

ARBONNE®



Arbonne=REsults™

UNITED STATES

 PURE SWISS SKIN CARE
FORMULATED IN SWITZERLAND | MADE IN THE USA
COLOR | NUTRITION | WEIGHT LOSS | AROMATHERAPY

Discover Arbonne

OUR COMPANY

- Established in the United States in 1980

OUR PRODUCTS

- Pure, safe, beneficial

OUR INDUSTRY

- Direct selling attracted 58 million sales people with over \$102 billion in sales worldwide in 2006*

OUR PEOPLE

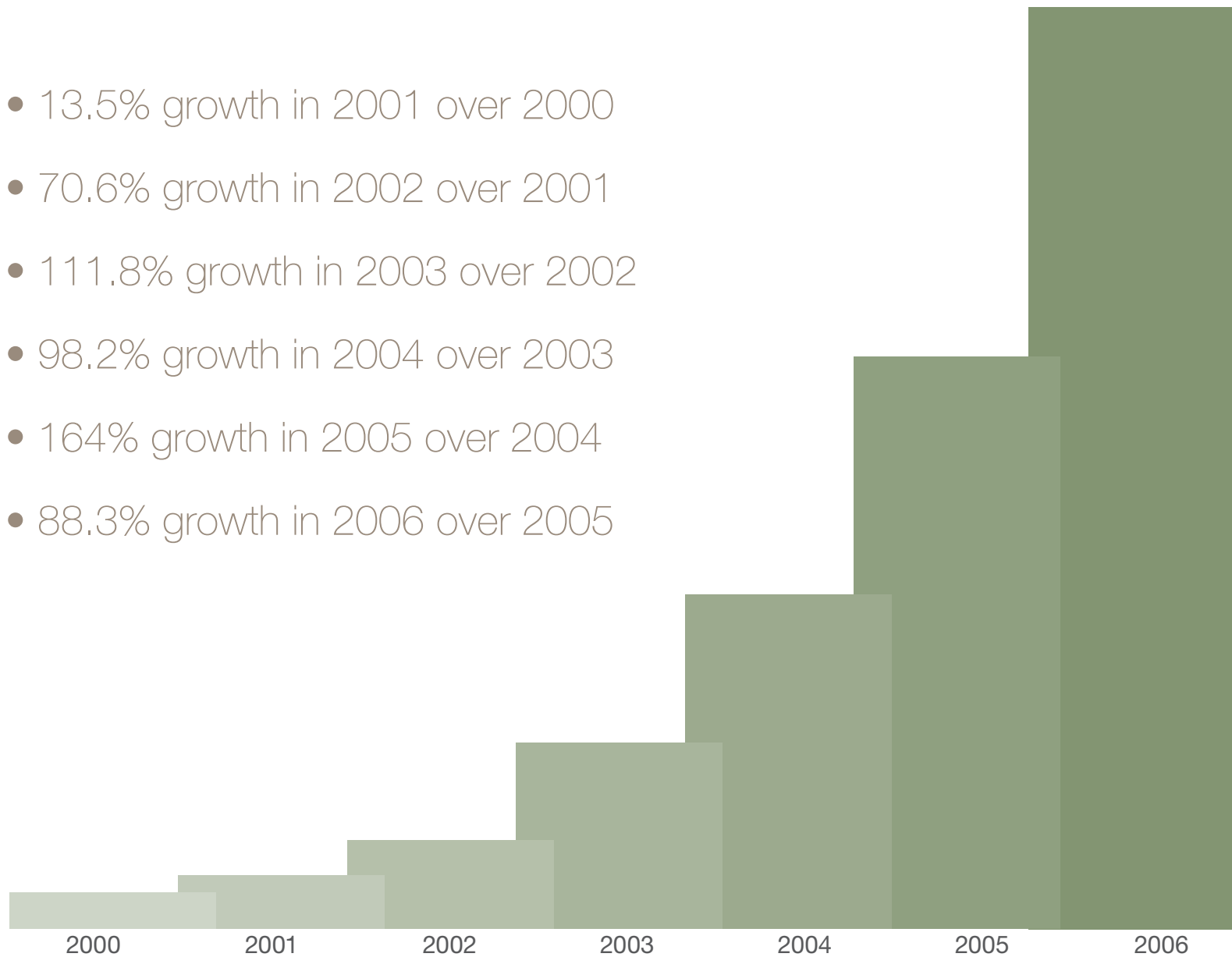
- More than one million Independent Consultants in the United States and Canada



