

Lightyear Alliance Compensation Plan Made Easy

Residual Income –

Every LYA Rep in good standing receives 1% residual income down 9 compressed levels. 1% is always paid to the person who gathers the customer and the additional 1% down 8 levels is paid on qualified Senior Managers and above. If someone is not qualified, compression will move the pay to the next qualified individuals meaning someone could get paid on levels lower than 9 due to the skipping of non-qualified individuals. Residuals are paid once a month following the 20th of each month and will be paid for the previous month's usage. The chart above is just an example as results may vary.

# of Reps X Avg. # of customers X Avg. \$150+ X 1% = Your Residual Income!				
\$50 Local & Long Distance, \$75 Wireless, and \$35 DSL Customer = \$160				
Level	Residual Plan	Leadership Levels	10 Customers per Rep	Commission Earnings
You	1%	1	10	\$15.00
1	1%	3	30	\$45.00
2	1%	9	90	\$135.00
3	1%	27	270	\$405.00
4	1%	81	810	\$1,215.00
5	1%	243	2,430	\$3,645.00
6	1%	729	7,290	\$10,935.00
7	1%	2187	21,870	\$32,805.00
8	1%	6561	65,610	\$98,415.00

Customer Bounty –

Upfront money is paid to the individuals who personally enroll a customer and additional customer bounty overrides are paid to unlimited levels for Senior Managers (SM), Regional Managers (RM), and Vice Presidents (VP) and toward the VP Pool. For example, a SM will receive \$5 every time a Manager in his or her SM business gathers an Opportunity Plan customer to unlimited levels. Customer Generated Bounties are paid once a month following the 20th of each month and will be paid for customers activated from the 20th of the previous month. This chart is just an example as results may vary.

# of Reps X Avg. # of customers X Avg. Personal Customer Bounty X \$20 + Avg. Team Override Bounty X \$5 = Your Monthly Bounty Earnings!				
Level	Customer Bounty	Leadership Levels	10 Customers per Rep	One Month Customer Bounty Earning
You	\$20	1	10	\$200.00
1	\$5	3	30	\$150.00
2	\$5	9	90	\$450.00
3	\$5	27	270	\$1,350.00
4	\$5	81	810	\$4,050.00
5	\$5	243	2,430	\$12,150.00
6	\$5	729	7,290	\$36,450.00
7	\$5	2187	21,870	\$109,350.00
8	\$5	6561	65,610	\$328,050.00

Customer Bounty Breakdown per Lightyear Product

Lightyear XSTREAM VoIP Broadband Phone Service, LYHOME Unlimited Local and LD & Wireless

- \$20 to Managers on personal customers / \$5 to SM, \$5 to RM, \$5 to VP, \$5 to VP Pool = \$40
- \$25 to SM on personal customers / \$5 to RM, \$5 to VP, \$5 to VP Pool = \$40
- \$30 to RM on personal customers / \$5 to VP, \$5 to VP Pool = \$40
- \$35 to VP on personal customers / *\$5 to VP Pool - \$40 (VoIP & Wireless do not pay VP Pool)

Lightyear XSTREAM Digital Subscriber Line (DSL) Service & LY HOME Local Phone Service

- \$10 to Managers on personal customers / \$4 to SM, \$4 to RM, \$4 to VP, \$3 to VP Pool = \$25
- \$14 to SM on personal customers / \$4 to RM, \$4 to VP, \$3 to VP Pool = \$25
- \$18 to RM on personal customers / \$4 to VP, \$3 to VP Pool = \$25
- \$22 to VP on personal customers / \$3 to VP Pool = \$25

