

SCOUT EXPO

Saturday, May 9th at Southland Mall in Houma



Saturday, May 16th at Zephyr Stadium



BOY SCOUTS OF AMERICA
100 YEARS OF SCOUTING



CELEBRATING THE ADVENTURE
CONTINUING THE JOURNEY

Leader's Guidebook

Letter from the Host at Zephyr Field



Ron Maestri
New Orleans Zephyrs
Executive Director

You and your Pack, Troop, Ship or Crew are urged to participate in and become a part of an exciting Scout EXPO Program. You will be joining more than 5,000 Scouting friends as my guest at Zephyr Stadium on May 16th, and at Southland Mall on May 9th. After the EXPO on May 16th, I invite you to stay and enjoy the baseball game. Scouts and leaders in uniform have free admission!

Being an active participant in Scout EXPO will be a major highlight for your youth members and families. It is also a great opportunity for your unit to earn funds for the unit treasury by selling Scout EXPO Cards and Ads for the Scout EXPO Souvenir Program.

By reading this Guide, you have already become involved in Scout EXPO. It contains basic information you'll need to begin planning your exhibit. Whatever subject you choose, your participation will add greatly to the overall success of Scout EXPO. The planning and teamwork that go into participating in such an event provides your youth with many program and learning opportunities - even advancement!

I look forward to being your host this year.
You are making a positive difference!!



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(This should be the first form you complete-here you will sign up to sell tickets and/or ads and give a brief description of your exhibit)	
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(Complete this form for every ad you sell)	
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(One of these forms must be completed each time you check out tickets and each time a family checks out tickets from your unit)	
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General Information

What is Scout EXPO?

It's an opportunity to show the people of Southeast Louisiana some of the fun, adventure, and the excitement that can be found in Scouting today!

It's an opportunity for our youth members to plan, develop, and implement an exhibition that is truly theirs.

It's a chance for our youth members to earn valuable prizes by selling EXPO Value Cards.

All Packs, Troops, and Crew have a chance to earn needed funds for their unit treasuries.

Participating in EXPO is one of the programs required to earn FREE RANK badges for your unit.

During EXPO you can invite new members to join your unit and to come out and enjoy the ballgame.



Timeline

2009 EXPO TIMELINE

<u>Date/Deadline</u>	<u>Action Item/Activity</u>
March 19	All unit teams set
March 23-26	EXPO Kickoffs
April 9	All units commit to participate and unit teams set
April 17	Ad Sale forms and Exhibit/Participation forms due
May 9	EXPO – Southland Mall – Houma
May 16	EXPO – Zephyr Field - Metairie

EXPO Day Schedule

May 9th	Southland Mall Houma
8:00 a.m. – 9:45	Set up exhibits
10:00 a.m. – 1:00	Ticket, cash turn in and prize store open
10:00 a.m.	Opening Ceremony
2:00 p.m.	Closing Ceremony
May 16th	Zephyr Stadium
1:00 p.m. – 3:00 p.m.	Set up exhibits
3:00 p.m. – 5:00 p.m.	Ticket, cash turn in and prize store open
3:00 p.m.	Opening Ceremony
6:00 p.m.	Exhibits Close
6:00 p.m.	Baseball Game begins

District EXPO Chairmen and Staff Advisors

The council Activities Chairman is Mark Landry. He has assigned EXPO Chairmen in each District to assist you with any questions or challenges as you plan your unit sales and exhibit.

<u>District</u>	<u>District EXPO Chairman</u>	<u>District Executive</u>
Delta Division	LT. Elliot Day Lafate-day@lpsa.net	Sarah Coker scoker@bsaemail.org
Tchoupitoulas	Mimi Fallo mimifallo@msn.com	John Olynick jolynick@bsaemail.org
Cypress	Shelly Bogran shellbog@bellsouth.net	Tracy Jones tjones@bsaemail.org
Cataouatche	Heather Palmer-Roddy Tigercubs97@aol.com	Jason Derscheid jdersche@bsaemail.org
Chitimacha	Dave Call dpcallusn@cox.net	Juan Prado jprado@bsaemail.org
Bayou	Louis Morrell lmorrell@sw.rr.com	Leo Ney leoney@bsaemail.org
Fleur Di Lis	John Milton	Lance Brown lanbrown@bsaemail.org

