



**Intelligent Software Technologies**

**A Leading IT Service Provider**

*Offshore outsourcing leader in India*

# Company Brochure

**Intelligent Software Technologies**

(A Leading Software & Web Solutions Provider)

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# COMPANY BROCHURE

## About Us

Intelligent Software Technologies is a leading global provider of Information Technology services, specializing in the design and deployment of leading-edge solutions. Intelligent Software Technologies holds strategic alliances and partnerships with leading global software and infrastructure vendors capitalizing on a wide array of technologies and innovation. As a global IT services provider with unparalleled capabilities and proven expertise, Intelligent Software Technologies is constantly prepared for the rapidly changing business challenges of diversified clients.

IST offers a variety of softwares & web solutions, covering virtually every sector of the industry, be it the services sector, manufacturing sector, BPO, Financial Sector, Telecom Sector, Educational Sector, Projects and Consulting or the defense sector. We have offered a gamut of customized solutions to our clients which encompass the entire spectrum of our expertise and are based not only on our existing range of products, but have also been developed, from the scratch, on a client - specific basis.

Intelligent Software Technologies is a software development and outsourcing firm based in India, specializing in helping Asia, Australia, Europe, Malasiya, Singapore, UK and US companies reduce their development costs. IST provides a range of offshore service from client-server and n-tier architecture application, Windows, Linux and Unix application, cross-platform development, internet application development and database solutions. In addition, if you would like your work done by offshore development to be more competitive in pricing but without sacrificing the quality, we can help you!

IST has been providing offshore software development service for our clients for One and Half Year, and we have accumulated extensive experience and have won customers' trusts. Our firm has already successfully completed around 50 projects, varying from tens of man hours to tens of man months and covering the industry of e-business, e-government, education, finance, manufacturing and consulting. Now we have around 25 developers providing different kinds of programming services. The service includes works in the phase from system design to bug-fix. We are most strong in **.NET** and **Java** development on various platforms. Besides our experience, skills and the cost advantage, we offer friendly service, confidentiality and will be a partner you can rely on.

Economic factors like globalization, de-regulation, privatization and technological innovation are driving competition in all industries and regions across the globe. This in turn is pushing companies to focus on their strategic business while leaving the non-core activities to external service providers. IST understands the needs of your organization and offers comprehensive, easy to avail services that make your business work swift and smooth. Backed by excellent R&D, state-of-the-art technology and skilled engineers, IST provides software solutions fast and with least amount of total cost incurred. With Information Technology taking a front seat in today's fast paced world, utilizing the software power for increasing the client base and ultimately increasing revenues has become the order of the day and development facilities in India provide you with unique advantages.



## **Our Mission**

IST positions itself as a leading provider of software & web solutions and also outsourcing services for small to medium sized companies in Asia, Australia, Europe, UK and US. Every company finds it a challenging problem to choose a reliable outsourcing partner. Companies seeking outsourcing always realize that they find the real problem solver each time IST delivers the project on time. In the past, IST has built its recognition among the clients. Not only has IST saved significant development cost for the clients, but delivered extraordinary value-added services with its elite management and development teams.

We enable organizations to attain a sustainable, long-term competitive advantage by implementing innovative IT solutions that work.

## **Our Vision**

### **Openness and Honesty**

We need to communicate with each other in a straightforward and open manner. We should always be able to constructively say what we think.

### **Taking Responsibility**

We take the initiative, make decisions and assume responsibility. We acknowledge mistakes and learn from them.

### **Trust**

It is important that we trust one another. If we make a promise to do something we will do it.

### **Teamwork and Support**

Together we can achieve anything.

### **Enthusiasm and Passion**

Business should be fun. The happier we are the more enthusiastically we face new challenges and the more passionate we are about reaching our vision.

### **Fairness and Consistency**

It is important that our behavior is consistent and defensible at all times. We need to think before we act.

### **Simple Cost Effective Common Sense Solutions**

By using common sense and doing what comes naturally we avoid complicated solutions.