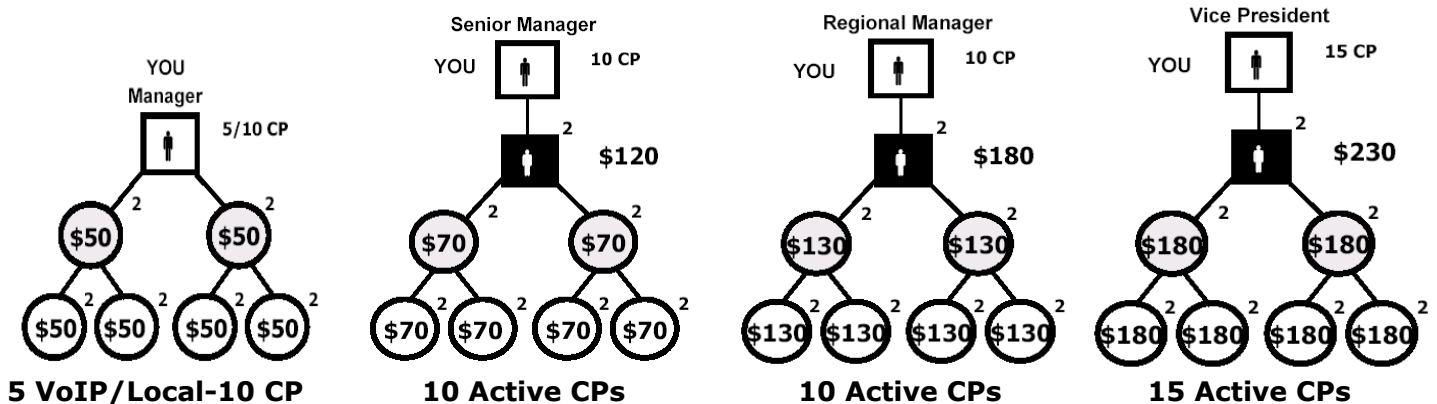
Leadership Fast Start Bonus – Lightyear Alliance pays you when you find new business partners who gather loyal customers. Leadership Fast Start Bonuses are paid weekly.

Manager Payout – Effective November 1, 2004, everyone who joins our business for \$199 is a Manager. Managers earn \$50 Leadership Pay on every new personally sponsored Manager who gathers 2 loyal customer points within 30 days. A \$50 One Time Bonus is paid on every developed SM in your manager code once you are promoted to SM down 8 levels. Managers also receive a 10% matching bonus when they become a Senior Manager and their personally sponsored managers make over \$500 per month in total commissions. For example, if you sponsor someone in your Manager business that makes \$1,000 a month in total commission, you will receive \$100 a month as long as you have the acquired and maintained the requirements of a Senior Manager. This will happen each and every month.

Manager to Senior Manager Requirements – Acquire 2 personally sponsored business partners, 6 total business partners, and 5 active broadband VoIP phone service/local home phone service or 10 total active customer points to reach the Senior Manager Position. This is when you start making customer and business partner overrides. SM's earn \$120 Leadership pay every time they personally enroll a new business partner who gathers 2 loyal customer points within 30 days. SM's receive \$70 Leadership override to infinity every time a Manager in their business personally sponsors a new Manager with 2 customer points within 30 days to unlimited levels. SM's also receive a \$10 one generational override on personally sponsored Senior Managers who are paid Senior Manager Leadership Fast Start Bonuses.

SM to Regional Manager Requirements and Payout – Acquire 2 more personally sponsored business partners for a total of 4, develop 5 SM's in your Senior Manager code and maintain 10 total active customer points. RM's earn \$180 Leadership pay every time they personally enroll a new business partner who gathers 2 loyal customer points within 30 days. RM's receive \$60 Leadership override to infinity every time a Manager in their Regional Manager personally sponsors a new Manager to unlimited levels and \$70 for SM Leadership with a total of \$130. RM's also receive a \$10 one generational override on personally sponsored Regional Managers who are paid Regional Manager Leadership Fast Start Bonuses.

RM to Vice President Requirements and Payout – Acquire 2 more personally sponsored business partners for a total of 6, develop 4 RM's in your RM code, and maintain 15 total active customer points. VP's earn \$230 Leadership pay every time they personally enroll a new business partner who gathers 2 loyal customer points within 30 days. A \$50 Leadership override to infinity on all Managers brought into your VP code with 2 customer points within 30 days and \$70 for SM Leadership and \$60 for RM Leadership to total \$180. VP's also receive a \$10 one generational override on personally sponsored VP's who are paid Vice President Leadership Fast Start Bonuses.



CP= Customer Points Personally Acquired