Unit EXPO Teams

Unit EXPO Chairman:

- Select a Unit Card Sales Manager, Ad Sales Chairman and an Exhibit Chairman and have them attend District Kickoff.
- Attend district kickoff
- Decide on a theme for your exhibit and turn in the registration form
- Pick up EXPO cards at the kickoff and get them in the hands of the youth members immediately
- Begin work on your exhibit now
- Insure all money, ad sales, exhibit for and left over cards are turned in by deadlines dates

Unit Card Sales Manager

- Attend District Kickoff to receive EXPO Cards for the unit
- At the unit kick-off distribute cards to Scouts
- Track card distribution “Unit Sales Record Form”
- On EXPO Day turn in all unsold cards , cash, and prize forms to the Prize Store
- Ensure Scouts Receive Prizes they have earned

Unit Ad Sales Chairman

- Recruit an ad sales chairman who will insure the district achieves add sales goal through units and personal contacts. (prospects from past sales will be provided)
 - Follow up with ads sold from previous years in the District
 - Develop a list of potential advertisers
 - Solicit new ad sales customers
 - At the District Kickoff explain ad sales to the units and encourage them to sell ads
 - Insure all ad sales are turned in to the Scout Office by April 14th
 - *Note: Youth get credit for ad sales as they would ticket sales.*

Unit Exhibit Chairman

- By April 14 insure the EXPO Registration form is turned in:
 - Two choices of exhibit theme – displays should be interactive if possible
 - Any special needs such as electricity or water
 - If a larger space is needed
 - Request for an outside exhibit
- Be Responsible for exhibit set up and take down during specified times
- Create a Duty Roster to insure the display is manned at all times and “help” is there for set-up and take down

Unit Kickoffs

Suggestions for Unit EXPO Kickoff

1. Have all boys, leaders, and parents seated comfortably
2. Review the EXPO materials, particularly the youth guide with the prizes. Explain the Card Sales Plan and the incentives offered.
3. Have a brainstorming session on where to sell and to whom.
4. Review the proper way to sell cards
5. Have boys demonstrate the right way and the wrong way to sell cards.
6. Distribute tickets to all youth members. You should distribute at least 10 cards for each youth member. Keep accurate records on your “Unit Ticket Sales Record” form.
7. Explain how they check out more cards and turn in money.
8. Encourage each boy to set a personal goal for himself and to get started today!



Scout EXPO Unit Suggested Kick-off Agenda

Time: _____

Date: _____

Place: _____

1. Invocation _____
2. Flag ceremony (with scouts in uniform) _____
3. Welcome and introduction _____
4. Why are we here? _____
 - a. Explain the Scout EXPO
 - b. Distribute the cards and ad sales materials
5. What is the Scout EXPO? _____
 - a. How does the unit benefit from the sale of EXPO cards?
 - b. Why should we have an exhibit?
 - c. How do boys benefit from card sales?
 - d. What about ad sales?
6. Instructions (Distribute cards and ad sales materials) _____
 - a. How to use keep up with sales with the ticket sales record form and the ticket check out form
 - b. What our planned exhibit will be
 - c. How to order prizes.
 - d. Discuss possible prospects for ad sales.
7. Set unit goals for ad sales and tickets sold
8. Appreciation for support
9. Adjourn

Card/Ad Sales & Commissions

Sample Card

Serving Southeast Louisiana

Boy Scout Discount Card



over \$300 In savings!

Southeast Louisiana Council
Boy Scouts of America
504-889-0388

A Scout Is...