### **Daring to be Different**

We dare to be different. We find new and better ways to do things. "Why" is a very important word in IST? Why must we do things in the traditional way?



## Technical Skills

Programming Languages	Application /Web Servers	Databases
<ul style="list-style-type: none"> <li>  C, C++, C#</li> <li>  Java, JSP, Servlets</li> <li>  Delphi</li> <li>  Visual Basic, VB.NET, VBA</li> <li>  JavaScript, VBScript</li> <li>  PHP</li> <li>  ASP, ASP.Net</li> <li>  HTML, DHTML</li> <li>  XML, XSL, XHTML</li> <li>  SVG, RDF, RSS</li> <li>  Macromedia Flash, Action Script</li> <li>  Perl</li> <li>  BPEL</li> </ul>	<ul style="list-style-type: none"> <li>  BEA WebLogic</li> <li>  Oracle Application Server</li> <li>  Borland Enterprise Server</li> <li>  Jrun</li> <li>  Caucho Resin</li> <li>  Jboss</li> <li>  Apache Tomcat</li> <li>  MS Exchange Server 2000</li> <li>  Microsoft IIS</li> <li>  Microsoft Share Point Service</li> </ul>	<ul style="list-style-type: none"> <li>  Oracle</li> <li>  DB2</li> <li>  Sybase</li> <li>  My SQL Sever</li> <li>  MS Access</li> <li>  MySQL</li> <li>  Interbase</li> <li>  Postgres</li> </ul>
Platform	Open Source Project	Unit Testing Technical
<ul style="list-style-type: none"> <li>  Windows NT / 95 / 98 / 2000 / XP / 2003</li> <li>  FreeBSD</li> <li>  Linux [RedHat, Mandrake, Debian]</li> <li>  Solaris</li> <li>  Palm OS, Pocket PC</li> <li>  HP Unix</li> </ul>	<ul style="list-style-type: none"> <li>• ALL JARKATA projects (TRUTS, COCOON...)</li> <li>  HIBERNATE</li> <li>  iBATIS</li> <li>  BATIK</li> <li>  PEAR</li> </ul>	<ul style="list-style-type: none"> <li>  XUnit</li> <li>  JUnit</li> <li>  VJUnit</li> <li>  NETUnit</li> <li>  PHPUnit</li> </ul>
Software Engineering Tools	Version Control Tools	Programming Tools
<ul style="list-style-type: none"> <li>  Microsoft Project</li> <li>  Microsoft SharePoint Sever</li> <li>  Visual SourceSafe</li> <li>  Rational SUITE</li> <li>  Developer 2000</li> <li>  WIN CVS</li> </ul>	<ul style="list-style-type: none"> <li>  VSS</li> <li>  CVS</li> <li>  Rational Clear Case</li> </ul>	<ul style="list-style-type: none"> <li>  Borland J Builder</li> <li>  MS Visual Studio</li> <li>  Ant</li> <li>  Install Shield</li> </ul>
Report tools	UML Tools	Testing Tools
<ul style="list-style-type: none"> <li>  Together</li> <li>  Jreport</li> <li>  Microsoft Reporting Service</li> </ul>	<ul style="list-style-type: none"> <li>  Crystal reports</li> <li>  Rational Rose</li> <li>  Rational test suite</li> <li>  Test Director</li> </ul>	



## Our Services

As an offshore outsourcing leader in India, IST is able to provide our customers high quality services at more competitive price.

We are a client-centered organization, and our highly skilled development team provides you with tailored solutions that best fit your business and technology needs. It is our mission to help you realize your vision. If you are looking for a software outsourcing service provider with high level service at competitive international rates, IST is the right choice for you.

IST can offer you the following services:

### Offshore Development Center

An Offshore Development Center (ODC) is a dedicated development center, located outside the client's premises, solely engaged in developing, testing and deploying software solutions and applications, most often in a country outside the client's country.

The purpose of an ODC is to let the clients focus on their core value competencies, take advantage of IST's technological expertise, and dramatically reduce the client's expenses. It has been proven to be a successful delivery model for providing clients an extension arm for their engineering facilities. It works as a combination of onsite and offshore model to clients.

