

GABRIELLA R. NELMS

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PRIVATE EQUITY RESEARCH MANAGER

Analyst with experience in equity research, financial statement analysis, financial modeling, and investor & broker relationship management. Demonstrated success in the analyzing privately held companies for direct investment and worked as part of a team to manage the company's investment portfolio.

KEY QUALIFICATIONS

Over eight years experience in private equity & gained significant exposure to back operations and management.

Strong professional training and education.

Positive interpersonal skills and attitude towards risk and challenging learning environments.

EXPERTISE

Financial Analysis
Relationship Management
Change Implementation

Due Diligence
IS Management
Internal Controls and Procedures

PROFESSIONAL EXPERIENCE

Lovett Miller & Co., Incorporated, Tampa, FL

2007 - 2009

Growth capital & private equity firm with \$175 million under management that invests in rapidly growing, privately-held companies, with a particular emphasis on technology-enhanced services and healthcare companies.

Research Manager

Conducted investment information analyses and fact gathering for the investment team acting as the first point of contact for potential investments. Directed and managed company's information system and marketing efforts.

- Provided deal sourcing and investment recommendations in several markets.
- Directed and improved efforts to generate and maintain investor, broker, and various resource relationships
- Assisted in the preparation of the company's fourth offering memorandum
- Increased IS accountability through developing resources to improve data security & control, documentation & disaster recovery procedures, and project management.

Lovett Miller & Co., Incorporated, Tampa, FL

2000- 2007

Growth capital & private equity firm with \$175 million under management that invests in rapidly growing, privately-held companies, with a particular emphasis on technology-enhanced services and healthcare companies.

Executive Assistant

Coordinated supportive services between the company's offices and managed operations for the Tampa office. Directly reported to Managing Partner and owner of firm.

- Implemented a series of internal controls that improved accountability, increased efficiency, saved Company time & money.

- Directed efforts to improve efficiency, client services, fixed asset management, and documentation of operational procedures from accounts payable to board reports.
- Developed and implemented actions in accounts receivable process which improved cash collections.

EDUCATION

UNIVERSITY OF SOUTH FLORIDA GRADUATE SCHOOL OF BUSINESS
Masters of Business Administration (Management, Finance, Management Information Systems)

UNIVERSITY OF SOUTH FLORIDA
Non-degree Training (Doing Business in China)

UNIVERSITY OF SOUTH FLORIDA
Bachelors of Science (Biology)
Thesis: Pharmacological Effects of Nicotine
Graduated Summa Cum Laude