

## SYLLABUS

BSAD 2710 - Business Law I  
Dr. Wolar  
Fall, 2008  
T/Th - 1-2:15 p.m.  
Room 107

### REQUIRED TEXT:

Barnes, A. James, Terry Morehead Dworkin, and Eric L. Richards. Law for Business, Tenth Edition, (New York: McGraw Hill), 2009.

### CATALOG DESCRIPTION:

A study of the law on contracts, employment, insurance, property, and sales. Emphasis is placed upon the application of the Uniform Commercial Code.

### OBJECTIVE:

To introduce the student to the basic rules and principles of our legal system; to give students a general background in particular areas of the law germane to this course; to develop an awareness of the law as it applies to the businessperson and consumer; and, to intellectually stimulate the student regarding the multifaceted nature of the law.

### OUTCOMES:

The student's cognitive ability to recognize, analyze, evaluate, and solve various legal problems will be improved.

### INSTRUCTIONAL METHODS:

The course will be conducted primarily in a lecture format, with Socratic questioning and discussion incorporated within the course presentation. Occasional

use may be made of computer-assisted materials and handouts.

#### EVALUATION:

Five examinations will be administered during the semester. Each examination is worth 20% of the course grade. A variety of examination techniques may be utilized in the course, including essay, objective, and multiple choice. No examination is comprehensive of the entire course; but, each examination will be confined to the units immediately absorbed by the student, per the exam schedule.

Make-up examinations are NOT given, except under extraordinary circumstances and with the prior consent of the instructor.

For evaluative purposes, the student is accountable for ALL assigned readings and ALL class presentations. Therefore, to maximize your potential in the course you are strongly advised to regularly attend class.

All electronic recording devices are prohibited in class unless the instructor grants, upon good cause, prior approval for the use of such devices. Turn off cell phones during class sessions.

For evaluative purposes, the following grade scale is used:

- A = 90-100
- B = 80-89
- C = 70-79
- D = 60-69
- F = 50-59

The instructor views the above grades as reflective of the following academic standard of achievement:

An "A" grade is an honor grade indicating excellence, and is equivalent to a consistently superior performance in the course. The issuance of an "A" grade reflects the instructor's professional judgment that the student has mastered the essential legal issues, legal principles, and the application of such to factual scenarios presented to the student.

A "B" grade is an honor grade equivalent to a competent performance that is less than the substantive mastery expected of an "A" grade, yet clearly above the average performance expected within the confines of a "C" grade. The issuance of a "B" grade reflects the instructor's professional judgment that the student has a

good, but not superior, grasp of the essential legal issues, legal principles, and the application of such to factual scenarios presented to the student.

A "C" grade is equivalent to an average or satisfactory performance in the course and professionally reflects an adequate comprehension of the essential legal issues, legal principles, and the application of such to factual scenarios presented to the student. The issuance of a "C" grade indicates that the student has exhibited sufficient ability to warrant entering sequential courses in the field of Business Law.

A "D" grade is equivalent to a passing, but less than satisfactory, performance in the course and reflects no more than minimal comprehension of the essential legal issues, legal principles, and the application of such to factual scenarios presented to the student. The issuance of a "D" grade indicates that the student is not likely to be successful in a higher level Business Law course and would not meet prerequisite requirements.

An "F" grade is a failed performance that reflects neither a minimal comprehension of the essential legal issues and legal principles, nor any viable comprehension of the application of such to factual scenarios presented to the student of a college-level Business Law course.

#### WITHDRAWAL FROM CLASS PROCEDURE:

If the student fails to attend class, he/she must complete a withdrawal form with the Student Services office. A "W" will appear on the transcript. Students failing to formally withdraw from the course may receive an "F" as a letter grade on the permanent transcript.

#### PLAGIARISM:

Students are encouraged to review page 29 of the 2008-2009 Student Handbook, re: plagiarism. Plagiarism occurs when a student secures the ideas and/or writings of another without attribution to the original author. Plagiarism jeopardizes the integrity of the scholarly experience and is not to be tolerated.

## DISABILITIES:

Mid-Plains Community College is committed to providing a discrimination-free environment for its students with disabilities. Students with learning or physical disabilities are encouraged to request assistance from administrative staff at: 535-3710, 535-3706, 535-3637, or 345-8128.

## PROPOSED SCHEDULE:

Week of August 25: Introduction to the Law - Chapters 1-2 [Law, Legal Reasoning, and the Legal Profession; and, Dispute Settlement].

Week of September 1: Introduction to the Law - Chapters 3-4 [Business Ethics and Corporate Social Responsibility; and, Business and the Constitution].

Week of September 8: Introduction to the Law - Chapters 5-6 [Crimes; and, Intentional Torts].

Week of September 15: Introduction to the Law - Chapters 7-8 [Negligence and Strict Liability; and, Licensing and Intellectual Property].

Week of September 22: Contracts - Chapters 9-10 [The Nature and Origins of Contracts; and, Creating a Contract: Offers].

Week of September 29: Contracts - Chapters 11-12 [Creating a Contract: Acceptances; and, Consideration].

- October 3: Faculty Work Day - No Classes

Week of October 6: Contracts - Chapters 13-14 [Capacity to Contract; and, Voluntary Consent].

Week of October 13: Contracts - Chapters 15-16 [Illegality; and, The Form and Meaning of Contracts].

Week of October 20: Contracts - Chapters 17-18 [Third Parties' Contract Rights; and Performance and Remedies].

Week of October 27: Sales - Chapters 19-20 [Formation and Terms of Sales Contracts; and, Warranties and Product Liability].

Week of November 3: Sales - Chapters 21-22 [Performance of Sales Contracts; and, Remedies for Breach of Sales Contracts].

Week of November 10: Agency and Employment - Chapter 23 [The Agency Relationship - Creation, Duties, and Termination].

Week of November 17: Agency and Employment - Chapter 24 [Liability of Principals and Agents to Third Parties].

Week of November 24: Agency and Employment - Chapter 25 [Employment Laws].

THANKSGIVING BREAK - NOVEMBER 27 - NO CLASS

Week of December 1: Government Regulation - Chapter 45 [The Antitrust Laws].

Week of December 8: Government Regulation - Chapters 46-47 [Consumer Protection Laws; and, Environmental Regulation].

Week of December 15: Final Examination Week.

EXAM SCHEDULE:

September 11: Exam on chapters 1-6.

October 7: Exam on chapters 7-12.

October 28: Exam on chapters 13-18.

November 25: Exam on chapters 19-24.

December 16: (Final Exam Schedule): Exam on chapters 25, 45-47.

OFFICE HOURS:

MWF - 10 a.m.

T/Th - 8:30 a.m.

Room 145A

308-535-3763

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[www.geocities.com/gwolar/](http://www.geocities.com/gwolar/)

If the above office hours are unsatisfactory, please arrange to meet me at another time. Leave a phone number or email address by which you can be reached.

Alternatively, arrange to meet with me immediately prior to, or immediately subsequent to, class. If you are experiencing academic difficulty, do not hesitate to contact me as soon as it becomes apparent to you.

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