With over One and Half Year experience on offshore software outsourcing, IST Offshore Development Center can offer the following advantages:

- Gives you the advantage to access state-of-the-art development facilities with skilled resources.
- A dedicated team working on customer's software/technology retains domain knowledge. There is also total freedom to propagate your own corporate procedures, systems and management techniques at the ODC.
- Has quality processes operating at the highest possible software development quality, ensuring minimum error rate and rework. Planning, monitoring, and reporting are required to ensure the high quality.
- IST's project managers are an experienced group of professionals and proficient in project management.



- Specific communication norms are followed when communicating with a client during the course of a project. Our understanding of global languages and cultures eliminate many of the challenges that can derail an otherwise sound offshore program.
  - Our development team updated with the cutting-edge development technologies.
- Provides you with significant cost saving on infrastructure and resources costs, and also the time and cost savings on long term offshore gestation period.
  - Any time-zone differences are used as an advantage to hasten development speed. A 24-Hour development cycle can also be kept going to speed the development progress.
  - The latest infrastructure is used to reduce project start time.
- Ensures the security and confidentiality of your intellectual property, and enterprise data. A well defined set of security policy and process mitigates the typical risks.
  - A completed set of training plan and a professional development methodology to ensure ODC working smoothly.

IST can support your needs in a variety of different areas and technical specialties.

### **Custom Software Development**

As a leading service provider of offshore outsourcing in India, IST is focused on offering top class custom software development service at reasonable prices.

In the past One and Half Year, IST has completed around 25 software development projects which brought us abundant development experiences. We have the expertise and strengths in the following fields:

- Software Analysis ,Design & Development
  - Software Upgrade
  - Software Testing
  - Web Designing & Development
  - Systems Programming
  - E-Commerce Applications
  - Database Tuning and Automated Maintenance
- Why we can do it?



- In order to establish a trust relationship, we usually start from a pilot project to know each other better in both technical and commercial aspects.
- Our staffs are all well educated, holding at least bachelor degree and have many years experience in the operation of offshore software development to meet your needs.
  - We pay great attention to the project quality and on-time delivery.
- During the development, we will submit our progress report daily and weekly to you by e-mail. The reports will include the work completed and the plan for next week.
- We will keep smooth communications with you during the development process through telephone, fax, e-mail, instant messenger and telephone.
- The test is always automated to increase accuracy and efficiency by using testing tools, such as Rational Robot or Load Runner.

### **Technology Consulting**

IST has its advantageous access to a pool of highly qualified and skilled computer professionals who can use English as their working language. Such asset is one of the keys to the success of offshore outsourcing to India. We are possessed of the consultants with abundant experience on the industry of e-business, finance, manufacture and education. These experienced consultants are able to direct our technicians to make informed choices about the technical issues your company faces.

IST can give you such service in a variety of different areas:

- Supporting and maintaining existing systems
- Supply-chain integration
- Architecting the system, including recommending specific technologies
- Transitioning to newer technologies
- Software project planning, management, & Development



## **Product Development**

IST offers end to end solutions to product development customers. We continuously invest in hiring and retaining the best-in-class people to develop the solutions. With the practical knowledge, the abundant experience and the complete and cost-effective software testing mechanism, our IT professionals are able to help customers develop a satisfactory software product.

IST can serve you in the following aspects, including:

- Product Planning
- Architecture Elaboration
- Iterative Development
- Product Evolution
- Automated and Manual Testing
- Functionality, Compatibility, and Performance Testing

We provide this service in the following industry segments:

- Financial and Professional Software: ERP, CRM
- Business consulting Software & Account Management Softwares
- Database and File Management Software
- Manufacturing and Industrial Software
- Educational Software
- Other software products

## **Offshore Support**

IST is well equipped to provide support and maintenance service for our worldwide customers.