TRUSTWORTHY Kind Cheerful THRIFTY

Helpful LOYAL Obedient Reverent

Friendly Courteous BRAVE Clean

BOY SCOUT MOTTO: BE PREPARED

THANKS FOR SUPPORTING OUR SCOUTS

CONTACT US TO FIND OUT MORE ABOUT SCOUTING IN YOUR CHURCH SCOUTING IN YOUR FAMILY SCOUTING IN YOUR WILL CONTRIBUTING TO SCOUTING GETTING INVOLVED IN SCOUTING

www.bsa-selacouncil.org
504-889-0388

Offers good at participating locations in the 11 parishes served by the Southeast Louisiana Council Boy Scouts of America: Assumption, Jefferson, Lafourche, Orleans, Plaquemine, St. Bernard, St. Charles, St. James, St. John, St. Tammany, and Terrebonne




Got Scouting? www.bsa-selacouncil.org

Join us for Scout Expo, A Community Event.

May 9th 2009 - Southland Mall, Houma
10:00am - 2:00pm

May 16th 2008 - Zephyr Stadium, Metairie
3:00pm - 6:00pm

SEE WEBSITE FOR MORE DETAILS!
Or Call 504-889-0388

Present card at time of purchase. No verbal agreements accepted. Not valid with any other offer. One coupon per person per visit. Please mention discount when ordering. Valid only at participating locations. Expires Dec 31st 2009.

Buy A Large Pizza at Menu Price, Get a Medium 1-Topping Pizza FREE	Buy A Large Pizza at Menu Price, Get a Medium 1-Topping Pizza FREE	SONIC Buy One Single Patty Burger, Get One FREE (Cheese Extra)	SONIC Buy One Single Patty Burger, Get One FREE (Cheese Extra)
Buy A Large Pizza at Menu Price, Get a Medium 1-Topping Pizza FREE	Buy A Large Pizza at Menu Price, Get a Medium 1-Topping Pizza FREE	SONIC Buy One M,ang Coney, Get One FREE	SONIC Buy One M,ang Coney, Get One FREE
Buy A Large Pizza at Menu Price, Get a Medium 1-Topping Pizza FREE	Buy A Large Pizza at Menu Price, Get a Medium 1-Topping Pizza FREE	SONIC W Price Large Sonic Blast Any Single Flavor	SONIC Free Reg. Size Fries and Drink With Purchase of Sonic Burger Or Coney
BENNIGAN'S \$5 Off Purchase of \$15 or More	BENNIGAN'S \$5 Off Purchase of \$15 or More	BENNIGAN'S \$5 Off Purchase of \$15 or More	BENNIGAN'S \$5 Off Purchase of \$15 or More

Rally's Free Rally Burger With Purchase of a Large Drink	SMINUTEOILCHANGE.COM \$8 off	SMINUTEOILCHANGE.COM \$8 off	Rally's Free Spicy Chicken Sandwich With Purchase of a Large Drink
Rally's Free Rally Burger With Purchase of a Large Drink	SMINUTEOILCHANGE.COM \$8 off	SMINUTEOILCHANGE.COM FREE	Rally's Free Spicy Chicken Sandwich With Purchase of a Large Drink
Pizza Kitchen Free Garlic Parmesan Breadsticks With any Reg. Menu Pizza Purchase	LOUISIANA Pizza Kitchen Buy One Entree at Reg. Price Get One of Equal or Lesser Value Free, French Quarter Location Only.	LOUISIANA Pizza Kitchen Buy One Entree at Reg. Price Get One of Equal or Lesser Value Free, French Quarter Location Only.	Pizza Kitchen Free Garlic Parmesan Breadsticks With any Reg. Menu Pizza Purchase
Papa John's Free Garlic Parmesan Breadsticks With any Reg. Menu Pizza Purchase	LOUISIANA Pizza Kitchen Buy One Entree at Reg. Price Get One of Equal or Lesser Value Free, French Quarter Location Only.	LOUISIANA Pizza Kitchen Buy One Entree at Reg. Price Get One of Equal or Lesser Value Free, French Quarter Location Only.	Papa John's Free Garlic Parmesan Breadsticks With any Reg. Menu Pizza Purchase