*Source: Direct Selling Association, World Federation of Direct Selling Associations

Arbonne's Record-Breaking Sales Growth

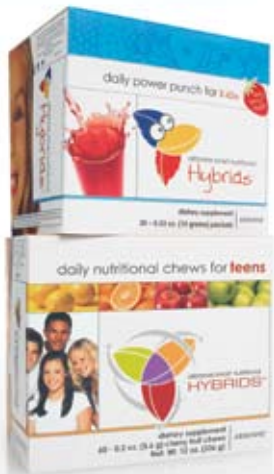
- 13.5% growth in 2001 over 2000
- 70.6% growth in 2002 over 2001
- 111.8% growth in 2003 over 2002
- 98.2% growth in 2004 over 2003
- 164% growth in 2005 over 2004
- 88.3% growth in 2006 over 2005





What is Fueling This REvolutionary Growth?

- REsult-oriented product lines
- REsult-oriented system for success!



The Arbonne Difference

PREMIUM SKIN CARE PRODUCTS ❖ FORMULATED IN SWITZERLAND ❖ MADE IN THE U.S.A.

Our proprietary formulas are:

- Pure, safe, beneficial
- Botanically-based
- pH-correct
- Hypoallergenic
- Dermatologist-tested
- Never tested on animals
- Formulated without animal products or by-products
- Formulated without mineral oil
- Formulated without dyes or chemical fragrances*

*From time to time, Arbonne will incorporate fragrance in specialty bath and body skin care products. This inclusion will be clearly marked as fragrance on the ingredient list. Keep in mind, all products must pass voluntary Repeat Insult Patch Tests to ensure safety to the consumer prior to introduction.





The REvolution in Anti-Aging Skin Care

TO COMBAT THE VISUAL
SIGNS OF AGING

NutriMinC® RE⁹® blends 9 anti-aging elements with its patent-pending system including nanosphere technology with free radical fighting antioxidant vitamins to protect, condition and adjust to skin's specific needs.

The REvolution in Anti-Aging Skin Care

NutriMinC[®] RE⁹[®]

- 9 anti-aging elements
- Patent-pending system
- Addresses sun damage and aging such as wrinkles, fine lines and age spots



The REvolution in Anti-Aging Skin Care



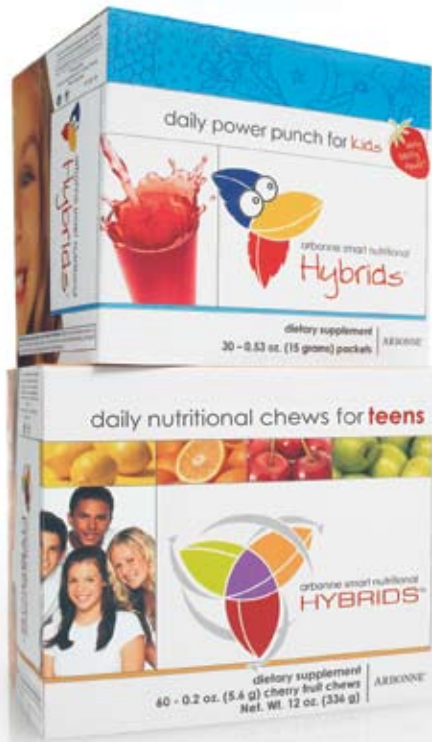
NutriMenC® RE⁹®

- 6 elements appropriate for men's skin care needs
- Formulated especially for men
- Simple 4-step system

Arbonne Intelligence ... not-so-basic skin care®

- Intelligent skin care formulas – simple, smart, self-adjusting regimen for daily use
- Hydrates and protects youthful skin
- Blends the best of skin care technology with key elements
- Advanced delivery system allows key elements and ingredients to target areas where they are needed most
- Beneficial and specific to each skin type





Arbonne Smart Nutritional Hybrids™ For the Entire Family

- Daily nutrition made simple
 - Daily Power Packs for Men
 - Daily Power Packs for Women
 - Daily Power Punch for Kids
 - Daily Nutritional Chews for Teens