Most organizations face the tedious but necessarily tasks of business processing. These tasks are time-consuming and forces organizations to devote vast resources. With more than six



months offshore outsourcing experiences, IST helps our customers processing these fundamental and formulaic works by offering the following services:

Customer support	Technical support	Data processing
Voice-based phone support	Technical help desk and problem resolution	Data entry and form filling
E-mail response	Installation and product support	Proof reading
Web chat		Sorting
		Summarizing
		Creating database

### Localization

Localization is the customization of all components of a product for a particular target market. These components include user interface (UI), the help system, printed or online documentation, Web sites, advertising campaigns, and other marketing communication materials for the product.

IST offers high quality localization services driven by our rich experience of working with global clients. Our services provide a number of benefits such as improved product quality, faster speed to market, compatibility and interpretability across global platforms.

Known clearly that localization is more than just translation, IST provides the service of localization with professional cognition. Our localization specialists will help you enable your company to build credibility in non-English native markets.

The services we provide related to localization are:

- Web Localization
- Technical Documentation Translation
- Multimedia Localization
- Marketing Material Translation
- Internationalization Consulting Services

### Test Outsourcing

IST provides world-class software Development, testing and quality assurance services based on proven methodology to the international software industry, including outsourced testing, test automation, and test planning solutions, and quality assurance (QA) process consulting and training.



Our commitment is to assist you in deploying and maintaining quality Software & Systems. By outsourcing your testing effort you will ensure that your product has been tested by a neutral third party who is not bound by company politics. We only care about one thing: Helping you release a quality product.

Why outsource Designing , Developing & testing to IST

- Have the capability to focus our resources on maintaining high Designing, Developing & testing standards.
- Provide expert resources at a cost comparable to your internal resources.
- More flexibility and diverse focused experts are needed.
- Focus your internal resources on development or other upstream project activities.
- Avoid ramp-up and ramp-down costs of resources based on peaks and troughs in development effort.
  - Keep abreast with demands of changing technologies, platforms and operating systems.
  - Gain access to efficient and effective quality processes and proven best practices.
  - Run your software outside of your development environment as the end-user using it.



## Our Price List

Engineers	Profile	Hourly rate	Monthly rate
Junior developer	English level CET-4 (College English Test-4). Excellent reading and writing, good listening and oral communication skills. Above one year development experience.	\$11	\$2000
Intermediate developer	English level CET-6 (College English Test-6). Excellent communication skills in reading, writing, listening and speaking. Above two years working experience.	\$12	\$2100
Senior developer	English level CET-6 (College English Test-6). Excellent communication skills in reading, writing, listening and speaking. More than three years working experience.	\$16	\$2700
System architect	Expert in the software development workflow, design model and system structure. English level CET-6 (College English Test-6). Excellent communication skills in reading, writing, listening and speaking. More than three years working experience.	\$17	\$2800
Senior system architect	Expert in the software development workflow, design model and system structure. English level CET-6 (College English Test-6). Excellent communication skills in reading, writing, listening and speaking. More than four years working experience.	\$17	\$2900
Junior system analyst	Excellent analysis capability. English level CET-6 (College English Test-6). Excellent communication skills in reading, writing, listening and speaking. More than one year working experience.	\$18	\$3000
Intermediate system analyst	Excellent analysis capability. English level CET-6 (College English Test-6). Excellent communication skills in reading, writing, listening and speaking. More than three years working experience.	\$16	\$2700
Senior system analyst	Excellent analysis capability. English level passes CET-6 (College English Test-6) or excellent communication skills in reading, writing, listening and speaking. More than five years working experience.	\$19	\$3200

**Note:** If the contract is for a period of over 3 months, there will be 8% discount of total price. If the contract is for a period of over one year, there will be 12% discount of total price.



