

EUROPEAN
CURRICULUM VITAE
FORMAT



PERSONAL INFORMATION

Name
Address
Telephone
Fax
E-mail
Webpage
Nationality
Date of birth

FIGUEIRA, JOSÉ MANUEL OLIVEIRA LOPES
Rua Mouzinho de Albuquerque nº 7, R/C Esq. – 2805-209 Almada, Portugal
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Portuguese
02 JULY 1968

WORK EXPERIENCE

- Dates (from – to)
- Name and address of employer
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities
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From 03 Nov 2006 to present
Lisconcebe – Consultadoria de Projectos de Engenharia – Lisboa,
(<http://www.lisconcebe.pt/>)
Civil Engineering
Civil Engineer

- Responsible for the Development of International Projects
- Public Works and Consultancy Projects.

From 02 Nov 2005 to 01 Nov 2006
Teixeira Duarte - Gestão de Participações e Investimentos Imobiliários, S.A. – Lisboa,
(<http://www.tduarte.pt/>)
Construction and Real Estate
Project Director

- Responsible for the Development and Promotion of Real Estate Developments in Portugal
 - Development of 200 apartments in 37 allotments for buildings and detached houses – Porto Salvo, Oeiras;
 - Fuel and Petroleum Products Terminal of 150.000 m³ capacity – Porto de Aveiro;
 - Consultation, Award of Contract, Following and Licensing of the works of the Restaurant of the urbanization of Quinta de Cravel comprising 430 apartments – Vila Nova de Gaia.

From 01 Jan 2004 to 30 Set 2005
Procure Energía S.A. – Lisbon / Barcelona, (<http://www.procureenergia.com/>)
Energy
Delegate for Portugal

- Responsible for the Business Development and Permitting of all Projects in Portugal
 - Development of the Combined Cycle Power Plant of 800MWe in Sines for Gas Natural, S.A. (Spain) – Environmental Impact Assessment evaluation phase (*«Diário Económico» 10Nov2004*);
 - Another Site for a Similar Plant in Early Stages of Development for another Energy Major, and Two Other Sites identified and their Permitting initiated;
 - Proactive search for new sites and opportunities.

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From 16 Sep 2002 to 31 Dec 2003

Electricité de France (EDF) Ibérica – Lisbon / Madrid, (<http://www.edf-energia.com/>)

Energy

Business Developer for Portugal

- Responsible for the Business Development and Permitting of all Projects in Portugal
 - Entities Relation Management;
 - Project Finance Business Modelling and Permitting of the Combined Cycle Power Plant of 800MWe – Sines, Portugal;
 - Project Finance Business Modelling of the Combined Cycle Power Plant of 800MWe – Tejo Energia-Pêgo, Portugal;
 - EPC negotiations, Power Tolling, Natural Gas Supply, and Deal Structuring contracts
 - Project Finance Business Modelling and Valuation of RWE's Sale of the Combined Cycle Power Plant of 990MWe – Tapada do Outeiro, Portugal.

From 01 Dec 2001 to 15 Sep 2002

El Paso Merchant Energy Group Europe – Lisbon / London, (<http://www.elpaso.com/>)

Energy

Business Developer for Portugal

- Development of the Combined Cycle Power Plant of 800MWe – Sines, Portugal

From 01 Oct 1998 to 30 Nov 2001

Enron Europe Limited – London / Madrid / Lisbon, (<http://www.enron.com/>)

Energy & Finance

Financial Analyst, subsequently promoted to Senior Specialist

ASSIGNMENTS AS SENIOR SPECIALIST:

Spain and Portugal Origination division:

- Asset Development Permitting Process
- Lead Developer of the Combined Cycle Power Plant of 800MWe – Sines, Portugal (*«Expresso» weekly newspaper*).
- Achieved formal favourable feedback on the Environmental Public Consultation.

Continental Europe Origination division:

- Asset Valuation
- Combined Cycle Power Plant of 470MWe – Marmara, Turkey.

Corporate Development division:

- Mergers & Acquisitions and Acquisition Finance
- Corporate Valuation, Acquisition and Refinance Negotiations with Banks;
- Due Diligence Efforts on a 50ktpa Copper Cathode Mine – Chile;
- Training of Enron Financial Analysts in Corporate/Project Finance Cash Flow Modelling.

ASSIGNMENTS AS FINANCIAL ANALYST:

Enron Energy Services division:

- Energy Asset Management: Asset Risk Management Pricing Process
- Development and Use of an Extrapolation Pricing Model for Portfolios of Buildings
 - Project Finance of Energy Efficiency Assets;
 - Energy Volume and Price Savings.

Continental Power Trading division:

- Predictive Analytics: Prediction of Medium to Long Term Power Prices
- Modelling of a European Power Scheduling and Dispatching Simulator.

