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“We’re All a Part of the Solution.”

In preparation for managed care, human service agency boards are faced with a myriad of options: alliances, collaborations, contracts, cooperatives, joint ventures, mergers, networks, partnerships. Who are the best agencies to work with? What are the advantages or disadvantages of each opportunity that arises? How do we maintain the integrity, expertise and good reputation we’ve built up over the years? How can we guarantee our clientele that they can trust us for the same quality and our expert personal service? Will we be able to maintain our autonomy and control our own agency, or will we have to “sell-out” to someone else? How can we position our organization in the best possible way in order to thrive and grow in a managed care environment?

The future is not clearly defined. The model for success is not sculpted. Creativity and innovation are clearly the tools of future success. Managing risk and structuring flexibility are the skills of future administrators.

How will we be able to thrive in the future? Some things we know: It will be important to be part of a group of organizations which coordinates a large variety of quality services in a seamless service delivery system. The group will share built-in efficiencies in business and services. They will be able to produce proven results. The group will serve people in our Michigan communities with the necessary quality services. They will serve more efficiently and effectively.

Don’t just settle for your first opportunity. Think as big as Michigan. We’ll think with you. Give us a call. (616) 248-5900 or fax (616) 245-4843.

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