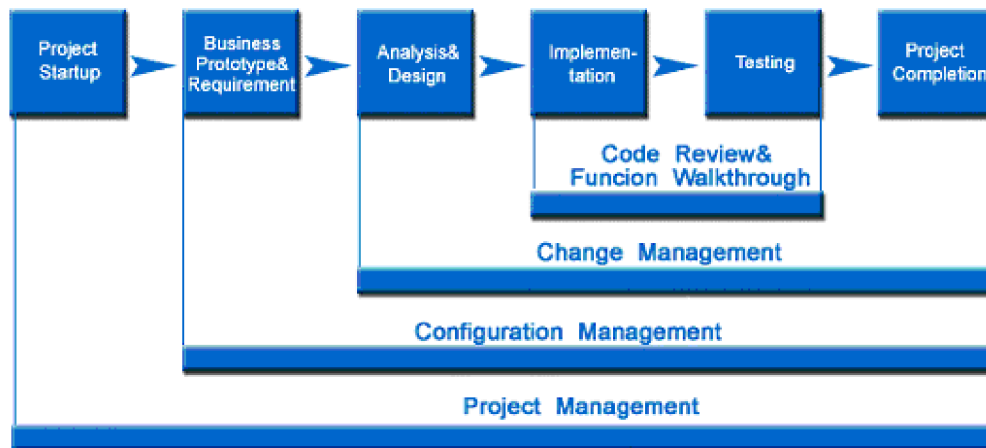
## Software Development Methodology

IST has developed and implemented outsourcing software development methodology integrating the philosophy behind CMM with our long-term project delivery methodology.

IST runs a mature software engineering organization in India. Its two development centers in New Delhi and Noida provide our clients with high quality software development services. IST has created full-blown document image management product for large Japanese multinational, fully functional Web applications for multiple Web-centric retailers. IST is a long-term development partner for one of the largest banking group in India. IST is under discussions with several multinational clients that are interested in IST's software Company with a view to market their products faster and cheaper.

IST project life cycle can be grouped into four phases including: Project Startup, Business Prototype & Requirements, Analysis & Design, Implementation & Testing and Project Completion. The following sections describe each of these phases

### Intelligent Software Technologies



### How We Guarantee Successful Delivery

IST is focused on ensuring that all projects meet our customer requirements and expectations. The following three aspects of our project methodology have been proved to guarantee the successful delivery in our three years software development practice:

#### Code Quality Assurance

We have a repeatable, effective software development process and a well-proven testing methodology based upon CMM level 3 ensures the high quality of code and successful delivery to our global clients.



Also we have a complete set of internal code review and functions walkthrough policy which contains co-worker review, peer review, cross walkthrough, and group walkthrough to ensure the code quality.

### Schedule Assurance

To ensure projects are delivered on time we have developed a policy that is aimed to provide adequate visibility into actual progress and manage associated deviations from the schedules.

Every week IST will release a project status report and a plan for the following week. This provides your project manager with a weekly control point for schedule management.

### Budget Control

We recognize our quotation process is critical to ensuring overall project success. Our weekly work reports will detail clearly how the project is tracking against the agreed budget. Any defect fixes during the 3 month warranty period are free of charge.

Also, we have well-defined roles and responsibilities to ensure the pipelined developing lifecycle and reduce the cost

### Sample Projects

<u>Software Development Experience</u>			
• <u>School Management System</u>	• <u>Bank Management Systems</u>	• <u>Payroll &amp; HRMS</u>	• <u>ERP</u>
• <u>Content Management</u>	• <u>Scheduling</u>	• <u>Survey</u>	• <u>Network Monitoring</u>
• <u>Internet Filtering</u>	• <u>Accounting</u>	• <u>Label Printing</u>	• <u>Distribution</u>
• <u>Data Recovery</u>	• <u>Document</u>	• <u>Data Replication</u>	• <u>Server Monitoring</u>
• <u>Tape Backup</u>	• <u>Supply Chain</u>	• <u>Enterprise</u>	• <u>Knowledge Mgmt.</u>
• <u>Cad/Cam</u>	• <u>Backup</u>	• <u>BPM</u>	• <u>Video Conference</u>
• <u>Remote Access</u>	• <u>Catalog Mgmt</u>	• <u>Fleet Mgmt.</u>	• <u>Point Of Sale</u>
• <u>Mail Order Software</u>	• <u>Expense Report</u>	• <u>Time Tracking</u>	• <u>Compliance Software</u>
• <u>Accounts Payable Software</u>	• <u>Facilities Mgmt.</u>	• <u>Property Mgmt.</u>	• <u>Attendance Tracking</u>



