

JULIE CAMPOS
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Woburn, Massachusetts 01801
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SUMMARY OF QUALIFICATIONS

- Currently enrolled in Computer Systems Specialist Program at Northeastern University. Program includes classes in **C, C++, JAVA, Visual Basic, UNIX, and HTML.**
- Eight years customer support and strong project management experience.
- Solid knowledge of Microsoft Office (Word, Excel, PowerPoint), Adobe PageMaker, Lotus 1-2-3 and Lotus Notes; as well as both Macintosh and Windows platforms.

EXPERIENCE

NOKIA INTELLIGENT APPLICATIONS, Burlington, MA 1999 – PRESENT
(FORMERLY TELEKOL CORPORATION)

Sales Support Representative

- Continued with same duties as at Tekkol.
- Worked with dealers to transition sales and support of lower-end product to an external, non-Nokia manufacturing/sales/support facility.

TELEKOL CORPORATION, Waltham MA 1999

Inside Sales Representative

- Responsible for sales and sales support of voice mail and unified messaging systems to an established dealer channel.
- Recruited new dealers through cold calling, leads, or referrals.
- Contributed to the most profitable sales quarter in company history.

TECHEXPORT, INC., Burlington, MA 1993 – 1999

Regional Account Manager

- Developed international sales channels and maintained customer relationships.
- Participated in all phases of sales cycle from initial proposal creation through final sale.
- Responsible for sales forecasting and the scheduling of hardware manufacturing deadlines.

International Order Specialist, 1993

- Collaborated with sales team to ensure timely processing of orders.
- Acted as key liaison between customers and international sales representatives.

HORIZON HOUSE PUBLICATIONS, Norwood, MA 1989 – 1991

Advertising Coordinator

- Edited advertisement copy.
- Coordinated all advertising materials for publications.
- Processed advertising orders and administered billing.

EDUCATION

Northeastern University, Boston

Currently enrolled in Computer Systems Specialist Program
Graduation date: June 2001

University of New Hampshire, Durham

Bachelor of Arts in Spanish, 1993
Bachelor of Science in Management, 1989