COLD STONE \$1 OFF A Love-It Or Gotta-Have-It Size	Audubon Nature Institute Celebrating the Wonders of Nature Free Child's Admission w/ Paid Adl Admission to Audubon Zoo or Audubon Aquarium of the Americas. Code #275	Audubon Nature Institute Celebrating the Wonders of Nature Free Child's Admission w/ Paid Adl Admission to Audubon Zoo or Audubon Aquarium of the Americas. Code #275	COLD STONE \$1 OFF A Love-It Or Gotta-Have-It Size
COLD STONE \$1 OFF A Love-It Or Gotta-Have-It Size	Audubon Nature Institute Celebrating the Wonders of Nature Free Child's Admission w/ Paid Adl Admission to Audubon Zoo or Audubon Aquarium of the Americas. Code #275	Audubon Nature Institute Celebrating the Wonders of Nature Free Child's Admission w/ Paid Adl Admission to Audubon Zoo or Audubon Aquarium of the Americas. Code #275	COLD STONE \$1 OFF A Love-It Or Gotta-Have-It Size
Arby's \$1 OFF Any Combo Meal	Chick-fil-c Buy 1 Chick-fil-c Chicken Sandwich, Get 1 Free	Chick-fil-c Buy 1 Chick-fil-c Chicken Sandwich, Get 1 Free	Arby's \$1 OFF Any Combo Meal
Arby's \$1 OFF Any Combo Meal	Chick-fil-c Buy 1 Chick-fil-c Chicken Sandwich, Get 1 Free	Chick-fil-c Buy 1 Chick-fil-c Chicken Sandwich, Get 1 Free	Arby's \$1 OFF Any Combo Meal

BR \$1 Off a Medium or Large 31 Below	1 Free Ticket Bring to Ticket Window of Zephyr Field. Valid on all dates except June 5th & July 4th.	1 Free Ticket Bring to Ticket Window of Zephyr Field. Valid on all dates except June 5th & July 4th.	BR Buy One Soft Serve Cone Get One Free
BR \$1 Off a Medium or Large 31 Below	1 Free Ticket Bring to Ticket Window of Zephyr Field. Valid on all dates except June 5th & July 4th.	1 Free Ticket Bring to Ticket Window of Zephyr Field. Valid on all dates except June 5th & July 4th.	BR Buy One Soft Serve Cone Get One Free
PAPA'S \$7 Off Reg. Menu Price of a Large 1 Topping Pizza	Free Small Drink With Purchase of any Cinnamon Roll.	Free Small Drink With Purchase of any Cinnamon Roll.	PAPA'S Buy One Cinnamon Roll, Menu Price Get 2nd Cinnamon For \$1.50
PAPA'S \$7 Off Reg. Menu Price of a Large 1 Topping Pizza	Free Small Drink With Purchase of any Cinnamon Roll.	Free Small Drink With Purchase of any Cinnamon Roll.	PAPA'S Buy One Cinnamon Roll, Menu Price Get 2nd Cinnamon For \$1.50

Card Sales Plan

EARN UP TO 35% FOR SELLING Cards and Ads!

To encourage youth members to sell cards and ads to support EXPO, we are offering a prize package along with a 30% unit commission for the total amount they sell. Units can also earn an additional 5% for having an exhibit on the day of the EXPO.

Below is an outline of the plan:

- On the card sample on page 10 you will notice coupons that have been furnished by generous supporters of Scouting. When someone purchases a ticket, it is not used for admission to the EXPO but in support of Scouting and the purchaser has access to the value of the coupons which is higher than the cost of the ticket.
- All left-over tickets must be turned in when you close your account before or at the EXPO on May 16th.
- Remind your youth to shoot for one of the prize levels.
- Money can be turned in at any time during the sale period. All money and unsold tickets should be turned in on or before May 16th.
- Complete a Prize Coupon Request form for youth who qualify for prizes and submit this form on the day of the event. Prizes must be collected at the Prize Store at EXPO site on May 9th or 16th and not before.
- Sellers can choose a prize at the highest level they have earned, or make combinations of prizes from lower levels.

Having an effective sales plan and explaining this to the members of your unit will make this effort much more successful. As with anything, being organized and having a plan is the best way to approach a project. Below are some suggestions for selling:

- Set up one or more Saturdays when members will gather in one place, team up and go out and canvass the neighborhood.
- Arrange with local businesses to set up a table to sell outside their place of business. Refer to the sales card. Some of those businesses would offer a great opportunity.
- Encourage parents and leaders to sell at their club meetings, work, etc. and to be supportive of their son's efforts.
- Sell to hotels, car lots or businesses to give away as recognition items to their customers or employees.

