

How to Make Host, Guest, Purse & Prospecting Packets

Host Packages

Make sure Host has this at least 2 weeks prior to presentation, always have 1-2 on hand at your presentations because someone will book and then you can give it to them right there and go through it in person!

- Host Planner
- 2 Catalogues (one for her to collect outside orders and other for work lunch room, etc.)
- Success from Home or Empowering Women Magazine – additional EOA (your upline or other favorite!)
- Product Photo Testimonial Before & After Sell Sheet (Business Aid #2520)
- 4 RE-9 Samples (one for herself, 3 for friends to try BEFORE party)
- Host Menu/Pick a Party
- Retail Order Worksheet
- Guest List Label Form (Business Aid #2415) – be sure to get everyone's e-mail address to use with the Arbonne Invites Program!

Guest Packages for Presentations

You can put these in a nice folder or just paper clip them together. Let everyone know by filling it out completely they will receive a Free Gift! (Suggestions: Deep Pore Cleansing Duo Sample – wrap with a ribbon around it.)

- Client Profile
- Close Sheet
- Beautiful Face Make-Up Sheet (if focusing on color line)
- Pen
- Catalog

TIP: Get a binder and put assorted binder pockets in it. You can find these binder pockets at Staples or any office supply store. Fill the binder pockets with your guest handouts, and also order forms for your closing station that you take to your presentations. You will always be packed and ready to go!

Purse Packs

- Arbonne Company Brochure (Business Aid #2673)
- Usage Card Print off (available online-Internet Consultant Tools –Printed Media-Usage Cards)
- Arbonne Product Line Overview (Business Aid #2416)
- EOA wrapped around the sample and put into clear bag sleeve, seal it up and you have an awesome and professional little package to hand to people.

ALWAYS HAVE YOUR LABEL ON THE SAMPLE & BROCHURE

Prospecting Packages

- Success from Home / Empowering Women Magazine - place a sticky note on a story that your prospect will relate to or include an additional EOA. Be sure your label is on the magazine and the DVD inside Success from Home.
- RE-9 Sample

Host, Purse, & Prospecting Packs are inserted into clear bags. One size bag can be used for all. To get clear bags, go to www.clearbags.com and order the 9x12 strong sided, clear baas with re-sealable strip.