

Week 3. Income & Spending

1. National Income Accounting Identity

a. Expenditure Approach: **SOURCE=USES**

$$Y = C + I + G + (X - M), \text{ where, } Y = \text{Output} = \text{GDP}$$

b. Income (Value-Added) Approach (Sum of All Factor Payments):

$$C + I + G + (X - M) = AD \approx \text{wage} + \text{interest} + \text{rent} + \text{profit} = NI$$

$$NI + (\text{indirect biz taxes}) = NNP$$

$$NNP \pm \text{income received/paid from/to foreign} = NDP$$

$$NDP + \text{depreciation} = GDP$$

c. Balance of Payments Adjustments

i) $Y - C - G = I + (X - M)$

$$S (\text{Nat'l Saving}) = I + (X - M)$$

$$S - I = X - M \rightarrow \text{Capital Account} = \text{Current Account}$$

if $S - I < 0$, then $X - M < 0 \rightarrow \text{Trade (Current Account) Deficit}$

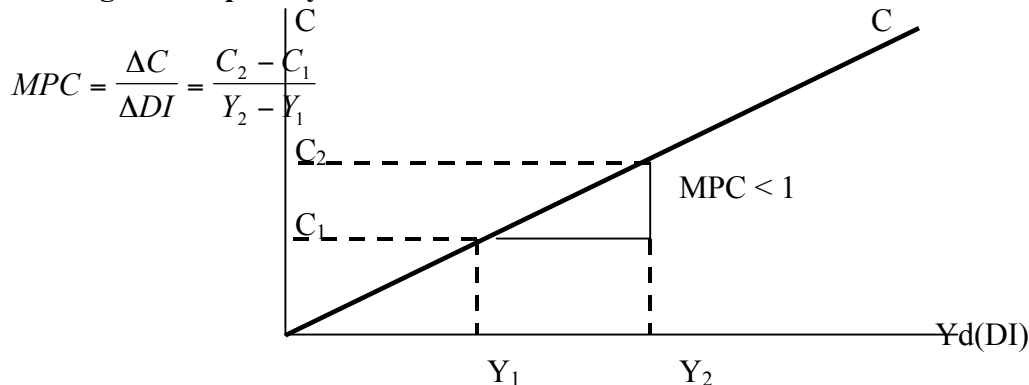
w/ inflow of foreign $K \rightarrow \text{Capital Account} + I - S > 0$

ii) $G = T (+B)$

if $T - G < 0 \rightarrow \text{Budget Deficit/ Deficit Spending}$

iii) $Y - T = Yd = C + I + (G - T) + (X - M)$

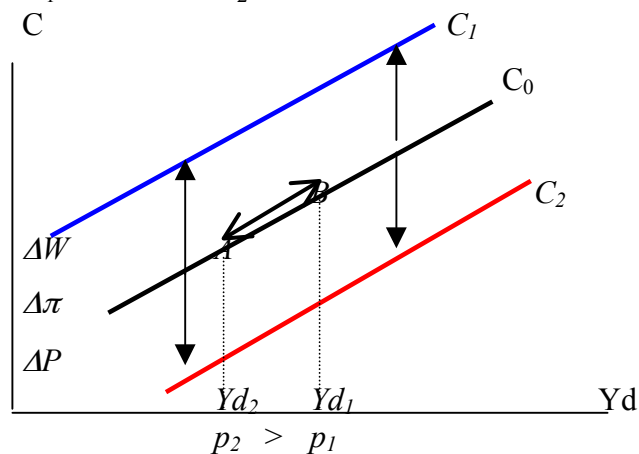
2. Marginal Propensity to Consume



3. Consumption Function

$$C = f(Yd, W, p, \pi, r, E_i[Y_{t+1}])$$

$$= f(Yd, \text{Ceteris Paribus})$$



ΔYd causes **movement along** the consumption function.

Δ in any other variables **shifts** the entire consumption schedule.

- i) Given higher wealth (e.g. bequest...etc.) one can consume more at the same (any given) level of real disposable income.
- ii) *Wealth Effect*: Lower prices ↑ the D for goods and services by enhancing the purchasing power of consumer wealth. A higher price level leads to lower real wealth and therefore to less spending at the same (any given) level of real Yd.
- iii) Consumers don't have perfect foresight about π , the effect of π on consumer spending is minimal. It is rather price level that has more influence on consumption.
- iv) Theoretically, higher r must encourage saving and discourage spending. Empirically, however, r has virtually no effect on consumption at least in U.S. This is probably because r has been traditionally significantly low relative to other countries.
- v) $E_t[Y_{t+1}]$ affects consumption depending on whether the consumers perceive ΔYd as permanent or temporary. (cf. Permanent Income Hypothesis: individuals will smooth out the expected temporary ↑ in income over the entire span of his or her income stream.) - Unless ΔYd is permanent, they won't completely shift ↑ or ↓ C-skdl.

4. **Volatility of Investment** is due to

- i) Business confidence & expectations about future (*induced investment*)
- ii) Level and growth of D: high levels of sales relative to current capacity and expectation of rapid economic growth (*induced investment*)
- iii) Technical change & product innovation
- iv) **Real rate of interest**: $I = f(r)$

5. **Net Exports** are determined by

- i) $[X = f(\text{GDP}_F)] - [M = f(\text{GDP}_H)]$, where $X = f(Y_f, e)$ & $M = f(Y_h, e)$.
 When the home economy grows faster than that of foreign, $(X-M) \downarrow$.
 When the foreign economy grows faster than that of home, $(X-M) \uparrow$.
- ii)
$$e = \frac{\text{Price level home}}{\text{Price level foreign}} = \frac{\text{Home Currency price}}{\text{Foreign Currency price}} \quad (\text{cf. } TOT = \frac{Q_x}{Q_m})$$

 if $Ph \uparrow$ & \bar{P}_f , $e \uparrow$ (depreciation of home currency) $\rightarrow (X \uparrow - M \downarrow) \uparrow$.
 if $Ph \downarrow$ & \bar{P}_f , $e \downarrow$ (appreciation of home currency) $\rightarrow (X \downarrow - M \uparrow) \downarrow$.

6. Government Spending $G = f(Y_h, T)$

7. IS-LM Model for Determination of Eqm Y & r.