Card Commission Plan

This plan is very simple. For all cards sold, units will receive the following:

30%	Base Commission
5%	<u>If a unit has an exhibit on the day of the EXPO</u>
35%	Total Commissions a Unit will earn

The full commission will be paid only to those units settling their accounts on or before May 16th May 16th to June 1st a 20 % commission will be paid. No commissions will be paid after June 1st. Treat the Scout Discount Cards as Cash. They have a value of \$10 each.

Ad Sales

Just as selling EXPO Cards involves your Scouts in earning money for your unit, Souvenir Ad Sales involve your unit's committee, parents and Scouts in generating more income. This segment of the Leader's Guide will assist you in preparing to sell ads. Youth who do ad sales will get credit toward prizes based on the amount sold.

Selling ads is an easy and effective way to boost your unit's income. Begin selling and making BIG BUCKS!

35% - 50% Commissions Possible!

35%	Total Ad Sales up to \$499
40%	Total Ad Sales up to \$999
45%	Total Ad Sales up to \$1,499
50%	Total Ad Sales \$1,500 and above

The Souvenir Program is a memento of this event and thousands will be distributed during EXPO. Additionally, a lot of helpful information is found within its pages, including maps of each mall. For these reasons, it is a value to potential advertisers.

Ads are easy for your unit's committee members and parents to sell. In addition to parents, friends, and employers, consider selling to local businesses, churches, and civic organizations.

All Ad Contracts and copy for the ads must be turned in to the Council Service Center NO LATER THAN APRIL 17th.

RIGHT NOW IS THE TIME TO START SELLING ADS!

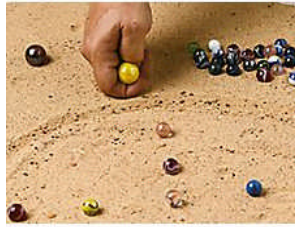
COMMISSION CHECKS: Commission checks will only be made payable to the unit and mailed to your Committee Chairman. Commission checks will be issued after the unit account is paid in full for all tickets and ads sold and all extra unsold tickets are turned in. Please verify your Committee Chairman's address on the Unit EXPO Registration form.

Prizes

\$50.00 Level



Scout Stave



Marble



Lace Kit



Hot Spark

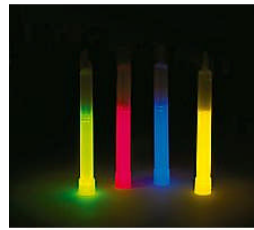
\$70.00 Level



Blast Off Kit



Wooden Train Kit



Four Pack Light Sticks



Mini-Fan

\$100.00 Level



Camp Skill Card Game



100th Anniversary Cap



LED Flashlight



Six Function Whistle

\$250.00 Level



Cub Scout Knife



Boy Scout Knife



Robot Kit



Game Table

\$500.00 Level



Teflon Coated Cook Kit



100th Anniversary Knife



Digital Compass

\$750.00 Level



Instant Tent

**1 Free
week of
Cub Scout
Day Camp
in 2009**

\$1,000.00 Level



Internal Frame Backpack

\$2,000.00 Level

**1 Free week of
Boy Scout
Summer Camp
or Venture
Camp at Camp
V Bar in 2009**

Gift Certificates to the Scout Shop, Best Buy, or Wal-Mart Available at these levels:

- \$300.00 Level: \$25.00 gift card to Scout Shop, Best Buy, or Wal-Mart
- \$500.00 Level: \$50.00 gift card to Scout Shop, Best Buy, or Wal-Mart
- \$1,000.00 Level: \$100.00 gift card to Scout Shop, Best Buy, or Wal-Mart

