



PARTYLITE®

Show Observation Form

Name: _____ Observation Date: _____

Consultant Observed: _____ Hostess Name: _____

What part of your Show do you want to enhance? _____

The Show Observation Form will help you focus on key elements of the Show you're watching. Jot down ideas that you feel may enhance your Show. Circle one or two ideas that you would like to use to improve your Show.

People Skills

What did you observe the Consultant doing that made a difference with the people at this Show? For example, how did she build rapport and involve Guests in the Show? _____

Booking

What did the Consultant do to highlight the benefits of PartyLite's Hostess Program, and what booking seeds did you hear that would make someone want to book a future Show? _____

Sponsoring

What sponsoring seeds did you hear that stimulated interest in PartyLite's business opportunity? How did the Consultant offer and share the opportunity? _____
