

# Attention ..Home Buyers ...!



Here's why Smart Home Buyers use George Jabali's FREE and EXPERT service to help them buy their new home....



***FREE and Exclusive Buyer Representation!***

## \* Licensed Real Estate Broker

(Complete, Expert Advice thru the entire home buying process, designed to save a Buyer money and get the best deal!)

## \* Licensed Mortgage Broker

(As a licensed mortgage broker, George can assist you in obtaining the best loan to fit your particular needs. NO CREDIT OR BAD CREDIT Accepted!)

## \* Real Estate Instructor!

(George is an approved real estate instructor and actively participates in training and education of other real estate agents and brokers! You can trust George to offer you up to date, expert advice on home-buying!)

## \* Active Home Buyer!

(Unlike many agents, George actively buys and sells homes every year! George has first hand experience in the whole process and is a veteran expert in the field! George is best qualified to help Buyers!

**George Jabali is College degreed in Residential Real Estate!**

## George Jabali's service to Buyers include...

- \* **FREE Mortgage Loan Pre-qualifying - All Credit Accepted! We help you choose the best lender.**
- \* **Help buyer choose the right home to fit Buyer's particular needs based on Buyer's requirements.**
- \* **Offers advice on making the right offer, prepares sales contract to benefit and protect the Buyer!**
- \* **Help's to coordinate: mortgage application, contract review and preparation to benefit buyer, home-inspections, survey, appraisal, negotiations, document handling, much, much, more! CALL TODAY! 581-5959**

*El Paso*

United, Realtors

***George Jabali, Realtor***  
**581-5959**

## **Why Use An Exclusive Buyer Agent?**

- \* *Only a Buyers Agent "BA" can GUARANTEE to represent you in your home purchase.*
- \* *Only a BA can GUARANTEE to negotiate on your behalf.*
- \* *A BA provides the true facts as to value, market/neighborhood conditions, and obvious physical defects.*
- \* *A BA will insist that the buyer utilize a qualified home inspector who will treat the buyer as their client, and not as a customer.*
- \* *Listing Agents (the ones with the sign in the front yard) and the company that they work for represent the SELLER, not the buyer. Their job is to get the SELLER the highest price on the best terms.*
- \* *A BA's job is to get the BUYER the lowest price on the best terms.*
- \* *BA's will do a better job for transferees than anyone else. They will give you the facts, good and bad. A listing agent cannot tell you about many things that would be detrimental for the BUYER because they work for the SELLER.*
- \* *A BA will help you with your financing alternative. They may advise you to be pre-approved by a lender. Why? Because a fully approved loan makes you a cash buyer.*
- \* *BA's have a legal and ethical obligation to put your interests first!*
- \* *It just makes sense.*