

Dynamic & Energetic Professional with Multiple Skills and Proven Record of Accomplishments

"I always strive to be perfect and be best in what ever I do"

Deepak Pareek

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Nationality: Indian, **Date of Birth:** 7th September, 1976

A Brief Snapshot

Creative forward-looking strategist capable of translating business challenges into opportunities armed with education in Engineering {Electronics}, Business {Strategy}, Economics {Planning} and always looking for areas of improvement.

Extensive experience in dealing with top private, multinational, multilateral, regional, international, non-government and government organisations.

Information Technology Expert with extensive knowledge across the system life cycle {from idea to result}.

Provided inputs for Change Management, Organisation Development and Policy Issues to some of the most Innovative, Respected and forward looking Organisations.

Time tested Business, Technology, Resource, Information, Knowledge, Process, Change and Strategic Management skills.

Extraordinary leadership qualities, energy, desire to learn, adaptability, sharp observation, innovation, commitment and analytic thinking saw me rise up the corporate value chain becoming more effective and responsible.

World Bank, African Development Bank and Asian Development Bank empanelled Management & Technology Consultant, affiliated to Institute of Management Consultants. Reputed Journals and web sites have published articles and papers I authored on Information Technology & Knowledge Management.

A winner with "never say die" attitude every organisation would like to have in ranks.

Values and Believes

Information: People have a right to information which enables them to take actions about issues concerning them according to their own circumstances, values, cultures and beliefs.

Leadership: Real leadership is not about position, it's about action. Greatest privilege of leadership is the chance to elevate lives.

Objective

Present: To work in senior management for a Dynamic and Ethical organisation, which encourage desire to provide Best, First and Always to all Business Partners.

Career: To be a learner in all situations. To use skills and experience to enhance productivity of hard work. To reach highest corporate level by banking on Honesty & ethics, Frugality & efficiency and lastly Alertness & preparedness.

Business Philosophy

Know "Them", Believe in "I", and Win for "Us".

Academics

Education Qualification

Bachelor of Engineering in Electronics with specialisation in Telecommunication & Information Technology, from Regional College of Engineering, (Now called NIT) among top colleges in India.

Post Graduate Diploma in Business Management, with specialisation in Strategic Management from Regis University {USA}.

Advance Diploma in Information Technology – Equivalent to Masters in Computer Application with specialisation in System Management from American Institute of Computer Sciences.

Advance Certificate Course on International Business, from Indian Institute of Foreign Trade.

Other Professional Courses

Executive Program in Project Management, Content & Knowledge Management, Process Re-Engineering, Relationship Management in e Environment, CRM 3600, Business Research, E Biz, Problem Solving Approach, Team Building & Commitment to name a few.

Various Certifications from Microsoft, APC, Honeywell, CBI, CA, Cisco

Skills & Competencies

Key Competencies

Sector Exposure – Development & Multilateral Institutions, Banking, Financial Services, Information Technology, Consulting & Advisory Services, Infrastructure, Government, Non-Government & Private Sector, Institutional & International Business

Technical Exposure – System Design & Integration {SDLC, RAD, GAP, ROI, TOC}, Smart Card, Biometrics, Networking, Internet- Web-& Wireless Technology {J2EE, ASP, CS, UML, e & m Com}, Enterprise & Financial Technology {ERP, dB, SCM, Portal, Messaging, STP}, Security {SSL, WAP}, Risk & Continuity Solutions, IT Infrastructure {PKI, WTL}.

International Business exposure to SAARC, Asia Pacific, Mid East, North East Africa

Languages Known – English, Hindi, Urdu, French, Spanish, Gujarati, Punjabi.

Qualities & Skills

Personal Qualities - Self-starting, Effective, Pragmatic, Assertive, Creative, Flexible, Versatile, and Highly Motivated team professional with Positive Attitude, Leadership Qualities, and Pleasant Personality

Business Skills - Well-travelled, experienced in working with multi-geographic teams, exposed at various levels of organisational hierarchy, multiple sectors, and functions with Good Communication, Networking, Presentation, and Negotiation skills

Experience & Responsibility

Experience

Professional with experience, skills, qualities and attitude every organisation must have in its people to move from ordinary to extraordinary.

- **FinaTech, Principal Consultant, Jan 2004**
- **Tata Honeywell, India, Head – Strategic Planning, Jan 2001 to Jan 2004**
- **Export Import Bank of India. Chief Manager, Jan1999 - Jan 2001**

Responsibilities

Leadership & Man management, Business Development & Pre Sales, Strategy & Analysis, Technology Assessment, Client Relationship Management, Product Development, Knowledge & Intelligence, Risk Management.

Awards & Achievements

Awarded by "General Electrical {GE}" for extraordinary efforts as part of Honeywell – GE consortia

Invited as "Keynote Speaker" for ICET 2004 Portugal, FINANCEIT AFRICA & INTERNETWORLD Hong Kong

Invited regularly as "Expert Speaker" by various Enterprise, Financial & Banking Technology Organisations

Distinction of writing various award winning Books, Articles and Business papers for CIO, Consulting Base, BankTech, Banker, WSJ, FT, The Manager, Wireless World, IT ToolKit, GDN. Distinction of writing papers referred by Indian Institute of Management, World Bank and United Nations in policy making