• <u>Budget</u>	• <u>Contract Mgmt</u>	• <u>Business</u>	• <u>Asset Management</u>
• <u>CRM</u>	• <u>Medical Billing</u>	• <u>Business Intelligence</u>	
<b><u>Web Development Experience</u></b>			
• <a href="http://www.hotelonline.com">www.hotelonline.com</a>	• <a href="http://www.earnfreedollars.com">www.earnfreedollars.com</a>	• <a href="http://www.indiannavyfoundation.org">www.indiannavyfoundation.org</a>	
• <a href="http://www.freekamaal.com">www.freekamaal.com</a>	• <a href="http://www.freestayz.com">www.freestayz.com</a>	• <a href="http://www.rentnauction.com">www.rentnauction.com</a>	
• <a href="http://www.ricemandi.com">www.ricemandi.com</a>	• <a href="http://www.lostfoundindia.com">www.lostfoundindia.com</a>	• <a href="http://www.getmoon.com.org">www.getmoon.com.org</a>	

**School / College Administrator For Clay India International School,Bhatinda**

It takes a new approach to complete school management! We have added web and portal management tools as well as email, shared calendars, and contact management to traditional administrative applications modules

**1. Financial management**

Financial management is the center piece of school operations. School accounting systems often run on multiple databases. These fragmented systems, with inherent redundancy and transferring of data, are cumbersome and inefficient. Our integrated on-line system centralizes school finance. Principle Data Systems offers a new way!

**Features include:**

- Student Billing
- Budgeting
- Accounts Receivable
- Accounts Payable
- Check Writing
- General Ledger
- Unlimited accounts and sub-accounts
- Comprehensive Reporting: Detailed, Summary, Canned and Custom

**2. Admission**

Admission Tracker is designed to help schools gather, organize and utilize admissions information. With Principle Data Systems' Admissions Tracker, the admissions process is easily tracked from inquiry to enrollment. Reports, mailings and communications are instantly facilitated for comprehensive admissions management.

By utilizing our admissions module, information automatically flows to the data tracking system, allowing administrators to view admissions and track the flow of information in real-time.

Once a student is admitted and the enrollment process begins, information is instantly available for other areas of the school to use. It offers one place to go for admissions and enrollment

3. It offers real time availability of attendance and reporting. Teachers can easily access class rosters and track class attendance. The same information is instantly available to administrators and parents via the portal.

**Features:**

- ¡ Data can be easily shared with parents via integration with portal manager
- ¡ Attendance can be added to report cards
- ¡ Real-time attendance reports
- ¡ Custom attendance reporting



#### 4. Fundraising

Comprehensive and integrated with the shared school database, our fundraising module provides a separate but integrated tool for development management. Principle Data Systems combines outstanding user definable reporting with standard reports for evaluation and process improvement. In addition, our integrated database allows fundraisers to access and use existing information while maintaining privacy and integrity within the fundraising area. Contact management information integrates with event management to facilitate easy communications for events and committees or to larger groups. Easy mailing lists, emailing, and labeling completes the communications picture. The entire process is tracked and can be accessed from anywhere at anytime.

5. It offer complete grading functionality direct from the desktop. Teachers can log on and access their grade book right over the Internet. Teachers easily build and monitor all assignments. Weighting is user-definable and grades are tracked and calculated in real-time.

Features include:

- ; Accommodates any combination of term set-up
- ; User defined weighting
- ; Allows for different grading within one school or division
- ; Instantly updates averages & student grade report
- ; All desired grades and comments can be pushed to the parent portal
- ; Full report cards
- ; Transcripts
- ; Student online homework portal

#### 6. Scheduling

It recognizes the importance of scheduling in the daily running of a school. Scheduling affects almost every aspect of a school and incorporates a wide range of variables: times, places, students, staff, and resources.