- Core vitamins and minerals
- Super food antioxidants
- Gender-specific, age-specific
- Key benefits in proprietary blends
- Great tasting
- Convenient
- Complete and comprehensive



Figure 8[®] Weight Loss Program

- Blending the best of science and nature
- Safe, effective weight loss program
- Vegetable protein, low carbohydrate and low fat
- Unique blend formulated with herbs



Not-So-Basic Skin & Body Care / Anti-Aging / Beyond Basics / Baby / f.y.i. / About Face

NOT-SO-BASIC



Arbonne Intelligence Face
5-step system for face



Arbonne Intelligence Specialty
3 products



Arbonne Intelligence Body Care
4 products

ANTI-AGING



Before Sun
8 products



NutriMenC® RE⁹
4-step system for face



NutriMinC® RE⁹
6-product system for face | 4 supplement & treatment products | 3 products for body

BEYOND BASICS



Arbonne Clear Advantage
4-step system for acne/
blemishes

BABY



Arbonne Baby Care (ABC)
5 products

f.y.i.



f.y.i. Arbonne™
9 products for body | 16 color
products for face

ABOUT FACE

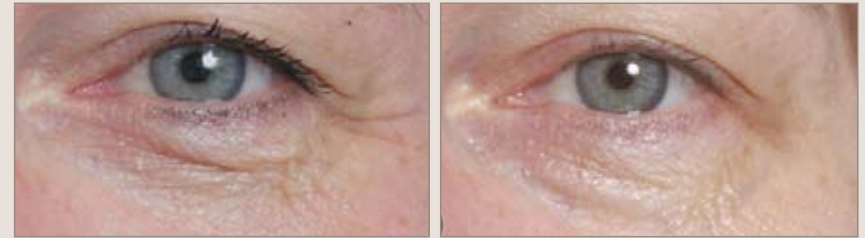


About Face
3 system color collection

REsults = Results

- When you find something that really works you want to keep using it and tell others
- Share the Arbonne products with others and they'll experience visible REsults

NutriMinC® RE⁹®



Before

After

Arbonne Clear Advantage System



Before

After

RE⁹® Anti-Aging Body Care System



Before

After

These results are not typical and may vary according to the individual.

Would Additional Income Make a Difference in Your Life?





According to Current Trends

People are looking for

- Job security
- Debt-free lifestyle
- Financial security
- Freedom to make choices
- More time to spend with family

People want a healthy lifestyle with more money and time to enjoy it.

Let Arbonne show you how!

We Have a Business-Building System

We teach and train people ...

- The benefits of using pure, safe, beneficial products
- How they can purchase products at a discount
- How to earn additional income