Asset Development division:

- Project Finance & Deal Structuring: Modelling of Energy Asset Projects
- Integrated LNG Regasification Terminal and Combined Cycle Power Plant of 1175MWe – Portugal;
- Industrial Zone Autogen and BOTs, Combined Cycle Power Plants of 350MWe – Turkey;
- Energy-from-Waste Power Plants of 4MWe – UK;
- Energy-from-Waste CHP Power Plants of 10MWth – Sweden.

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- Main activities and responsibilities

From 01 Oct 1991 to 16 Aug 1996

TEIXEIRA DUARTE, Engenharia e Construções, S.A. – Lisbon, construction company (Portuguese largest) (<http://www.tduarte.pt/>),

Engineering and Construction

Chartered Civil Engineer

- Technical and Sales Division:
 - Studies for Proposals;
 - Design of Structural Solutions;
 - Client Relationship Management.

- Dates (from – to)
- Name and address of employer
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

From 01 Feb 1990 to 31 Jan 1992

Instituto Superior Técnico, Department of Civil Engineering (<http://www.civil.ist.utl.pt/>), Division of Urbanisation and Systems.

Technical University of Lisbon

Teaching Assistant (Monitor) in Operations Research

- Support to the Lecturing Activities.

EDUCATION AND TRAINING

- Dates (from – to)
- Name and type of organisation providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded
- Level in national classification

From 19 Aug 1996 to 30 Sep 1998

Norges Handelshøyskole (NHH-1936) (<http://www.nhh.no/>)– Norwegian School of Economics and Business Administration, Bergen, Norway
International Business Administration and Finance

Master in International Business – MBA with focus on Finance

- Grade point average of 6.2 ("A" in the US grading scale);
- Thesis in Petroleum Economics: "Modern Asset Pricing: Methods for Evaluation of Petroleum Development Projects";
- 2-Year Scholarship Holder of the PRAXIS XXI – Science and Technology programme, Second Framework Programme co-financed by The European Union;
- Certified equivalent to a Master degree in Business Administration by the Universidade Nova de Lisboa by unanimity (June 1999);
- 1st Year Fellowship in the Institute for Business Economics granted by the Norwegian government to pursue PhD studies. Opportunity not pursued.

- Dates (from – to)
- Name and type of organisation providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded
- Level in national classification

From 01 Oct 1986 to 30 Sep 1991

Instituto Superior Técnico (I.S.T.-1911) (<http://www.ist.utl.pt/>), Universidade Técnica de Lisboa

Civil Engineering

Licenciado (M.Sc. Honours) in Civil Engineering,

- Final grade point average of 16.4 out of 20;
- Accepted Invitation to a Teaching Assistant position in Operational Research during the last two years of training.

- Dates (from – to)
- Name and type of organisation providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded

Nov 1998

BPP Professional Education - Financial Services, London
(<http://www.bppfinancialservices.com/>)

Securities & Investment Institute Certificate in Investments course, in **Securities & Derivatives** (equivalent)

Financial Services Authority (FSA) Approved Person in Securities & Derivatives (equivalent) (<http://www.securities-institute.org.uk/>)

- Dates (from – to)
- Name and type of organisation providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded

20 Jan 1992

Portuguese Association of Chartered Civil Engineers (<http://www.ordemengenhadores.pt/>)

Civil Engineering

Chartered Civil Engineer

PERSONAL SKILLS AND COMPETENCES	
MOTHER TONGUE	PORTUGUESE
OTHER LANGUAGES	
• Reading skills • Writing skills • Verbal skills	ENGLISH Excellent Excellent Excellent
• Reading skills • Writing skills • Verbal skills	SPANISH Excellent Excellent Excellent
• Reading skills • Writing skills • Verbal skills	FRENCH Good Basic Basic
• Reading skills • Writing skills • Verbal skills	NORWEGIAN Basic Basic Basic
SOCIAL SKILLS AND COMPETENCES	• Exposure to Multicultural Environments: • Electricité de France (EDF) Ibérica (Madrid, 2002-2003) • Enron European Headquarters (London, 1998-2001); • International MBA studies (Norway, 1996-1998); • Representative in Portugal for: • Procure Energía (Barcelona, 2004 to present); • Electricité de France (EDF) Ibérica (Madrid, 2002-2003) • El Paso (USA, 2001-2002)
ORGANISATIONAL SKILLS AND COMPETENCES	• Representative in Portugal for: • Procure Energía (Barcelona); • Electricité de France (EDF) Ibérica (Madrid, 2002-2003) • El Paso (USA, 2001-2002)
TECHNICAL SKILLS AND COMPETENCES	PC Computing: Word, Excel – Visual Basic, Access, PowerPoint, Crystal Ball, Project, AutoCAD, AutoLISP, Pascal, Basic.
DRIVING LICENCE(S)	Car
ADDITIONAL INFORMATION	I define myself as a good-humoured, determined, and pragmatic, though perfectionist, individual. I am highly analytical, and I establish strong and lasting personal relations easily. I adapt well to change, and my skills can be best used in a commercial position in a business with a strong technical component.