It Scheduler integrates with the entire school. This means that data is consistent and shared throughout. This also means less errors and data entry. It streamlines the scheduling process by bringing the entire school together.

#### 7. Portal

This is the first comprehensive administrative private school platform to include portal and website management as a core option. By integrating portal and website management with other school applications, it enables schools to communicate information directly from the source - saving time, redundancy, and errors.

For example - with this Systems, grades and attendance can be published directly to the parent portal from the grading or attendance modules. This means, administrators can control information flow by going directly to attendance or grading before publishing.

This Content Manager enables schools to create portals on-the-fly. Administrators can create a portal and assign passwords or access, in minutes! Thus, allowing current information from any school application to be shared via a portal & instantly.

It provides a truly user-definable management system. Schools can communicate with any group and can share information at any time.

Portal Examples:

- Parent access to student schedules
- Parent access to student course progress

What the client wants?

CII expected IST to provide offshore development center service for various contracted the client outsourced software projects:

- Planning: IST shall develop and deliver the Implementation Plans and Training

Plans to the client for each of the outsourced software projects after the effective date.



- Consulting: IST should provide the client with technical advice, consultations and services as assigned in each work order.
- Enhancements: IST will develop and implement enhancements to various the client outsourced software projects as assigned in each enhancement order.
- Personnel: The personnel assigned to perform the services shall be subject to the approval of the client. The selection and identity of the Implementation specialist and the training specialist shall be subject to the client approval.
- Specialist: The implementation plan shall be developed by an implementation specialist. The training plan shall be developed by a training specialist.
- Requirements Statement: A requirements statement shall be developed for each enhancement under an enhancement order.
- Design: Based upon the requirements statement for the enhancement, IST shall design the enhancement.
- Testing: IST shall test the enhancement for compliance with the requirements statement, the design and the manual.

#### Solution

The necessity of a wide range of expertise technologies primarily differentiates long-term offshore development center services from the development of a certain application. IST allocated experienced programmers and system designers in the following fields: Visual Basic, Java, .Net, ASP, ASP.NET, C#, SQL, and Java.

In the aspect of development, IST helped CII developing two software projects. One was to rebuild an existing system based on .NET. And the other was to design and develop a brand new system based on Java.

#### **Benefits**

- The model of IST's mature offshore development center proved cost efficient for the client.
- The client rapidly enhanced its technical competence by engaging IST offshore team.
- The work efficiency was significantly improved in the client's company.

#### **Application Processing System**

ANKIO Financial Services Limited, a part of The ANKIO Group, operates throughout Scandinavia and Germany, providing a range of easy-to-use financial services. Its UK business is based in Nottingham and was established in 1994. ANKIO provides customized convenient financial products and support services, including multi-product credit services to multiple retailers, store and budget card, interest free credit and interest bearing loan agreements.



### **What ANKIO wanted?**

ANKIO Financial Services' key differentiators in the retail credit market are its customizable service and prompt respond to requests for new or altered services. The company needed an Application Processing System which should be economic to modify in terms of time and money, to meet the changing business requirements. Some of their expectation in the new system includes:

- To fulfill a large number of applications within a short time period both at ANKIO and at its retailers.
- Applications must be processed in real time with minimal delay from initiation to decision. As instant credit is offered on all products, the responsiveness and resilience of the system are equally important.
- Applications can be processed both at ANKIO by fully skilled Customer Advisors and (via wide area networks) at retail branches by semi-skilled retailer store staff.
- Application data can be captured over the Internet in a separate system and processed in the system separately.

The client also requested that all applications should use bespoke strategies which require up-to-the-minute, in-house maintenance to effectively manage risks and to minimize exposure to fraud.

### **Solution**

IST helped ANKIO realize its goal by implementing the following main functions of the Application Processing System:

- Data capture and validation
- Address targeting
- Decision
- Record retrieval
- Change Application Status
- Account set-up into account management system
- Security and Audit
- Applicant correspondence

IST separated the business logics from the business presentation. This increased the flexibility and scalability of the system. And the system also had COM+ packaged in the Data access layer, which supported most of the large and middle sized database. IST optimized the algorithm in the business logic, making the system more robust and convenient.