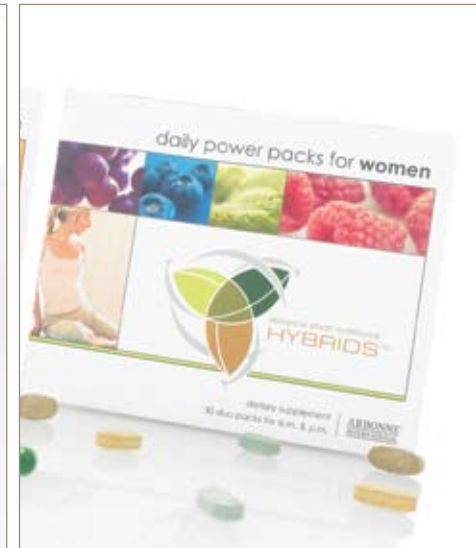


Consumable Products everyday use = repeat sales

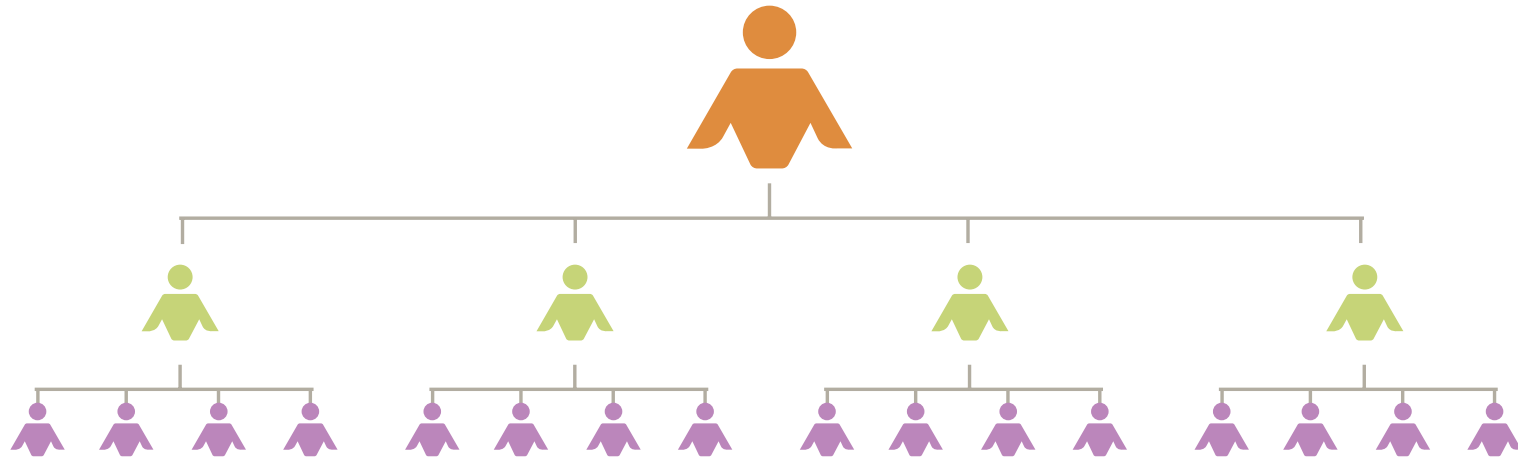
Arbonne offers pure, safe,
beneficial products including:

- Skin care
- Nutrition
- Weight management
- Aromatherapy
- Color/cosmetics

The Arbonne products
are consumable — many
are used every day



How Does it Work? Through Network Marketing



- Share Arbonne with others
- Teach and train them to do the same

A GREAT WAY TO LEVERAGE YOUR TIME

Network Marketing

Network marketing is simply a distribution system, or form of marketing, which channels goods or services from the manufacturer to the consumer through a “network” of Independent Consultants.

Traditional Retail



Network Marketing



Average Monthly Commission*

| | |
|--------------------------------|---|
| **Consultant | Average Commission \$74.09/month |
| District Manager | Average Commission \$236.43/month |
| Area Manager | Average Commission \$1,173.13/month |
| Regional Vice President | Average Commission \$4,779.78/month |
| National Vice President | Average Commission \$22,549.68/month |

The average income figures stated in the above chart are not a representation of the income you will, or can expect, to earn as an Arbonne Independent Consultant. Some Consultants will earn more, while others will earn less. In 2006 only 3.4% of Consultants were eligible for commissions. Your success will depend on your own effort and skill. Further details of Consultants' average bonuses and overrides at the Consultant, District Manager, Area Manager, Regional Vice President and National Vice President ranks are contained in Arbonne's 2006 Independent Consultant Compensation Summary on page 19 and available at http://www.arbonne.com/company/corporate/information/independent_consultant_compensation_summary.

*All currency is represented in U.S. dollars.

**These are the individuals who are at the Consultant rank and received an override or bonus check.

2006 Independent Consultant Compensation Summary

COMPANY OVERVIEW

Arbonne (the “Company”) is a direct selling company that operates in the United States, its territories and in Canada. Arbonne markets an exclusive line of high-quality skin care, color cosmetics, nutrition, weight loss and aromatherapy products based on natural and botanical principles.

Our Independent Consultants Arbonne markets its products exclusively through a network of Independent Consultants. The Company had an average of 906,263 Active Independent Consultants during the four quarters in 2006. An “Active Consultant” is: (a) one whose Arbonne Consultant Application, or Renewal, has been accepted by Arbonne within the preceding 12 calendar months; or (b) one who has a Consultant application on file and has placed an order for products, or promotional materials, with Arbonne within the preceding 12 calendar months.

Arbonne’s Compensation Plan There are two basic ways in which an Arbonne Independent Consultant can earn compensation:

1. Through retail profit on sales of products purchased at discounted prices from the Company.
2. Through overrides and bonuses paid on a Consultant’s product sales volume and the sales volume of other Consultants on their team ... also known as their downline.

