE AT 1.800.ARBONNE.

For complete program and incentive details refer to the Arbonne SuccessPlan and Policies & Procedures Manual.

All currency is represented in U.S. dollars.