## Benefits

With the above solution, IST developed the system to achieve the application processing with a targeted two minutes from initiation to decision, eliminating the errors and unreliability in the existing credit card application system. Other achievements include:

- Significant improvement in the time of the running cycle.
- Capability and flexibility to meet vast business requirements.
- Proved cost-effective for the client.

## Clients Testimonials

"I just wanted to give feedback on the Best quality work and leadership of the .Net team for the project. The core application work is Extraordinary and we are very Grateful and Pleased with their progress. It is the best I have ever seen and impressive too."

---**G.S.Dhillon, M.D**

**Open Technologies,Noida.**

"I wanted to report you to make you inform after working on the product we received from your Organization's team and working with them , we were not only very impressed but thankful to our luck that we got better team and organization to work with. Regarding this I discussed with my Organizations development team and Our views are that your company is the best Option and choice to help our firm Achieving its development goals and companies Target."

---**Jane Lui ,Chief Manager**

**Bank of Motrel, Canada**

"Excellent service, understands our needs, no job too small, delivers project on time."

---**SteveMoore**

**BAWTA**

"Since IST designed and set up our website I have been delighted with the service received, and many of our customers have commented on how impressed they are with it and how easy it is to use. Many companies gave me complicated and expensive solutions to our internet marketing and IST provided a realistic approach resulting in our site now receiving over 10,000 visitors a month!"

---**David Frost Managing Director**

**Frost's Estate Agents**

After considering several different web design companies, we chose IST to design VIP's web site. This was a great decision. We couldn't be more pleased with the design, layout, and graphics created by IST. They not only met but exceeded all our expectations. You won't go wrong with IST. We recommend their services to anyone looking for excellent web design services from start to finish.

**Mike Kromirs**

**Venture Investment Partners, LLC.**

College Administrator is the most user friendly Student Information System we have come across. The modules offered meet our needs. The training teams are down to earth. The support team is FANTASTIC."

**Marilyn Hermandinger,Calvary Christian School,**

**Derry, NH**



## Copyright Issues

We guarantee high degree of confidentiality and security in every project. All clients' information remains strictly confidential by using Active Directory to manage the users' authorities. The data

can only be viewed by the authorized staffs, and all the copies or editions of the data are clearly recorded by logs that clients can check at any time. At the same time we sign a secrecy agreement with every our staff to protect clients' intellectual property and copyright. In the agreement any performance of assaulting clients' intellectual property and copyright is strictly.

## Conclusion

In India, IST is one of the minority software outsourcing providers with the customers from Asia, Australia, Europe, Malaysia, Singapore, UK and US. During the past One and Half Year, we have gained high satisfaction from customers. The target of IST is to establish a leading position in the India software industry in next five years. We will:

- | Provide complete IT outsourcing services to large-sized and medium-sized enterprises in Asia, Australia, Europe, Malaysia, Singapore, UK and US. The services include onsite/offsite software development, technical consulting, onsite/offsite supporting and related training and testing.
- | Establish branches in the major countries of Europe, Australia and North America as well as develop distributors to support online marketing and sales.
- | Upgrade our IT services and enhance the technology capability of employees to meet more and more the technology require of our customers.

## Our Location

Address	C – 179 , Sector-10 , Noida Distt :Gautam Budh Nagar,UP Noida-201301,India
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Email/Yahoo Messenger	intelligentsofttech@yahoo.com
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MSN Instant Messenger ID	rishisharma1510@hotmail.com
Contact Person	Mr. Rishi Kumar Sharma (Proprietor/CEO) Mr. Shashi Kumar Parashar(Project Manager) Mrs. Neeraj Parashar (HR Manager) Mr. Sachin Kaushik (Marketing Manager)

**We appreciate your time in reviewing the information we have provided and we kindly value every opportunity to work with you!**

**Please visit us at <http://www.geocities.com/intelligentsofttech/home> for more information.**