As with any other sales opportunity, the compensation earned by Arbonne Independent Consultants varies significantly. The cost to become a Consultant is very low and people become Consultants for various reasons. Most notably, people become Consultants because it allows them to purchase our products at the lowest possible price. Others join to earn extra part-time income, while others join on a full-time, professional basis.

Generating meaningful compensation as an Arbonne Independent Consultant requires considerable time, effort and commitment. This is not a get-rich-quick program and there are no guarantees of financial success. It is an opportunity that is shared by thousands who have chosen to embrace the Arbonne products and/or business. The success or failure of each Arbonne Independent Consultant, like any other independent business, depends on each Independent Consultant’s own skills and personal effort. Arbonne is a product-driven company that strongly encourages people to try our products as customers before building a business.

Consultant 35% Discount Independent Consultants can buy Arbonne products from the Company at discounted prices for resale to Clients or for personal use. The Company’s Suggested Retail Price for items reflects a 53.8% retail profit potential for Consultants (because they purchase at a 35% discount). However, Consultants are free to set their own selling price as they see fit. Most Consultants personally use the products in addition to retailing them. As a result of these different scenarios, Arbonne does not provide an estimate of average or actual Consultant income from retail sales in this compensation summary.

Earning Overrides and Bonuses Consultants can also earn commissions, referred to as overrides and bonuses, based on their own sales of products and the sales of their downline of sponsored Consultants in the United States, its territories, Canada and the International Markets in which Arbonne does business. Arbonne also sells promotional materials — known as Business Aids — that do not generate overrides or bonuses to Consultants because these are sales support tools, not products.

During 2006, the Company paid in excess of \$290 million* in overrides and bonuses to Independent Consultants in the United States and its territories. These payments are reflected in the table below:

| Title | Total Average Quarterly Overrides & Bonus | Average Quarterly Overrides & Bonus ¹ | Average % of Total Registered Consultants ² Receiving an Override / Bonus | Average number of months to promote to designated rank ³ |
|--------------------------|---|--|--|---|
| Consultants ⁴ | \$1,642,527 | \$222.26 | 0.82% | NA |
| District Managers | \$12,000,397 | \$709.29 | 1.87% | 3.4 |
| Area Managers | \$17,058,503 | \$3,519.39 | 0.53% | 8.0 |
| Regional Vice Presidents | \$18,698,516 | \$14,339.35 | 0.14% | 16.9 |
| National Vice Presidents | \$23,203,621 | \$67,649.04 | 0.04% | 25.6 |

The average override and bonus paid to all Active Consultants in the United States was \$80.11 per quarter and \$320.45 on an annualized basis⁵. During the four quarters in 2006, an average of 30,803 Active Consultants (3.40% of all Active Consultants) received an override or bonus check from Arbonne. The average quarterly override and bonus paid to Active Consultants, in the United States and its territories, that qualified for an override and bonus check was \$2,357.03 or \$9,428.12 on an annualized basis.

*All amounts are represented in U.S. dollars.

Note: These figures do not represent Consultants’ profits, as they do not consider expenses incurred by Consultants in the promotion of their business and do not include retail profit.

THERE ARE NO GUARANTEES REGARDING INCOME, AND THE SUCCESS OR FAILURE OF EACH INDEPENDENT CONSULTANT, LIKE ANY OTHER BUSINESS, DEPENDS ON EACH INDEPENDENT CONSULTANT’S OWN SKILLS AND PERSONAL EFFORT. YOU SHOULD NOT RELY ON THE RESULTS OF OTHER CONSULTANTS AS AN INDICATION OF WHAT YOU SHOULD EXPECT TO EARN. ARBONNE IS A PRODUCT-DRIVEN COMPANY THAT STRONGLY ENCOURAGES CONSUMERS TO USE ITS PRODUCTS BEFORE ATTEMPTING TO BUILD A BUSINESS.

¹ Since not all Active Consultants earn overrides and bonuses, these numbers represent the average quarterly override and bonuses paid to the individuals who did.

² These percentages are calculated by taking the average number of people qualified for each level during an entire quarter, adding all four quarters up and dividing by four.

³ Average number of months to promote to designated ranks is based on all promotion results for 2006.

⁴ These are the individuals who are at the Consultant rank and received an override or bonus check.