Exhibits

Planning an Effective Exhibit

- Below you will find EXPO theme suggestions. Either select your subject from that list, or dream one up. It's good to have an alternate in case there are duplications by other units.
- Make an interactive exhibit. People like to participate! Give all of the visitors something to see and do. Eye-catching and appealing demonstrations will draw crowds. Have plenty of action!
- Audience participation is effective. Fingerprint your spectators, have a try-you-skill gimmick. Make your exhibit the best show of the day.
- Schedule dens, patrols or crews on a rotation basis to have continuous action. Participants should be in uniform or costume to carry on the demonstrations in your exhibit. Your exhibit must be staffed at all times.
- You will need to bring all of the necessary equipment for your exhibit including tables and chairs. Electricity is available on a very limited basis. (See the Unit EXPO Registration form for more information for each EXPO location)
- COURTESY! Impress upon your Scouts that constant, courteous attention to the viewing public.
- Bring a flag or sign to identify your unit and/or your Chartered Partner. You must remove everything you bring in and clean up your area at the conclusion of the event.
- There can be no commercialism of any kind, no leaflets of any business may be distributed and nothing may be sold. NO SOLICITATION IS ALLOWED!

Exhibit Theme Suggestions

Cub Scout Packs

Animals & Pets
Art
Beadcraft
Birdhouses
Candle Making
Ceramics
Circus Days
Clay Modeling
Crafts-Gifts
Cubs Around the World
Den Doodles
Den Games
Feats of Skill
Homemade Games
Home Safety
Indian Costumes
Keep America Beautiful
Kites
Knights of Yore
Knots

Leathercraft
Model
Airplanes/Boats
Neckerchief Slides
Pinewood Derby
Plaster Casting
Puzzles
Puppetry
Shadow Plays
Spatter Painting
Things That Go
Tin Can Crafts
Whittlecraft
Winged Friends
Webelos Activities

Scout Troops

Archery
Art
Astronomy
Aviation
Axemanship
Backpacking

Basketry
Bird Study
Bridge Building
Camp
Gadgets/Shelters
Camping
Coin Collecting
Compass
Cycling
Fingerprinting
First Aid
Fishing
History of Scouting
Home Repairs
Indian Lore
Knots
Lashings
Leatherwork
Merit Badges
Model Camp
Personal Fitness
Pioneering
Reptile Study

Stamp Collecting
Tracking

Venture Crews

Aviation
Climbing
Ecology/Biology
Finance
Fingerprinting
Fire & Rescue
First Aid
Fishing
High Adventure
Photography
Rappelling
R.O.T.C.
Sailing
Sea Scouting
Water Safety
White Water
Wilderness Camps
Youth Ministry

Judging, Scoring and Awards

Each exhibit will be judged on quality of activity and materials, methods of operation, and interest to the general public. The scoring is such that every unit has the opportunity to qualify for the highest award. Even newly organized units are urged to plan an exhibit and gain the benefit of their participation.

LEVELS OF AWARD

Award of Merit and Honor – For each exhibit scoring 80-100 points

Award of Merit – For each exhibit scoring 60-80 points

Participation Award – For each exhibit scoring under 60 points.

Judging will be based on the following criteria and units will earn from 1-10 points in each area.

- Ready before opening time
- Adequately decorated
- Live, active demonstrations by youth going on in exhibit during all hours of EXPO
- Schedule for manning exhibit arranged & posted showing high percentage of youth in unit actually taking part
- Scouts property uniformed, neat & clean (or costumed appropriately for subject demonstrated)
- General attractiveness & interest to audience
- General attitude, behavior, & courtesy of youth
- Signs posted showing subject being demonstrated, unit number and chartered organization
- Originality of properties (evidence of as much “boy-made” material as practical according to subject)
- Knowledge of subject shown by participants as they demonstrate and explain to the public



SCOUT EXPO SOUVENIR PROGRAM
GENERAL ADVERTISING CONTRACT

The SCOUT EXPO will be held on Saturday, May 9th, 2009 at the Southland Mall in Houma and Saturday, May 16th at Zephyr Stadium in Metairie. Please help support our efforts in instilling values that last our youth a lifetime!

We hereby contract for space in the SCOUT EXPO Souvenir Program as indicated below:

- ___ Cover Ad (10" x 12") - \$1,500.00 (Outside)
___ Cover Ad (10" x 12") - \$1,000.00 (Inside)
___ Full Page (10" x 12") - \$1,000.00 (Color)
___ Full Page (10" x 12") - \$500.00 (Black and White)
___ 1/2 Page (9-1/2 x 5-1/2) - \$300.00
___ 1/4 Page (4-1/2 x 5-1/2) - \$200.00
___ 1/8 Page (2-1/4 x 5-1/2) - \$100.00
___ Double Business Card (3-1/2 x 3-1/2) - \$100.00
___ Business Card (3-1/2 x 1-3/4) - \$50.00

Advertising Organization _____
Address _____
City/State/Zip _____
Contact Person in Organization _____ Telephone _____ Fax _____ E-mail _____
Name of Person Selling Ad _____ Telephone _____ Fax _____ E-mail _____

AD COPY (CHECK ONE): (Due to the Council Service Center no later than April 17, 2009)

- ___ We would like the Southeast Louisiana Council to provide copy for our 2009 Ad, with the understanding it will include Scouting-related clip-art layout, and our organization's name.
___ Enclosed is a camera-ready copy for our 2009 Ad or a Business Card. (Black and white copy.)
___ We will submit our 2009 Ad copy by Friday, April 17, 2009.

PAYMENT METHOD (CHECK ONE):

- ___ Please send an invoice to the address shown above.
___ Enclosed is our check, payable to the BOY SCOUTS OF AMERICA

PLEASE RETURN AS SOON AS POSSIBLE (Deadline: Friday, April 17, 2009) TO:

Southeast Louisiana Council, B.S.A. Telephone (504) 889-0388
Attn: Scout EXP09 Souvenir Program Fax (504) 889-1162
4200 S. I-10 Service Rd., W. E-Mail: kschoues@bsamail.org
Metairie, LA 70001

Submitted By _____
(Signature)

IF A Youth SOLD THIS AD - PLEASE COMPLETE THIS SECTION

Units selling ADS will be mailed a 35%-50% commission check depending on total ad sales. (Committee Chairman for your unit will receive this check)

Youth _____ Type of Unit and Unit # _____ District _____
Address _____ City/State/Zip _____
Telephone (Home) _____ Telephone (Work) _____

FOR OFFICE USE ONLY

CONTRACT # _____ RECEIPT # _____ DATE RECEIVED _____ AMOUNT RECEIVED _____

Account # 1-6818-046-20

Southeast Louisiana Council

Boy Scouts of America

SCOUT EXPO
UNIT DISCOUNT CARD SALES SUMMARY
(To be Turned In With Money and to Settle Account)

PACK _____ TROOP _____ CREW _____ POST _____

UNIT CARD SALES MANAGER _____ DISTRICT _____

A	B		C	D	E
TOTAL CARDS ISSUED	MONEY TURNED IN DATE	\$ AMOUNT	TOTAL MONEY TURNED IN	TOTAL CARDS SOLD	CARDS RETURNED

Note: D + E = A

\$10 X D = C

DATE _____ RECEIVED BY (PRINT NAME) _____

(This is the person who takes your ticket money at early bird or at the event)

White - **COUNCIL**

Yellow - **DISTRICT**

Pink - **UNIT**

Southeast Louisiana Council, Boy Scouts of America, 4200 S. I-10 Service Rd., Metairie, LA 70001 - Tel. 504-889-0388/Toll Free: 800-394-9410

Fax: 504-889-1162 ~ E-Mail: sela@bsamail.org ~ Website: www.bsa-selacouncil.org

Compliments of Action Press, Inc. Metairie, LA ~ 888-9178

Participation Patch Request Roster

(Patches are only for those working at the exhibit – not for ticket sellers. Please complete only one roster per unit exhibiting and turn in when turning in monies and/or tickets to receive patches.)

Unit # _____ District _____

Youth Name	Adult Name
1.	1.
2.	2.
3.	3.
4.	4.
5.	5.
6.	6.
7.	7.
8.	8.
9.	9.
10.	10.
11.	11.
12.	12.
13.	13.
14.	14.
15.	15.
16.	16.
17.	17.
18.	18.
19.	19.
20.	20.