⁵ These numbers were attained by dividing the Total Average Quarterly Overrides and Bonus paid by the quarterly number of average Active Consultants.

Something for Everyone to Experience RResults



Client

- Superior products
- Excellent customer service and convenient ordering
- Product gifts for referrals and hosting a Presentation



Something for Everyone to Experience REsults

Consultant

- \$29 registration sign-up fee
- 35% product discount
- Earn extra money sharing with family and friends



Something for Everyone to Experience REsults

Business Builder

- Be your own boss; create the income you deserve
- Find a few people who are looking for financial freedom
- Sell the products and teach them to do the same

Who Do You Know?

Think of people who would be interested in the Arbonne products, the Arbonne opportunity, or both!



Where Do You See Yourself?

PRODUCT



BUSINESS



1

Interested in
the product

2

Definitely interested in the
products, and I'd like more
information about the business

3

I get it — I'm ready
to start building my
business today!

“Shake hands with yourself in 5 years.” — President Rita Davenport

Get Started With Your Products

- Sign up for \$29
- Receive a product of your choice*, in your start month, with the purchase of one of the following:
 - A \$100 order
 - NutriMinC® RE9® set
 - NutriMenC® RE9® set
 - Intelligence Smart set
 - OR customize with an RSVP

*Value up to \$100.00

Ask me how to earn additional products by sharing Arbonne with others





Client/Consultant/ Business Builder

Suggested Sets

NutriMinC® RE⁹

Suggested Retail Price: \$298.50

Consultant Price: \$194.03

Save: \$104.47

NutriMenC® RE⁹

Suggested Retail Price: \$118.00

Consultant Price: \$76.70

Save: \$41.30

Intelligence Set

Suggested Retail Price: \$143.50

Consultant Price: \$93.28

Save: \$50.22



Business Builder

There are many ways to build your business.
Here are just a few ...

NutriMenC® RE⁹®

- 4 NutriMenC® RE⁹® REvolution sets
- 4 Dopp Kits
- 4 NutriMenC® RE⁹® sample packs

Suggested Retail Price: \$498.60
Consultant Price: \$326.80
Save: \$171.80

Intelligence Set

- 4 Intelligence Smart sets
- 4 Intelligence bags
- 4 Intelligence sample strips

Suggested Retail Price: \$619.00
Consultant Price: \$393.12
Save: \$225.88

NutriMinC® RE⁹®

- 4 NutriMinC® RE⁹® REvolution sets
- 4 Gold Totes
- 4 NutriMinC® RE⁹® system for face sample packs

Suggested Retail Price: \$1,243.88
Consultant Price: \$796.12
Save: \$447.76





Next Steps

SAVE

Become an Arbonne consumer

SHARE

Tell others about Arbonne

EARN

Ask me how!

“You can have anything you want in life when you help others get what they want.”

— President Rita Davenport

Arbonne

THERE ARE NO GUARANTEES REGARDING INCOME, AND THE SUCCESS OR FAILURE OF EACH INDEPENDENT CONSULTANT, LIKE ANY OTHER BUSINESS, DEPENDS ON EACH INDEPENDENT CONSULTANT'S OWN SKILLS AND PERSONAL EFFORT. YOU SHOULD NOT RELY ON THE RESULTS OF OTHER CONSULTANTS AS AN INDICATION OF WHAT YOU SHOULD EXPECT TO EARN. ARBONNE IS A PRODUCT-DRIVEN COMPANY THAT STRONGLY ENCOURAGES CONSUMERS TO USE ITS PRODUCTS BEFORE ATTEMPTING TO BUILD A BUSINESS.

ARBONNE PUBLISHES A SUMMARY OF AVERAGE QUARTERLY COMMISSIONS THAT ARE PAID TO ARBONNE INDEPENDENT CONSULTANTS. THIS INFORMATION IS UPDATED ANNUALLY AND CAN BE VIEWED ONLINE AT WWW.ARBONNE.COM/COMPANY/ICCS.ASP. YOU CAN ALSO OBTAIN A COPY OF ARBONNE'S MOST RECENT INDEPENDENT CONSULTANT COMPENSATION SUMMARY BY CALLING ARBONNE AT 1.800.ARBONNE.

All currency is represented in U.S. dollars.

These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure or prevent any disease.

